

Labour may seek new controls

The Labour Party is considering proposals for wide-ranging "development contracts" which would extend planning controls to give future Labour governments a "crucial lever" to influence company policies in private industry. A new authority would be formed "to influence" decision-making. Meanwhile, the TUC has called for a £3,400m inflationary Budget in March. Page 11

Inquiry into UDR killing

The police started an inquiry after a UDR patrol shot dead a young Roman Catholic in Armagh. The soldiers said they believed at first that he was armed, but no weapons were found. Page 2

Pakistan press curbed again

Press censorship in Pakistan has again been tightened, two weeks after President Zia ul-Haq introduced a partial relaxation when he inaugurated his Advisory Council. Newspapers in Sind province have been forbidden to publish political news or views. Page 6

Compromise on Belvoir

Ministers are expected soon to refuse to allow the National Coal Board to develop one of the three mines it wants to open in the Vale of Belvoir. A compromise has been reached after more than a year of internal government debate. Page 2

Last effort at EEC pact

After six months of discussions, Foreign Ministers from the EEC meet in Brussels today for what must be the last attempt to agree guidelines for the reform of Europe's budget and agriculture policy. Page 5

Europe to buy more Soviet gas

Disregarding United States warnings against increasing dependence on Soviet energy supplies, France and West Germany have agreed to buy large extra supplies of Siberian gas and other European countries seem likely to follow suit. Page 4

Sinai resistance

Jewish religious zealots have escalated their campaign against Israeli withdrawal from occupied Sinai by moving unopposed into the southern outpost of Sharm el Sheikh. The evacuation of the peninsula is, however, in full swing. Back page

Left candidate

Mr Terry Fields, aged 44, a militant left-wing fireman has been selected as the prospective candidate to fight the Liverpool Merseyside seat at the next general election. Page 2

GP men banned

After Alain Prost, of France, won the South African Grand Prix in a Renault all but two of the 31 drivers in the race were suspended by the stewards. Page 19



Australia trail

West Indies took a 2-0 lead over Australia in the best-of-five World Series Cup cricket finals with a 128-run win in Melbourne. Richards (above) was their top scorer with 60. Page 19

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The price of food is due to rise again in Poland: Roger Boyes reports from Warsaw on the likely outcome; Ian Bradley reports on the impending constituency boundary changes.

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Spending curb threatens to cut police by 5,000

By Peter Evans, Home Affairs Correspondent

Large cuts in police budgets are threatened in big provincial cities, which would undermine law and order, unless Government decisions on local government expenditure are changed. Police authority leaders say that the options facing them include closing some police stations and reduction of manpower by up to 5,000 people in six key forces.

The warning came from the Labour-controlled Association of Metropolitan Authorities, which represents the Greater London Council, and the metropolitan councils of Merseyside, Greater Manchester, West and South Yorkshire, Tyne and Wear, and the West Midlands.

The association says that priority is being given to the Metropolitan Police in London, who will get money at their expense and leave them short, thus harming attempts to carry out Lord Scarman's recommendations on the police after the summer riots.

The forces expecting to be affected to a greater or lesser extent are in places with high black and Asian populations, including Merseyside, the West Midlands and Greater Manchester. Mr Edwin Shore, chairman of the West Midlands Police Authority, has warned Sir James Crane, Chief Inspector of Constabulary, of the consequences and Mr Shore is due to see Mr William Whitelaw, the Home Secretary tomorrow.

He told me: "We will have to cut the police budget anyway, but if Mr Whitelaw cannot put pressure on Mr Heseltine it will be much worse."

In a statement by the Association of Metropolitan Authorities, Mr Roy Shaw, vice-chairman, forecast that the cuts in police strength will have to be made in the six metropolitan counties if the squeeze on them is not eased. "The A.M.A. is the Metropolitan Police's share of national resources is to be increased from 26.6 per cent to 30.3 per cent in the settlement the Government is about to put before Parliament."

The Government therefore has increased the approved expenditure for the Metropolitan Police by no less than 24 per cent compared with an increase for other forces of a mere 3.4 per cent.

Mr Shaw is quoted as saying: "The Government decides the Complaints reform, page 3."

grant-related expenditure for all police authorities, but for just one force, the Metropolitan Police, the Government is, through the Home Secretary, the police authority. It is very difficult not to come to the conclusion that this is a case of the Government looking after its own.

Referring to the "incredible problem" of deciding police budgets in provincial authorities he said: "If they spend what needs to be spent on police they will incur the wrath of the Government for exceeding their targets."

"If they keep their targets they must cut their budgets by 32 per cent in the West Midlands, 25 per cent in West Yorkshire, 19 per cent on Merseyside, and 7 per cent each in Greater Manchester, South Yorkshire and Tyne and Wear. Altogether these cuts would mean over 5,000 fewer people on the police strength in those areas alone."

If police services were safeguarded it would mean enormous cuts to other services for which the metropolitan counties were responsible. They would be as high as 46 per cent in the West Midlands; 35 per cent in West Yorkshire; 29 per cent on Merseyside, and 10 per cent in Greater Manchester, South Yorkshire and Tyne and Wear.

If the cost of the Metropolitan Police in London has risen by 24 per cent, as the Government assessed, then there was every reason to believe that the Metropolitan Police had risen in the same way, he said and forecast "devastating effects in the very areas the Government pledged to give its protection—law and order and inner cities."

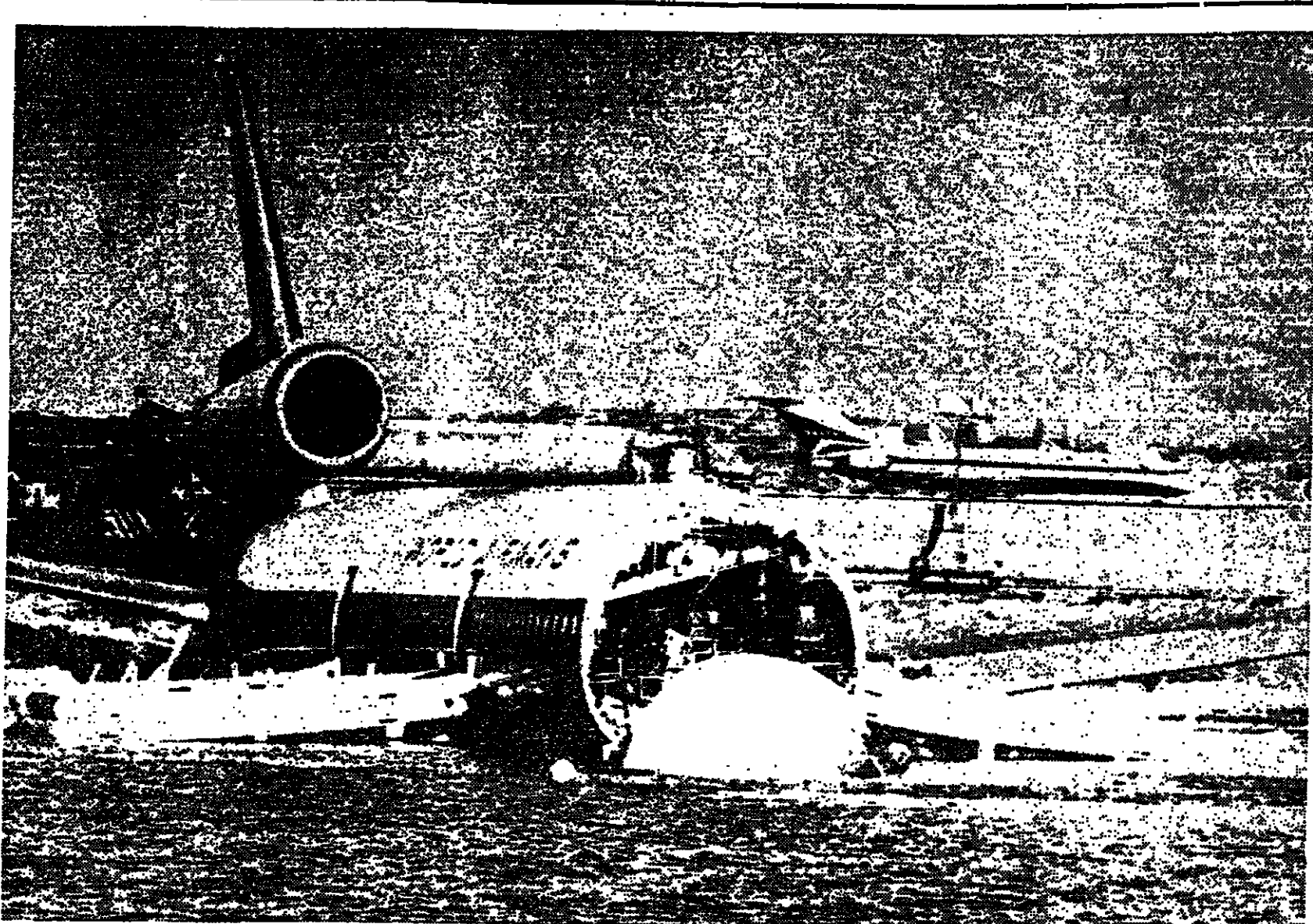
Mrs Margaret Simey, chairman of the Merseyside Police Authority, said: "I am horrified. And yet Mr Whitelaw says we have to meet a 14 per cent increase in police wages."

She said that Merseyside would have to pay double overtime for policing the Pope's visit because it was at a Bank Holiday. "Another example over which they had no control," she said.

"The Pope will cost Manchester £1m in overtime, they estimate, and Merseyside £600,000."

If we obey Heseltine's mandate it will mean a reduction of 1,000 police on Merseyside."

Continued on back page, col 3



End of Flight 30 from Honolulu: The stricken DC10 with its nose section sheared off lies in Boston harbour.

DC10 skids into harbour and 208 survive

From Our Correspondent, New York, Jan 24

Officials of the American National Transportation Safety Board today began their investigation of the incident in which a DC10 airliner carrying 208 passengers and crew slid off the end of a runway at Boston's Logan Airport into the waters of Boston harbour.

Everyone in the aircraft survived the accident, and most escaped without injury. Of the 195 passengers and 12 crew, 31 were taken to hospital, and only four were admitted, suffering minor whiplash injuries.

The aircraft skidded off the end of Runway 15R, slid over a snow covered bank of rocks, and ended with its nose in the water.

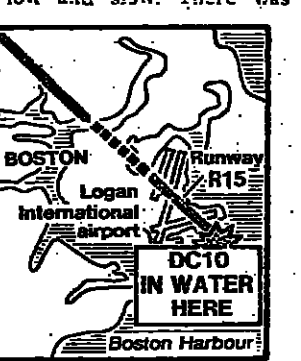
The impact sheared the cockpit from the fuselage, but because the water was shallow due to low tide, there was little flooding in the aircraft and passengers were able to get out using inflatable escape chutes.

The investigators are looking at three possible causes: bad weather, equipment failure and pilot error.

Although the aircraft, World Airways Flight 30 from Honolulu, was attempting to land in freezing drizzle with one and a half miles visibility, conditions were not bad enough to warrant closing the airport.

There were conflicting reports from both passengers and observers on the ground of the speed at which the aircraft landed and what happened after its wheels touched the ground.

Mr Nicholas Anzilli, of East Boston, was leaving the airport as Flight 30 was about to land. "The thing was coming in low and slow. There was



DC10 IN WATER HERE

white exhaust coming out of the front engine," he said.

Another East Boston resident, Mr Bill Wilson, who watched the approach, commented: "I'm surprised it made the airport."

There was also confusion among the passengers. One woman, a passenger described the landing as normal. "Then we ran off the runway into the water, and the plane broke apart. I was in the seventh row and a wave came in and washed over us. We could see land. Everybody was pretty calm," she added.

But another passenger, Patricia Gilson, a United States Navy electrician stationed at Pearl Harbour, Hawaii, said: "There was no change in the tempo of the plane's engines like there normally is when you land."

"We knew something was wrong because the plane wouldn't slow down."

A World Airways spokesman blamed ice on the runway for the accident. He said: "The information I have is that the plane taxied to the end of the runway, hit a patch of ice—due to bad weather conditions in Boston—skidded off the runway and a portion of the plane dropped into the water."

He added that this was the first incident of this kind that World Airways had been involved in.

A spokesman for the Massachusetts Port Authority, which is responsible for maintaining the runways at Logan airport, disputed the World Airways claim of ice on the runway.

"We feel the runway was in good condition," she said. "Another plane had landed on that runway only minutes before and had made a perfect landing with no trouble whatsoever."

"When the DC10 reached the end of the runway he was moving along pretty good. There was no way he was in a taxiing mode at that point."

She added that the air traffic controllers were in no way responsible for what happened. Their responsibility ended the second those wheels touched the ground," she said.

The transportation Safety Board officials were also investigating claims by several of the passengers that the aircraft's engines were still roaring even after it had settled in the water. Two such passengers were Mr David Drew and his wife Tammy, of New Hampshire, who said the engines were kicking up dirt into one of the doors as they tried to leave the aircraft. "It was hitting me in the face," Mrs Drew said.

The investigation is expected to take several days, and much will depend on the aircraft's flight recorders.

World Airways Flight 30 had started in Honolulu and had made stops in San Francisco and Newark, New Jersey, before starting the final leg of its journey to Boston.

Shortly before 7.30 pm local time on Saturday, the aircraft was given final clearance to land on its designated runway, 15R, by air traffic control at Logan Airport.

At 7.38 it touched down on the runway. Just what happened between the time the wheels touched the ground and the aircraft ended up in the water, less than a minute later, and why, is not clear.

At first the stunned passengers could not believe they were still alive. "Everyone kind of looked round as if to say 'We're still here'," said Carolyn Savasta, of Massachusetts.

Then, it appears, there was a momentary panic as some passengers shouted: "Let me out, let me out!"

It is estimated that 10 to 15 minutes elapsed before the passengers were able to leave in orderly fashion.

The evacuation of the aircraft and the ferrying of passengers to dry land took one hour, according to the Massachusetts Port Authority.

According to other passengers, however, the flight attendants gave contradictory orders because the destruction of the pilot's cabin prevented radio communications between them and the pilots (AFP reports).

Inside the passenger section, some of the passengers panicked. A few who had unbuckled their seat belts were hurled about when the airliner finally halted, while others hesitated to leave their seats, because the noise of the jets made them think the aircraft was still moving.

McDonnell Douglas called a meeting of airline operators 10 days ago, to discuss proposed changes in the DC10 wing alone. Last September a DC10 engine blew up during take-off at Miami, but the pilot managed to stop on the runway. An investigation was launched.

The worst air disaster in aviation history involved a DC10-314 on board a Turkish Airlines flight perished near Paris on March 3, 1974. It also holds the American record—273 died in Chicago in May, 1979, when an engine fell off.

Fewer air deaths, page 3



An injured passenger on her way to hospital

Jaruzelski unlikely to ease martial law

From Roger Boyes, Warsaw, Jan 24

General Wojciech Jaruzelski, head of Poland's Military Council, opens a new session of the Sejm (Parliament) tomorrow with a speech that will try to send a firm signal to the West and make conciliatory noises towards domestic critics of martial law.

Despite mounting pressure from the West, General Jaruzelski is certain to disappoint hopes of an early end to martial law and the internment policy. Instead, the Polish leader is expected to make explicit the need for strong military control until the situation in Poland has "stabilised"—that is, at least until the threat of popular unrest over food price rises has passed.

But at the same time he is likely to give a nod to the Roman Catholic church in Poland. Today, congregations heard a pastoral letter which called for "a return to the road of dialogue". It also appealed for "a restoration of the normal functioning of the state, the quick release of all internees, and the end to ideological pressure at the workplace."

At the St Marwin Church in the centre of Warsaw the congregation, men and women, wept openly when the letter

greeted those "who are mourning the tragic death of their kin."

The state concessions are, according to party sources, likely to come not so much in a repeal of the martial law proclamation but in the administrative execution of such restrictions as travel within the country and, perhaps, in the release of more internees.

Both church and state enter the week—the sixth under martial law—determined to step back from open confrontation. For example a spokesman for the episcopate said at the weekend that Western news agencies and media had misinterpreted the pastoral letter as an attack on General Jaruzelski whereas no such assault was intended.

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'Coup' that caught the bookies

By Michael Seely

The bookmakers, facing a £300,000 loss to those who correctly forecast the first two home in the Fulwell Chase at Kempton on Saturday, have suspended payment, pending an inquiry today. The three-horse race was won by Ventureur to Cognac, who started second favourite at 5 to 2 from the 66 to 1 chance, Great Dean.

The computer straight forecast paid £14.27 to a 10p stake, odds of over 140 to one. This freak result occurred because the 4 to 11 favourite, Little Owl, the 1981 Cheltenham Gold Cup winner, was wearing so badly to the left that his partner-owner and rider, Jim Wilson pulled him up.

The bookmakers obviously considered that a coup may have been executed. And so indeed it was. But the idea that there was anything dishonest about the affair is palpably absurd and an unwarranted slur on the reputations of those who took part in the race.

If anyone thinks £100 is a lot of money to bet on a flimsy chance, one punter told me: "I hope to have £14,000 to say it wasn't."

Racing review, page 19

Second hitch-hiker raped near USAF base

By a Staff Reporter

A girl hitch-hiker, aged 17, was raped in Suffolk woodland early yesterday after accepting a lift from a motorist as she began the five-mile walk from Barton Mills to her home at the Lakenheath United States Air Force base.

The attacker was described as aged between 30 and 40, about 5ft 9in tall, clean shaven, with a long face. He was driving a two-door right-hand drive car with reclining front seats.

The girl was attacked near the woodland where a hitch-hiker was raped last year after leaving a party at the USAF base at Mildenhall. The rapist was fined £2,000 at Ipswich Crown Court three weeks ago after Judge Richards said the victim was guilty of contributory negligence.

Police in Coventry said that a man of about 20 who raped a woman aged 60 in her home early yesterday had probably been looking for valuables. She suffered a leg injury, cuts, and bruises. The attacker was said to be tall and well-built, with dyed blond hair.

Mr James Jardine, chairman of the Police Federation, said on Saturday night that last week had been the worst for adverse publicity that the police had experienced. He

said on BBC2 television that he had been shocked by a documentary showing Thames Valley detectives questioning a woman who had complained of rape.

He said the police were not proud of the image shown by the officers, but emphasized that it was important to establish the facts of a rape allegation while the complainant was in the police station.

"I think this programme has done more harm to relations between the police and the public, and certainly for people who could be wanting to go to the police station complaining about rape, than anything in the past 60 years," he said.

Continued on back page, col 7

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The police and the people

Concern over complaints reform

By Peter Evans, Home Affairs Correspondent

Members of the Government's Police Advisory Board are expected to object to details of Home Office proposals to reform, through use of an independent "assessor", the system of handling complaints against police when they meet in private tomorrow.

As first disclosed in *The Times* on Friday, Mr William Whitelaw, the Home Secretary, wants conciliation machinery for minor complaints and a greater independent check on the way the police handle serious complaints. A Bill will be presented to Parliament in the autumn.

The proposals please neither the Police Federation representatives on the board nor local police authority chiefs. The leaking of government plans for a Bill and the circulation of Home Office thinking is being seen in informed quarters as an attempt to scotch police opposition and ideas from the board's own working party. The Home Office proposals fall short of Lord Scarman's recommendations in his Brixton riot report, although ministers insist they are backing him.

Lord Scarman said that nothing short of an indepen-

dent investigation system, available for all complaints except the frivolous, would win public confidence. He added that if that system was not accepted, an independent assessor should be "treated as a member of the investigating team" in the case of serious complaints. Information reaching the Home Office indicates that is not what the Home Office has in mind.

It questions whether there is sufficient public concern to warrant the creation of a separate complaints investigation agency, which, it claims, would erode the chief constable's responsibility for the discipline and control of his forces.

Instead, it thinks there should be an "assessor" (not a "supervisor", as Lord Scarman called him) as an independent check on the investigation of serious complaints. He would not automatically be involved in all serious complaints, for example of corruption, of assault by police causing bruising or superficial lacerations, which would be referred to him at the deputy chief constable's discretion.

The assessor's involvement would be mandatory only if the complaint was that police

caused death or serious injury, such as fracture, damage to internal organs, impairment of bodily function, deep cut or laceration. But even then the reference to the independent assessor would be mandatory only if the deputy chief constable accepted that the death or injury could have been caused in the way alleged.

The Home Secretary would have powers to intervene as a "long stop", however. If the assessor was involved, he should be able, if necessary, to make "reasonable" directions to ensure that the investigation was done "expeditiously, thoroughly and impartially". When the assessor was satisfied with the conduct of the investigation, the deputy chief constable would send the report to the Director of Public Prosecutions.

The DPP is one of the possible choices for the job of assessor. The chairman of the Police Complaints Board (or his deputy) — Lord Scarman's suggestion — and a "new appointment for the purpose" have also been considered.

Lord Scarman said that if a system of independent investigation was not acceptable,

"deputy chief constables should be placed under an obligation to appoint an officer from another force to investigate all matters of a serious nature rather than having discretion in the matter", but the Home Office would give discretion to appoint an outside officer to the assessor in those cases he was able to consider, or to the deputy chief constable.

Home Office thinking on the extent of police involvement in the processing of complaints falls short of Lord Scarman's recommendations, which said that it should be possible for complaints to be lodged not only at a police station, but also with a police authority, a local consultation or liaison committee, or Citizens' Advice Bureau which would pass the complaint to the police.

The idea was clearly to overcome misgivings people might have about going direct to the police. Some complainants have accused police of trying to persuade them not to go ahead.

But the Home Office thinks the chief constable (in practice, his deputy) should continue to be the receiving point for complaining against members of his force.



Nurses shouting to make their point heard during a pay campaign rally in Trafalgar Square yesterday. Speakers, including several MPs, supported the nurses' claim for £100-a-week minimum for women with three years' training.

Yard under pressure over injured student

By Lucy Hodges

Scotland Yard said yesterday that if new evidence is produced it will review the case of a Nigerian student, who says he was kicked so badly by police officers in Brixton, South London, that one of his testicles had to be removed.

Harriet Harman, legal officer of the National Council for Civil Liberties (NCCCL), called on the police to reopen the case, which, she said, highlighted the unsatisfactory methods of investigating complaints against the police.

This week the NCCCL will be drawing the attention of the House of Commons home affairs committee, which is examining reform of the police complaints system, to the details of the alleged assault on the student.

The man has been awarded £1,500 by the Criminal Injuries Compensation Board and received a further £4,000 (as well as £1,000 for legal costs) last November from the Metropolitan Police in an out-of-court settlement.

The compensation board, whose chairman Mr Michael Ogden, QC, presided over a private hearing into the Nigerian's case in 1980, concluded that the man was assaulted by officers.

Despite the board's finding, no police officer has been punished. The matter was investigated internally by the police who concluded that he had been assaulted by officers but no individual could be identified.

The papers were sent to the Director of Public Prosecutions but he decided to take no action because the police officers could not be traced.

It was not until the case was reopened by the Criminal Injuries Compensation Board at the Nigerian's request that discrepancies emerged between police evidence given to the magistrates (who dismissed a charge of drunk and disorderly conduct against the Nigerian) and that given to the internal police inquiry and to the board.

The man said he was a passenger asleep in a car when he was picked up by the police. Two of several officers involved in the arrest, Police Constables Brian Spreadbury and Steven Clements, testified first that he was limp when they encountered him; later they told the internal police inquiry that the man struggled; finally they told the compensation board that they had lost their notebooks.

Clerks defend JPs' justice

By Marcel Berlins, Legal Correspondent

More than 10,000 criminal cases a year are being tried by juries in the Crown Court, the Justices' Clerks' Society urged in a report published yesterday.

The theme of the report is that the virtues of trial by jury have been exaggerated and that justice in the magistrates' courts is speedier, far cheaper, more efficient and fairer.

It also produces statistics, based on an admittedly narrow range of offences, showing that, in comparable cases, the Crown Court is five times more likely to impose a sentence of imprisonment than a magistrates' court, and that any sentence it does pass will be nearly three times as long.

The society, which represents the 350 lawyers who administer the magistrates' courts and act as legal advisers to the lay justices, calls for a review of the distribution of criminal work between the crown and the magistrates' courts.

In particular, it calls for a fundamental reexamination of the unfettered right to choose trial by jury given to defendants for offences that can be tried in either court.

The discretion whether a

defendant should be entitled to a jury trial in those cases should be left to the magistrates, after hearing representations from the prosecution and defence, the society argues. There would be a right of appeal against a refusal by justices to allow a jury trial.

The report points out that 57 per cent of offenders sentenced in the Crown Court for offences that could have been tried at the lower level receive sentences that could have been passed by the magistrates.

The justices' clerks say that a defendant's desire to be tried by jury was often prompted by the advice of unqualified friends or based on misguided or ill founded beliefs, for instance, that there was a better chance of acquittal.

Moreover, "as a nation we have been conditioned over the years to a fond belief and a certain confidence in the ability of jury — any jury to bring in a just verdict". That confidence, the justices' clerks argue, is misplaced.

In practice, magistrates' courts offered a superior mode of trial to a jury, they say. "The constant improvement in the standard of justice administered by the

magistrates' courts, with the extensive review and appeal procedures available therefrom to all parties, provides far greater safeguards than the single appeal from the Crown Court."

"There can be no doubt that magistrates' courts are easily the most cost-effective system of justice in the country", the report adds. It says that the total revenue from fines and fees paid in magistrates' courts (which deal with 97 per cent of all criminal cases) exceeds the cost of the service provided. By contrast, the cost of the remaining 3 per cent of criminal cases, albeit the most serious ones, was £50m. The cost of legal aid to defendants in magistrates' courts was £30m, whereas the far smaller number of cases in the Crown Court cost £32m in legal aid.

The justices' clerks claim that the magistrates' courts could easily absorb the additional workload that would be placed on them by the transfer of 20 per cent of Crown Court cases, especially if, as has been recommended by an inter-departmental review last year, more motoring offences were to become subject to fixed penalties and removed from the courts.

TV search for understanding

By Stewart Tendler, Crime Reporter

Ten years ago Reading police station was a grimy, red-brick building with a four-wheeled motor car in the fore-rols which diminished. Local reporters seeking news were often met with the barest details. Questions could elicit a brusque "not going to tell you".

For the few weeks viewers of BBC Television's *Police* series have been watching a very different view of Reading Police station. In the 1980s it is a fine concrete and glass building and for nine months camera and microphone were allowed to investigate its nooks and crannies with little impediment.

Viewers have already seen armed officers conducting a siege, watched a fearful detective constable demoted to uniform duties and last week set on the shoulders of officers interrogating a woman alleging rape. Tonight they will see the police in action at a pop festival and, in future episodes, handling a death in custody, interviewing a suspected burglar, staking out a

duchess's house where thieves are expected and keeping blacks and skinheads apart.

For reporters reared on the likes of the old Reading police station and viewers used to the muscular exploits of the Sweeney the series is a revelation.

It was born in 1979 when Mr Roger Graef, an expatriate New Yorker with a reputation for innovative television documentary, went to the Association of Chief Police Officers with the idea. He and Charles Stewart, cameraman and co-producer, had made a series of cinema vérité films examining institutions and human relationships. Could the same be done for the police? The association thought it could.

Mr Graef explained his methods: "We are trying to deal with issues which are alive in the current debate about policing but in an evidential form. For example, arming the police. You want to argue about firearms; here is an example."

"There are endless discussions in the abstract

about the future of the coal industry, the Communist Party, parliamentary democracy... but what we are trying to do is show these people who are debating about it in action."

Thames Valley, which covers Berkshire, Buckinghamshire and Oxfordshire, was chosen after the nine-month BBC team had investigated seven other forces, including the Metropolitan Police. Some were not suitable and others would not give the BBC everything it might want. The ground rules were a guarantee of editorial freedom, except where professional secrets were involved, or the personal lives of the officers were revealed.

The BBC team felt that in Thames Valley they had a senior officer and a chief constable, Mr Peter Imbert, who understood what the police were doing and what the public mix which suited the film.

The force was told the sort of subjects the filmmakers were interested in, but no incident was created for them. The siege, on the

last day of shooting, was one occasion when a policeman might have been injured. The cameraman refused and continued working unhindered. He feels he achieved a considerable empathy with the policemen involved, building up a widening rapport.

Most detectives thought they could not let us film," Mr Stewart said, "but after the first officer said: 'I did not find that difficult at all'."

Both Mr Graef and Mr Stewart admit that they tended to choose particular policemen to follow.

It remains to be seen whether *Police* marks the high water mark of the open-door policy. Among those who previewed the series was the Police Federation, which has often been critical of the press and television coverage.

The federation's magazine says: "On balance *Police* is more likely to help than harm the public's esteem... at a time when the service is under the microscope *Police* gets nearer to the truth."

BA opposes Bethell's air fares campaign

By Michael Bailey, Transport Correspondent

An embarrassing conflict over Lord Bethell's campaign for cheaper European air fares has arisen between the British Government, which supports it, and British Airways, which opposes it.

Lord Bethell, who is expecting his case against price-fixing by European airlines to be heard in Luxembourg in April, described the conflict as bizarre.

"British Airways always claim they are in favour of lower European air fares yet they have joined the European monopoly state carriers in opposing my case," he said. "They are in an opposing the British Government, which supports my case and which also financially supports British Airways."

After first denying that it opposed Lord Bethell's campaign, British Airways later admitted that along with other airlines, including British Caledonian, it was asking for the right to intervene in the case.

"We agree with Lord Bethell's aim of cheaper fares; but we disagree with his means," a spokesman said. "We do not think the competition rules of the Treaty of Rome can be applied to air transport without a common air transport policy by the member states, which does not exist."

"Without that the competition rules would be inconsistent with existing agree-



Lord Bethell: More forceful measures needed, he says, to bring about a common air transport policy.

King Haakon burns the midnight oil

From Jonathan Wills, Lerwick

There will be little work done in Lerwick on Wednesday for the good reason that most of the Shetland capital's inhabitants will only just be going to bed when most of us are going to work.

Tomorrow is Up Helly A', the day (and night) when Lerwick's 8,000 people put on Britain's most spectacular fire festival.

The few visitors who brave the North Atlantic weather will see 800 "guizers" in fancy dress, parading through Lerwick's grey and windy streets with blazing torches of fencing stakes and yew-wooded sacking.

Then, in a public park which is just about the only place in the town from which the sea is not visible, they will hurl their torches into a wall-sized copy of a Viking war galley, reducing months of craftsmanship to ashes in a sacrifice that will ensure that the sun really does return to warm these bleak islands.

In Shetland at this time of year it is sometimes hard to believe that it will return, but if Up Helly A' goes to plan there will be no night at all in June and July.

King Haakon of Norway sailed Shetland in July, 1263, with a fleet of nearly 200 war galleys. He anchored in Bressay Sound, now the bustling port of Lerwick and a focus for the North Sea oil industry. He was on his way to fight the battle of Largs, which both Scots and Norwegians have claimed as a victory ever since.

Tomorrow night King Haakon will live again, in the person of this year's "Guizer Jarl", the chief of the fire festival and lord of Lerwick for a day and a night in place of the Government and the Shetland Islands Council.

These days the Viking path is a hard road to travel. Sacking, pillaging and looting are not what they were and most Lerwegians keep body and soul on speaking terms by means of more prosaic employments.

Take the case of Mr Kenny Crossan, this year's Guizer Jarl. When not playing the part of his Nordic Majesty, King Haakon of Norway, Mr Crossan runs a successful business on the Lerwick waterfront.

Crossan Oils is Esso's local distributor and does a nice line in selling the products of the North Sea oil fields.

Mr Crossan did not get where he is today without knowing a thing or two about the right grade of paraffin oil to keep the Up Helly A' torches burning. To be a guizer jarl you have to serve for 15 years on the Up Helly A' Committee.

Unlike King Haakon's ill-fated expedition to the Costa Clyde, the Lerwick Festival is extremely well organized. This has been the case for 100 years, since the days when the unruly working class mobs of Lerwick celebrated Up Helly A' (literally, the end of the yule holiday) by carrying a sledge bearing a blazing tar barrel through the town.

When you take this Viking business seriously, as all grown men in Lerwick are expected to, you find that there are only a few months in summer when the festival does not occupy your spare time.

In autumn the work begins on building the galley, for which only the best materials and shipwrights will do; then the 800 torches have to be made, following a secret formula.

The Lerwick brass band has to practise the stirring "Up Helly A'" anthems (whose origins, it must be said, are Victorian rather than Viking); each of the 49 squads of "guizers" must meet in secret to decide which local incident of the year is worthy of being pillaged; and the satirical sketch and the guizers have to make their own fancy dress, at an average cost of £40, or up to £400 if you are one of the Vikings surrounding the Jarl himself.

And it does not stop there. In the months that follow this night of fire, each squad has to hold its own private dance to renew pillaging treaties, discuss the untoward events of the big night, and lay plans for next year's revelries.

Tomorrow, however, all the labour will be worth it, as the guizers make their way round the 13 halls open for merriment, dancing, and free food and drink all night.

At a conservative estimate, more than £10,000 worth of beer and spirits will be available for the guizers and other guests in the halls.

Despite the abundance of refreshment, serious drunkenness is not all that common on Up Helly A' night: the pace is too brisk.

Woe betide the guizer who falls out of line or the squad which arrives at a hall in the wrong order. For really serious misdemeanours such as taking the "mickie-taking" of the Jarl too far, you can be banned altogether, as one squad found out last year when it paraded in what the Jarl and his Vikings took to be a cheap imitation of their own extravagantly expensive costumes.

ECONOMIC COMMUNITY OF WEST AFRICAN STATES

ECOWAS TELECOMMUNICATIONS PROGRAMME

INVITATION TO TENDER

The Executive Secretariat of the Economic Community of West African States invites to international Tender under its integrated telecommunication programme:

1 — SUBJECT: This invitation to tender is for the supply, installation and Commission of equipment for fourteen microwave links, five local automatic exchanges and four international telephone transit exchanges.

2 — Description of works: Tender documents consist of six volumes: Vol I: general conditions of tender and contract Vol II: technical specifications for transmission systems Vol III: technical specifications for telephone exchanges facilities Vol IV: technical specifications for outside plant facilities Vol V: technical specifications for buildings and access road facilities Vol VI: technical specifications for power supply system.

3 — Funding sources: Facilities to be provided under this invitation to tender are to be financed by ECOWAS Fund for Cooperation, Compensation and Development, European Development Fund (EDF), European Investment Bank, Italian Government and by purchaser credits.

4 — Participation: (a) Contracting firms from the European Economic Community and from ACP shall tender for the following:

- Lot No 3: Transmission facilities for Ouagadougou-Bolgatanga route
- Lot No 4: Transmission facilities for Fada N'Gourma-Porga route

- Lot No 6: Transmission facilities for Bissau-Ziguinchor and Bissau-Koundara routes
- Lot No 7: Transmission facilities for Koundara-Mali route
- Lot No 9: Transmission facilities for Korofo-Sikasso route
- Lot No 20: International transit centre (CTI) for Praia
- Lot No 21: International transit centre (CTI) for Bissau
- Lot No 22: International and national transit centres and local exchange for Banjul.

(b) The invitation to Tender is opened to all contracting firms for the other Lot Nos.

5 — Acquisition of the Documents: Documents may be obtainable on payment of US\$200.00 per set of documents, from the following address:

ECOWAS Executive Secretariat
6 King George V Road
Lagos
Federal Republic of Nigeria

The payment must be made by bank order in favour of Executive Secretariat of ECOWAS.

6 — Closing of Tender and opening of the Bids: Tenders should be sent to ECOWAS Executive Secretariat, 6 King George V Road, Lagos, Nigeria, to arrive at the latest by 30th April 1982 at 1100 hours GMT.

The Tenders will be opened in public on 1st May 1982 in Cotonou, People's Republic of Benin.

7 — Extra information: For any extra information, please contact the Executive Secretariat in Lagos, 6 King George V Road, Lagos, Nigeria
PMB 12745
Telephone: 636841
Telex: 22633 NG ECOWAS

Fewer plane crash deaths

By Our Transport Correspondent

Air travel was safer last year than in the two preceding years, according to an analysis by *Flight* magazine. The number of deaths in air crashes was 710 compared with 1,144 in 1980 and 1,267 in 1979. Almost all fatalities involved third world operators, mostly Latin or South American second-line carriers.

Eastern European countries had a poor record, with the worst accident of the year, 178 killed when a Yugoslav charter aircraft crashed into a mountain in daylight cloud in Corsica in December.

Russia's Aeroflot was also involved in a serious accident when about seventy people were killed on takeoff near Leningrad in February. The exact number is not known, but *Flight* says, "as usual there is information on what actually happened to Aeroflot, the world's biggest airline."

The six worst accidents in 1981, in terms of numbers killed, were:

Jugoslav Inex Adria, DC9 hit high ground in cloud on charter flight to Ajaccio, December, 178 killed.

Far Eastern Air Transport, Boeing 737 fell apart in air, Taipei, August, 110 killed.

Aeroflot, TU 134 crashed on takeoff, Leningrad, February, 70 killed.

Aeromexico, DC9 crashed in storm, Chihuahua, July, 50 killed.

Colombian local airline, Viscount hit Andes at 11,000 ft, August, 50 killed.

Somali Airlines, F 27 crashed and caught fire, Mogadishu, July, 49 killed.

No wide-bodied jets crashed and the trend was encouraging, at any rate in the Middle and Far East, and Australasia, *Flight* says. "Evidence suggests so far that whatever economies the carriers are making to cope with two successive years of massive financial losses, they are not in areas affecting safety."

Concessions to West ruled out by Moscow

From David Blow, Vienna, Jan 24

One of President Brezhnev's top foreign policy advisers has said that the Soviet Union will not be forced into making any concessions to the West because of the liabilities it has had to meet in Poland.

Mr Vadim Zagladin, deputy head of the Soviet Communist Party's foreign affairs department, delivered a strong warning to Western politicians in an interview broadcast on Hungarian radio yesterday.

"Those in the West who think we will show compliance on the issue of Euro-missiles or any other question, because we have to support Poland, make a great mistake. The Soviet Union has never shown compliance on principal issues and will not do so now."

Mr Zagladin described the impact of American sanctions as "of minor importance." He pointed out that Soviet trade with the United States was small compared with that with other states, and added that "a great part of it is the importation of cereal, which has not been frozen by the embargo."

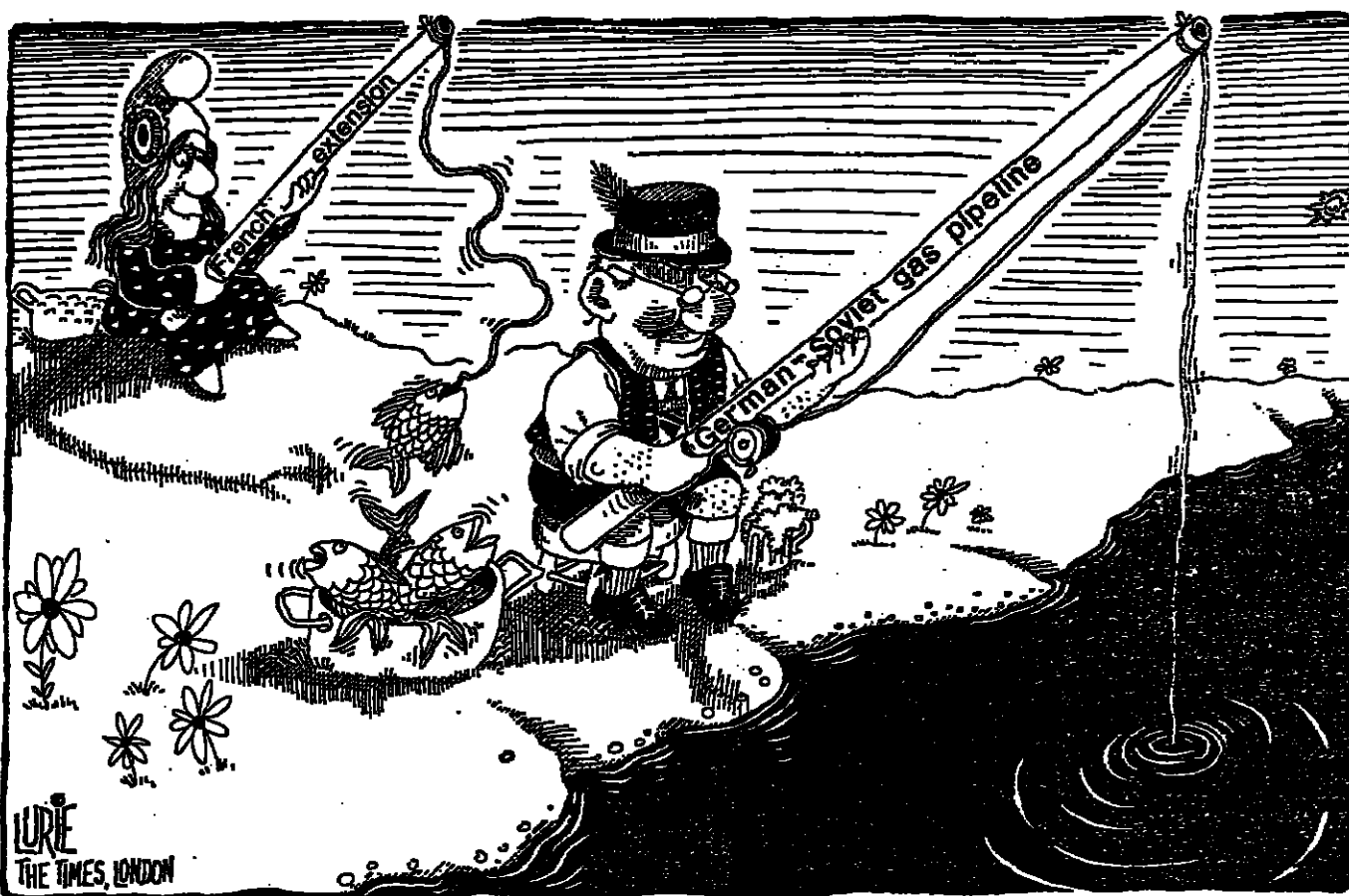
However, Mr Zagladin went on to say that the Soviet Union would take counter-measures in the long-term. These would involve a drive towards self-sufficiency by the Soviet Union and its

allies so as to avoid economic dependence on the West. "We are going to produce everything that is necessary for us unaided and by the development of relations and co-operation with the socialist countries," he said.

This is similar to the line taken by the Polish Government. Yesterday the official Polish News agency PAP quoted Mr Zbigniew Majej, the Deputy Prime Minister as saying that Polish industry would have to switch "to the maximum utilization of domestic resources" while foreign trade would "have to provide new sources of raw materials to replace the present unreliable ones."

There is no doubt that all the Eastern block countries are deeply concerned now at their vulnerability as a result of their growing dependence on Western finance and Western imports. This is likely to lead, as Mr Zagladin indicated, to a partial return to the principles of economic autarky within Comecon and a more cautious approach to future economic links with the West.

□ Washington. — Mr Alexander Haig, the United States Secretary of State left for Geneva today to meet Mr Andrei Gromyko, the Soviet Foreign Minister, in the first high-level talks since martial law was declared in Poland. — Reuters.



Wajda signs petition against martial law

By Our Foreign Staff

Polish intellectuals have made a concerted appeal to end martial law on the eve of General Jaruzelski's address to the Sejm parliament today. A petition to parliament, signed by 130 academics and intellectuals, urges the authorities to halt "confrontation with their own

The petition speaks of an attempt to enslave Polish society, and protests against "brutal strike-breaking by the army and police, against shootings and beatings, against the internment of thousands..."

Among the signatories is Andrzej Wajda, director of the prize-winning films *Man*

of *Marble and Man of Iron*, which chronicled the birth of Solidarity, and were recently screened on British television.

In Vienna, Mr Rakowski, the Polish Deputy Prime Minister, was quoted as saying that there were continuing contacts between the

authorities and Mr Lech Walesa, the detained Solidarity leader. He gave no further details, merely stating, in an interview with Polish radio, that there was no clear answer yet to the problems of Poland's trade unions. A diversity of trade unions was needed in Poland, he said.

US wishes ignored

Europeans to take more Siberian gas

By Our Foreign Staff

Disregarding United States warnings against increasing its dependence on Soviet energy supplies, France this weekend became the second European country to sign a large gas deal with the Soviet Union.

France is to buy 8 billion cubic metres of Siberian gas each year from 1984 for a period of 25 years, in addition to the 4 billion cubic metres a year of Soviet gas it already receives.

West Germany, which already receives 10 billion cubic metres of Soviet gas, has also committed itself to buying another 10.5 billion.

The Italians, who already receive 6 billion cubic metres of gas from the Soviet Union, reached a preliminary agreement in October to buy another 7 billion or 8 billion. They were due to finalize their agreement last week, but announced that in view of the Polish situation negotiations would be temporarily suspended. Yet it now emerges that the Russian Soyuz Gas export delegation is staying in Paris with a view to meeting the Italians in either France or Italy this week.

Several other European countries have also expressed interest in buying some of the 40 billion cubic metres of gas due to be exported by the Soviet Union under the existing project. Holland and Belgium would like to buy 5 billion

cubic metres of the Soviet gas apiece, Austria 3 billion on top of the 2.5 billion it already receives, and Switzerland one billion.

The United States is concerned at European countries increasing their energy dependence on the Soviet Union. An EEC study suggests that events gas purchases increase the Community's dependence on Soviet supplies to 21 per cent in 1990 instead of 7 per cent of their overall supplies if the deal did not go through. Belgium asserts that events gas purchases increase the Community's dependence on Soviet supplies to 38 per cent of its supplies, Italy for 35 per cent, West Germany for 34 per cent and France for 26 per cent, it claimed.

Certain circles in France, notably in the *Quai d'Orsay*, have shared this United States concern and suggested that France reduce the amount of extra gas to be purchased. This lobby became even more vociferous after the events in Poland and the imposition of United States sanctions on the USSR.

The French Government justifies its pushing ahead with the deal with a number of arguments. It claims that the French dependence on Soviet gas could reach 30-32 per cent in 1990, France argues that by that date France will no longer be buying a Soviet oil, thus keeping its overall energy dependence at around 5 per cent.

Sanctions elude Nato

From Ian Murray, Brussels, Jan 24

It proved impossible to agree a quick coordinated Nato response to show disapproval of Military rule in Poland during yesterday's meeting in Brussels of high-level officials. Further meetings to review the situation were arranged for the next two Wednesdays, but there is no expectation among officials that any Western package of sanctions could be put together before then.

Yesterday's meeting was cautious. The officials agreed there was a need to maintain "steady and gradual pressure" on the Polish military authorities, but they could not decide how best to maintain that pressure.

Afterwards a statement was issued deploring the absence of any signs that the military regime in Poland was easing its control.

A whole range of possible measures was explored, with each country putting forward its own ideas and pointing to the drawbacks in other suggestions. Some ideas were retained for further consideration, including restriction on the movements of Soviet and Polish diplomats within allied countries, a curbs on Soviet imports to the West and an embargo on some exports to Russia and Poland.

It was not possible to agree even one sanction which could be implemented collectively and immediately.

Silence on Soviet grain crop

Moscow, Jan 24 — The omission of the size of the Soviet Union's grain harvest from official statistics on its economy and in a 1981 puzzled Western experts today.

Soviet officials admit that the harvest was hit by "extremely unfavourable weather conditions". But the experts were cautious not to conclude that there had been a catastrophe. Western diplomats suggested that Moscow might be wary of driving up prices on world markets while it is still buying, or that it was exercising prudence about the size of its stocks while still under threat of United States sanctions over Poland.

However, despite this caution, it was clear to the experts that the Soviet Union had suffered its third successive crop failure, depleting grain reserves and placing a question mark over food supplies.

The official silence broke with recent Soviet practice. It followed a mid-year drought, and American forecasts that the crop would be as low as 175 million tonnes, which would need to be topped up with imports of 42 million tonnes.

The Soviet Union produced 185 million tonnes of grain in 1980, compared with the disaster year of 1975, when the harvest was 140 million tonnes.

The scant details given pointed to disastrous results in some other sectors of agriculture. The statistics showed that overall agricultural production was down 2 per cent on 1980, itself a poor year.

The 60.6 million tonnes of sugar beet, and 4.6 million tonnes of sunflower seeds (a vital source of cooking oil in the Soviet Union) were the worst figures since 1963.

Production of potatoes, a basic item in the average Russian's meal when times are hard, was 72 million tonnes, the second poorest performance in 18 years.

The dairy herd rose by 200,000 to 43.6 million head in 1981, but milk production dropped to its lowest level since 1973. Experts said this indicated that fodder shortages over the last three years were reflected in less productive livestock.

A third poor harvest seems certain to increase shortages of meat, chronic in some parts of the Soviet Union, and lead to longer queues for less food.

The statistics for the end of the first year of the current five-year plan suggested that a national food programme, announced by President Brezhnev last year, is unlikely to have any immediate impact.

One bright spot for agriculture was cotton, where there was a yield of 9.6 million tonnes.

Italians are denounced by Pravda

Moscow, Jan 24 — The Kremlin fiercely denounced the leadership of the Italian communist Party under Signor Enrico Berlinguer today.

The attack, in *Pravda*, said the leadership of the Italian party had adopted positions that directly helped anti-communist forces in the world.

Relations between the two parties appeared to be near breaking point after today's attack against the independent-minded Italian movement which has taken a strong anti-Soviet line on Poland.

Referring to Signor Berlinguer's denunciation of the military takeover in Prague, *Pravda* said the Italian party leadership had used the Polish crisis as a pretext for putting forward views that denigrated world socialism and the Soviet role in building it.

Pravda accused Italian party leaders of showing sympathy for Solidarity extremists and dismissed Signor Berlinguer's call for greater human freedoms in the Soviet block.

In recent statements, referring to the Polish crisis, Signor Berlinguer said he believed the cycle of history which began with the Russian Revolution was drawing to a close. He said that this meant some third way had to be found which would include "certain elements" from Lenin's thinking.

The party leaders, *Pravda* said, envisaged offering freedom of action for those who, trampling socialist legality underfoot, and using assistance from outside, were trying to undermine the socialist system.

"And in fact, these people have no such freedom in the countries of real socialism, for to give them it would mean not to consolidate the gains of socialism, and put forward pretentious concepts that were akin to tenets of opportunism and revisionism."

The newspaper accused the leaders of ignoring the foreign policy of the Soviet Union, which, it said, was based on strengthening peace and international cooperation, and said they had credited Western imperialism with forging détente.

It further accused the party at its full central committee meeting in Rome on January 13 of making a "truly sacrilegious attempt" to revise the Party's foreign policy was no different from that of the United States and Nato.

It said the course taken by the leadership ran counter to the interests of its members.

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مكذبا من الاصل

NEWS IN SUMMARY

10 years in jail for sex offences

Paris. — The Assize Court in Rheims has sentenced three former police officers to 10 years imprisonment each for indecent assault. Although the victim accused the three policemen of raping her, the jury did not proceed with the rape charge.

Pope appeals to Chinese church

Rome. — The Pope has expressed his deep concern for Roman Catholics in China and appealed to them to recognize the authority of Rome. The Pope wrote in Latin to all Catholic bishops on January 6 recalling the "difficult and prolonged trials" undergone by Chinese Catholics over the past 30 years, in which they proved their loyalty to the church.

Italian terror suspects held

Rome. — Four suspected members of the left-wing Prima Linea terrorist group, sought by police since Thursday in the forests north of Rome, were captured yesterday.

Two other alleged members of the group were arrested on Saturday. The group was believed to be involved in a gunfight with police on Thursday during a bank raid in Siena. Two policemen and a member of the gang were killed.

Israelis deny attack on fishing boats

Beirut. — An Israeli warship and several gunboat escorts opened fire on seven Lebanese fishing boats inside Lebanese territorial waters, sinking two of the boats, official press and radio reports here said.

The Israeli military command in Tel Aviv denied the story, a spokesman refused to say if Israeli vessels were in the area at the time.

Chirac triumph

Toulouse. — M Jacques Chirac, the Mayor of Paris, was triumphantly re-elected leader of the Gaullist RPR (Rassemblement pour la République) at the party's national congress here. He received 99 per cent of the votes.

Roosevelt home burnt

New York. — The Hyde Park mansion where Franklin D. Roosevelt was born was partly destroyed by fire on Saturday, a week before the centenary of his birth. The family art collection was saved.

Tank deal confirmed

Kuala Lumpur. — Katuk Sri Mahathir Muhammad, the Malaysian Prime Minister, confirmed that Malaysia would buy 26 Scorpion light tanks and 26 armoured personnel carriers worth £20m from Britain.

Watertight test

New York. — Twenty-five senior members of the American Defence Department took lie-detector tests in an unsuccessful effort to learn who leaked details of a meeting on defence spending. The New York Times reported, quoting Pentagon officials.

Jazz on the air

New Orleans. — The only commercial, non-religious shortwave radio station in the United States has begun beaming jazz and rock music in what it hopes will become worldwide transmissions.

Chinese usher in Year of the Dog

By Our Foreign Staff

The party begins today throughout east Asia as Chinese celebrate the start of the Year of the Dog with holiday festivities lasting between three and seven days.

In Peking fireworks have, over the past few weeks, heralded the lunar new year, which is supposed to take its characteristics from the canine species — loyalty, tenacity and courage, or, if things go badly, conflict and aggression.

The China Youth News has criticized such "feudal, superstitious" beliefs, deploring the fact that some young people brought forward their wedding day so as to escape any bad luck brought by the Year of the Dog.

Last chance for agreement on EEC farm deal

From Ian Murray, Brussels, Jan 24

Foreign ministers from the EEC meet in Brussels tomorrow for what must be the last attempt to agree guidelines for the reform of Europe's budget and agricultural policy.

The meeting is a resumption of the informal one here ten days ago when the ministers appeared to get within striking distance of agreement on the guidelines, which have eluded them for the past six months.

The remaining points, however, are prodigious. Both of the major ones find Britain almost on its own facing its partners. Even agreement on them would still leave Ireland, with backing from Greece, Italy and Denmark, seeking better assurances about its future levels of expenditure on agriculture.

The two main problems concern the amount of Britain's budgetary contribution and ways of controlling milk production while helping small dairy farmers. The budgetary question, which precipitated the chain of negotiations, looks the easier of the two to solve.

According to the text worked out at the last meeting, all that is left to argue about on the budget is how long it should last and whether the amount of rebate to Britain should decrease each year.

Britain wants the deal to

last five years before a review, while the others are prepared to offer four. Britain is also standing firm against any idea that its rebate should diminish.

Difficulties will arise if any of the ministers try to insist on putting forward figures as to what the guidelines would mean in real cash. Britain would object to any such idea on the grounds that all figures are hypothetical until the proper financial mechanisms are worked out later.

The problem of controlling the milk surplus looks more intractable. Britain has rejected the compromise text proposed because it feels nothing is being suggested which will really cut the milk production, now exceeding the Community's ability to consume it by around 20 per cent. The other countries will be looking for a softer British line.

Should the meeting reach agreement on the guidelines considerable negotiating will still need to be done by specialist councils. Nevertheless, it will mean that the entire package of Community reforms, including restructuring of the regional and social funds, will then be ready for approval by the European summit in March.

Should the meeting fail, the whole package, including the many parts already negotiated over the past six months, will be thrown away.



Supporters of Amnesty's national day in France wore white masks on the Paris streets at the weekend to symbolize the anonymity of political prisoners who disappear throughout the world.

'Spies for Olympics' report upsets US Jews

From Ivor Davis, Los Angeles, Jan 24

Jewish communities in California have greeted with scepticism and growing concern a controversial police claim that the Soviet Union is sending hardened criminals to the United States posing as Jewish immigrants in a Machiavellian plot to disrupt the 1984 Olympics.

The one-page report, entitled "Soviet Emigre Mafia", caused something of a sensation when it was released by the Los Angeles police department. It alleged that the Soviet Union was taking advantage

of the United States' increased quota of 50,000 refugees a year to infiltrate intelligence agents and spies, some of whom were not Jewish and were in fact criminals in Russia.

The report alleged that most of the organized crime activities involving Soviet emigrés was controlled and directed from the Brighton Beach area of Brooklyn, New York. However, in New York, Mr Jerry Goodman, executive director of the National Conference on Soviet Jewry, the largest United States

group that helps Russian Jews to immigrate called the report "far fetched". "There are probably some criminals among the 90,000 Jews who have immigrated into America in the past 10 years, but there is a vast difference between that and a Russian Mafia. There is a vast overstatement of the ability of the Soviet Union to control the lives of private individuals", he said.

Members of the Los Angeles Russian Jewish emigre community were upset by the report and were concerned

Europe to tighten safety controls

By Michael Baily Shipping Correspondent

Stringent policing measures to reduce the number of sub-standard ships are expected to be agreed by governments of 14 European states meeting in Paris tomorrow.

Instead of leaving countries like Panama and Liberia to take action against their own offending ships, the 14 states, including Britain, will board and inspect ships visiting their ports and if necessary detain them and take legal action while faults are put right.

All the states are stepping up their surveillance forces in the ports and aim to board a quarter of all visiting ships by 1985, a total of about 15,000 a year.

Britain's minister at tomorrow's meeting, Mr Iain Sproat, Under-Secretary of State at the Department of Trade, said at the weekend: "I am looking forward to a constructive meeting that will bring about concerted European action for safer and cleaner seas".

In Britain inspections by the 150 port surveyors have already increased from about 500 to 1,800 a year. Some have led to detentions costing ship owners thousands of pounds a day.

The inspectors look for badly kept ships, defective safety and navigation equipment, sub-standard crew and catering facilities, and evidence of pollutants being discharged into the sea.

SPEAKING UP FOR SMOKERS

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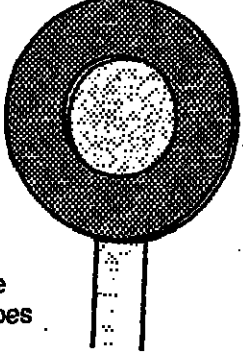
TELL THE TAXMAN
'No more tax on cigarettes'
Sign the petition in your local shop
Organised by the National Federation of Retail Newsagents and the Retail Confectioners and Tobacconists Association

50% TAX

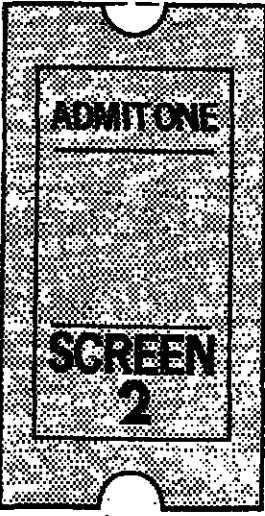
13% TAX

8% TAX

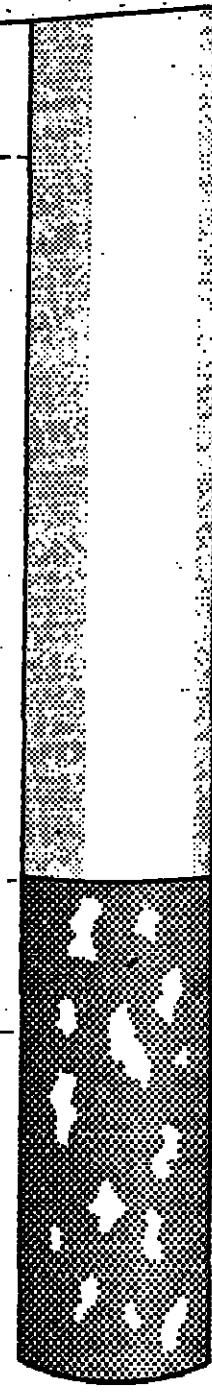
The figures show what proportion of the retail price you pay goes to the taxman.



Betting



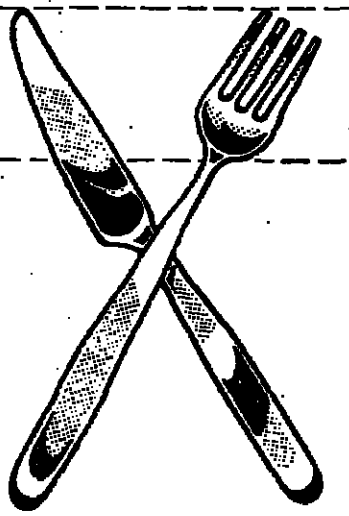
Cinema



Cigarettes



Petrol



Dining Out

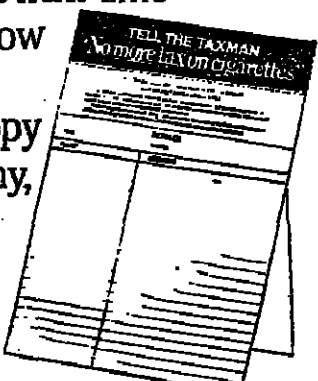
Don't you feel it's time smokers got together and protested at the amount of tax they pay on cigarettes? Your tobacconist or newsagent will have a petition in his shop which you can sign — your opportunity to tell the taxman how millions of you feel about the prospect of even higher taxation.

Already three-quarters of what you pay for your cigarettes goes directly to the taxman — to the tune of £4,000,000,000* a year. Surely there comes a point when enough is enough.

All you have to do is sign. And your tobacconist or newsagent will do the rest. Don't forget. The next time you're in your local shop Tell the Taxman how you feel. If you don't nobody else will.

For more information write for a free copy of the "Facts on Tax" leaflet to: Linda Murphy, Tobacco Advisory Council, P.O. Box 115, London SE1 3HG.

*Figures quoted are based on Government estimates 1981/82 and include cigarettes, cigars and tobaccos, plus VAT.



India and Pakistan begin new search for trust

From Trevor Fishlock, Delhi, Jan 24

India and Pakistan are beginning another of their diplomatic tangles. The object is to bring some trust and understanding to their neurotic and potentially dangerous relationship.

At a time when the relationship is under more strain than usual, Mr. Agha Shahi, the Pakistan Foreign Minister and one of the shrewdest diplomats in Asia, arrives in Delhi this week for talks about a non-aggression agreement.

The core of the relationship is suspicion and historical prejudice. To this has been added the Kashmir dispute and three wars in the 34 years since partition. Today it is aggravated by anxiety over nuclear capability and intention, the Russian occupation of Afghanistan and the United States' supply of arms to Pakistan.

The American case is that Pakistan has to be armed because it is a front line state facing the Russians. But India's reaction was bound to be strong. The arms deal challenges a key element in subcontinent stability, the Indian perception that stability is based on overwhelming Indian superiority.

In Pakistan there is considerable anxiety about

India's steamroller might. Pakistan wants to keep the Soviet Union. In turn, Indians think that American tanks and fighters are meant for use against them.

There is pressure on the Government to keep India's lead immense. At the same time the arms equation is complicated by nuclear developments. Pakistan is thought to be working towards a nuclear explosion.

Mrs. Indira Gandhi, the Prime Minister, has talked often of "gathering war clouds", to some extent a ritual incantation meant for internal consumption. When President Zia proposed a non-aggression pact his suggestion appeared curiously, in a Pakistan press release last September announcing agreement on the American arms deal.

It seemed a coy, even sly, approach; and India, unprepared, was wrong-footed by it. The slow and negative Indian response gave an impression that Pakistan had scored propaganda points. But Delhi had genuine reservations about Pakistan's sincerity, wondering what India and Pakistan already have a no-war pact, the

agreement signed at Simla in 1972 by Mrs. Gandhi and Zulfikar Ali Bhutto. It was agreed that all Indo-Pakistan disputes should be settled peacefully through mutual discussion, without outside assistance.

India will want to ensure that this principle is retained, particularly with regard to Kashmir. Its hope is that Pakistan will eventually agree to recognize the 1948 ceasefire line as the official border. But it would be difficult for Pakistan to agree to do so and, pact or no pact, a central dispute will stand.

It is hard to see that in itself a no-war pact will have any meaning beyond the symbolic. But the search for a reduction of the tensions created by recent events is important, given the widespread acceptance of the view that Indo-Pakistan detente is the nub of regional stability.

It will nevertheless be difficult even to begin to chip away at the suspicion and fear which characterize Indo-Pakistan dealings. One has only to look at the way in which the newspapers write about the neighbour. The chained press of Pakistan and the free press of India mirror societies which prefer to believe the worst of each other.

Censorship tightened once again

From Hasan Akhtar, Islamabad, Jan 24

Press censorship in Pakistan which was partly relaxed by General Zia ul-Haq about two weeks ago, has been once again tightened with the Sind government directing newspaper editors not to publish political news or views.

General Zia had announced relaxation in press censorship on the inauguration of his advisory council of 268 nominated members earlier this month. This led to renewed efforts by political leaders who opposed the restoration of the 1973 constitution and the holding of general elections.

Since General Zia left for his European tour on January 17, Karachi became the hub of numerous private political meetings of the leaders of different political parties.

Among the topics discussed was an alliance of right-wing parties to work with the Movement for Restoration of Democracy to which six parties, including the late Mr. Bhutto's People's Party, subscribes.

Some right-wing leaders have also suggested the formation of a grand assembly to counter General Zia's federal council. Such an assembly might include former parliamentarians and those who contested 1970 and 1977 general elections.

On Friday, however, the Sind government served notice on about 70 leaders who are either in Karachi or thinking of travelling there to suspend their political activities because they contravened the martial law order.

More than a dozen leaders were expelled from Sind province and others were placed under house arrest. Mr. Sherbaz Mazar, chairman of the National Democratic Party said it was now uncertain whether the movement for the Restoration of Democracy could hold its scheduled meeting in Karachi next week.

Leadership contest begins Why one German is polishing his image

By Richard Davy

When Dr. Helmut Kohl comes to London he will be received as the most likely to be the next Chancellor of West Germany, but he has a number of hurdles to surmount. He is now chairman of the opposition Christian Democratic Party.

If the governing coalition were to come to an end, the Social Democrats would automatically rise to the top job; but that is unlikely. Power is a strong glue and the Social Democrats have become adept at ironing out their differences. Moreover, the Social Democrats have largely agreed among themselves on how to avoid a crisis over nuclear weapons, which might have brought down Herr Helmut Schmidt in the spring party congress.

Another route to power will open up if the Christian Democrats win the Landtag election in Hesse this autumn without losing majorities elsewhere. They would then have a two-thirds majority in the Bundesrat (Federal Upper House) which would enable them to block legislation.

It is widely believed that public opinion would not like them to exploit this power to bring government to a standstill so there would be no automatic change; but there would be powerful pressure from the grassroots of the party, and Dr. Kohl, himself, could be tempted by the thought that this was his last chance.

He might well be right about that. His party is less than totally enthusiastic about him and if given until the next scheduled federal election in 1984, it would become more serious about looking for another candidate.

Dr. Kohl's problem is that he still cannot shake off the reputation of being a successful provincial politician who is not quite up to the big issues of the capital. Among



Dr. Kohl: manoeuvring

other things he is one of the few leading politicians in Bonn who speaks no English. That is a disadvantage in Nato politics.

Now 51, he rose to prominence in the Rheinland Palatinate. He was Prime Minister there from 1969 to 1976, when his party failed to agree on anyone else, put him forward as candidate for the chancellorship. He did rather well — getting 48.6 per cent — which is more than Herr Strauss got as the party's candidate in 1980. It gave him the confidence and support to carry on.

He is a comfortable figure, friendly and sociable, most at home chatting over a glass of wine from his own region. But he is quite effective on a public platform talking about things like moral standards, the family and the dangers of communism. He offers a moderate shift to the right, arguing that the country has been living beyond its means.

There must, he says, be a change in the moral climate, a cutback in the welfare state, more individual freedom and less liberal attitudes towards abortion and homosexuality.

Given the seemingly steady decline in public support for the Social Democrats, the Christian Democrats have a good chance of winning the 1984 election.

The Times profile: the RSPCA

Fur flies among the animal lovers

On Wednesday the Council of the world's oldest animal welfare society will try to resolve a deep cash crisis. And next month it will receive a disturbing report on the administration of its Horsham headquarters. Richard North profiles a great institution which has always attracted controversy as well as royal patronage.



Peter Brookes

it was bound to become a battleground as young people came to see man's treatment of animals as an ethical issue which was — however oddly — central to the ecological idea which has gained so much ground since the sixties.

Young people began to join the society, which — because of a surprisingly small membership, currently of about 38,000 — turned out to be very vulnerable to this "entryism", as a *Daily Telegraph* editorial, bellowing with rage, called it. Their ideas and activism turned out to be at odds with the comfortable workings of what the radicals saw as "a rest home for old majors". There were RSPCA members with factory farms, others with a passion for hunting, many of the good ladies of the branches had not concerned themselves with the sufferings of rabbits in the cause of cosmetics. The young turks saw red.

The scene was set for a desperate confrontation, and in 1973 Charles Sparrow, QC, was asked to head a lengthy, Congress-style inquiry into the ferocious brew the society had become, and especially to hear what the Reform Group — the radicals had given themselves a name

— had to say. Nothing the distinguished barrister had experienced previously in the calm of the law matched the can of worms that was now shoved under his nose. His report, published in 1974, makes powerful reading.

"We were quite unprepared", Mr. Sparrow wrote, "for the abandon with which some members assailed the Council of the society and, indeed, the society itself. Again and again members made a disclaimer of any desire to create bad feeling within the society, and would launch into a torrent of the most bitter accusation. Charges of dishonesty, lying, and utter indifference to the interests of animals were the small change of our open sessions."

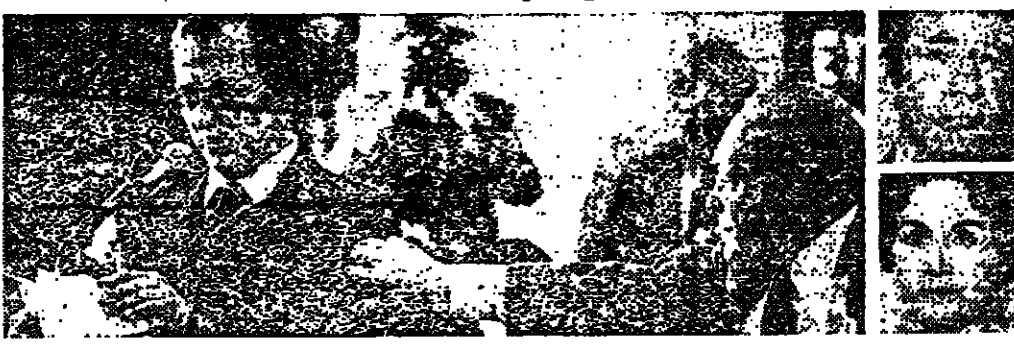
The most potent of the debates, as it had been for 40 years, was about fox hunting. Since Sparrow, the RSPCA has made opposition to hunting a matter of policy; but leading radicals are still outraged that royal patrons continue to ride to hounds. Many believe that last year's expulsion from the society of the radical council member, Richard Course, director of the League Against Cruel Sports, was — though ostensibly on another matter —

spurred on by his outspokenness on the subject.

In the event, he recommended that the Council get its act together, streamline its workings and size, and work to help the staff at Horsham, whom he found to be efficient and patient. By the late seventies, the radicals were often in the majority on the Council, led by Ryder, and when not in command, were always incapable of being ignored. The policies of the RSPCA were made to fit — and they still do fit — most expectations of an enlightened animal welfare body, short of a vegetarian or vegan respect for the lives of animals as well as their suffering.

Yet the acrimony remained. Radicals insisted and insist, that the conservatives are hopelessly enamoured of the Horsham way of doing things, and have been encouraged in this view by last year's *Daily Mail* disclosures of the large house, Julian Hopkins, the executive director since 1978, enjoys. There were charges of extravagance in motoring, carpeting and air travel, none of which amounted to anything very serious in themselves: they did, however, look tactless in a charity. "Probably a bad decision," says Mr.

The RSPCA: the people who run it



Young turk collared by old guard: Richard Ryder and Sir Freddie Burden MP in 1980. Julian Hopkins (above right) and Janet Fookes MP.

Where they get the money... and how they spend it

TOTAL INCOME IN 1980: 26,749,000, of which: 71 per cent came from legacies 17 per cent from campaigning 10 per cent from investments 2 per cent from subscriptions and other donations

TOTAL EXPENDITURE IN 1980: 27,991,000, of which: 40 per cent was spent on animal

welfare establishments 13 per cent on national administration 10 per cent on campaigns and publicity 5 per cent on branches 5 per cent on education

THE RSPCA SUPPORTS: 3 hospitals 57 animal homes 33 welfare centres 48 clinics 2 mobile units

IT EMPLOYS: 288 inspectors 37 market/dock inspectors
IN 1980: 166,687 animals were treated 184,230 were destroyed 64,026 were found new homes 28,740 complaints about cruelty to animals were reported to the RSPCA, which resulted in 1,454 convictions and 13 prison sentences

European Law Report Court of Justice of the European Community

Reliance on a directive

Frau Ursula Becker v Finanzamt (Tax Office) Münster, Case no. 8/81: Preliminary ruling under Article 177 of the EEC Treaty on a reference by the Finanzgericht (tax court) Münster (West Germany).

The president, Judge J. Mertens de Wijkers and Judges C. Becho, A. Trstenjak, P. Pescatore, Lord MacKenzie Stuart, A. O'Keefe, T. Koopmans, U. Everling, A. Chioras and F. Greville. Advocate-General: Sir Gordon Slynn. Judgment given on January 19, 1982.

The plaintiff claims to be exempt from value-added tax (VAT) for the period March to June 1979 by virtue of Article 13b (1) of the sixth Council Directive No. 77/388 of May 17, 1977, on the harmonization of laws relating to turnover taxes.

Article 1 of the Directive provides that the member states "shall modify their present value-added tax systems in accordance with the following articles" and "shall adopt the necessary laws, regulations and administrative provisions so that the systems as modified enter into force at the earliest opportunity and by January 1, 1978 at the latest."

Article 13b of the Directive provides: "Without prejudice to other Community provisions, member states shall exempt the following under conditions which they shall lay down for the purpose of ensuring the correct and straightforward application of the exemptions and of preventing any possible evasion, avoidance or abuse: (a) the following transactions: (1) The granting and the negotiation of credit and the management of credit by the person granting it."

measures adopted within the time limit, such provisions may in every case be relied upon against any national rule not in conformity with the directives: they may also be relied on where are of such a kind as to define rights which individuals are in a position to vindicate vis-à-vis.

The case is concerned with the plaintiff's claim to the exemption provided by article 13b (1) of the Directive. West Germany had not implemented the Directive.

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What started as a murmur of protest in the Church of England during the early 1970s could be turning into so. In 1975 it looked, briefly, as if the Church of England might be weakening in its hostility to aspiring women priests: the General Synod voted, by 255 to 180, that "there are no fundamental objections to the ordination of women to the priesthood."

Whatever pleasure greeted that motion was short-lived. While the Anglican churches of Kenya, Hongkong and Canada and the USA went ahead with their plans for the ordination of women, the Church of England doggedly held back. A motion against removing the legal barriers to their ordination was lost in the House of Clergy in November 1978 (despite the fact that bishops and laity had voted in favour). And in the summer of 1979 came an even more unacceptable decision: women priests from abroad must not officiate in churches while visiting this country.

The day the House of Clergy defeated that motion, the Movement for the Ordination of Women — MOW — was born. In a little over two years its membership has leapt into the thousands and today there are branches in every diocese in Britain. MOW's task, as the members see it, is to educate the

severely limited: all those who wish to have their vocation to the priesthood tested simply cannot do so. In 1975 it looked, briefly, as if the Church of England might be weakening in its hostility to aspiring women priests: the General Synod voted, by 255 to 180, that "there are no fundamental objections to the ordination of women to the priesthood."

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The Rev. Elizabeth Canham: "Unauthorized"

clerical hierarchy into seeing the necessity for a change in the law. "We are not saying women have a right to be accepted as priests," says Mrs. Margaret Webster, executive secretary and wife of the Dean of St. Paul's. "But they do have a right to have their vocation tested." In June 1980 MOW received considerable publicity when those attending an ordination service of male priests sang a silent protest on behalf of women would-be ordinands.

Long before its recent ruling the Church of England was adamant that no woman should celebrate the Eucharist in a church. Where they have never been clear was over the question of houses and how far the Church's jurisdiction should extend to what people do in private. It is precisely this vagueness that has allowed the present confrontation to develop. Other visiting women priests have conducted services in Britain but Miss Canham is the first British woman to do so, and as a result has received considerable publicity.

Dr. Graham Leonard, Bishop of London, has now called the recent communion service she conducted in St. Paul's Denary unauthorized. Runcie, the Archbishop of Canterbury, has dissuaded clergy from permitting such services. MOW has replied by issuing a press release stating its support for "women priests" who break bread privately while in this country.

And so the battle lines are drawn. On one side is MOW, which argues that it is impossible to visit women priests to prevent them exercising their priestly functions in this country. Ann Hoar, a deaconess in Southwark (where there are known to be 17 women who feel they have vocations),

mother of two small children and wife of a consultant physician, who has long felt she has a vocation, adds that for her it is now less a question of legality than one of morality and righteousness.

On this side are people like the former Bishop of Southwark, Mervyn Stockwood, who assisted at Miss Canham's ordination in New Jersey, and the Rev. Ian Ainsworth-Smith, chaplain of St. George's Hospital, London, who believes that the "priesthood is at present incomplete and inadequate and does not express what is going on in life". There is something of the early crusaders in these determined figures.

On the other side there are large numbers of clergymen and many lay people who are equally passionate, in their opposition to women priests. Why do they feel so strongly? Because, some say, the timing is wrong: the Church should be concentrating on unity with other churches and not on this divisive and inflammatory issue. Because history and tradition are against it, say others.

It is this spirit of conservatism that MOW and its supporters are resolved to put to the test.

Caroline Moorehead

THE ARTS

Television
Antic
Symbols

Theatre as dissent, as a political weapon to make people aware of how they are enslaved by mechanisms they cannot understand — that is the objective of the Theatre of the 8th Day, Poland's leading dissident theatre group, and the first subject of IWT's South Bank Show last night.

The group, who pre-date Solidarity, were given official status in 1979 in the hope, it was suggested, that institutionalisation might somehow blunt their purpose. They are based in Poznan and cling to a provincial base, performing mainly to student audiences in basements, adapting the form of their productions to the occasion. All are untrained and extrajurisdictional, their performances from an area of concern. Their present status is unknown but they were filmed here in the summer of last year when things in Poland seemed hopeful, though cautiously not hopeful enough for them.

Melvin Bragg remarked that the excerpts we were to see would seem strange to us and he was right: they were antic, symbolic and, inevitably, distanced by language, but none the less they did suggest something of the social deformities that oppressive systems produce. Mr Bragg is right to tackle the not-so-easily comprehensible from time to time.

His second subject was Bernard d'Ascoli, the 23-year-old French pianist, blind since the age of three, a prizewinner at the Leeds competition last year who makes his concert debut in Britain at the Queen Elizabeth Hall tonight.

Mr d'Ascoli has now given up competitions, finding them inhibiting to expression and a bit like sports. He talked interestingly about the difficulties of blindness, which he has demonstrably conquered, and about Chopin, his favourite composer, and made his musical comparisons. He also played pieces by Chopin, Beethoven and Schubert and it was this split between interview and performance that made his half of the programme somewhat unsatisfying. Better one thing or the other, but still worth watching.

World About Us on BBC2, which dealt with the threat to the people and environment of the Himalayas by the felling of trees, seemed determined to say the same thing over and over, more in the fashion of advertising, which regards repetition as the basis of its credo, than documentary.

The programme had an engaging character to follow around, Sunderlal Bahuguna, a former Congress Party activist who has moved away from politics to religion but has become a formidable opponent of the exploitation of the Himalayas for timber. He is a propagandist who believes that the residual wisdom of the people is greater than that of politicians, a belief which is not confined to the Himalayas. He observes that as the trees are felled, the unimpeded rain sweeps the soil away so that "the wealth of the Himalayas is disappearing into the Bay of Bengal". It is said that a repeated in other places, of course. Some 40 million acres of the world's forest are disappearing yearly with dire ecological consequences and Sunderlal Bahuguna are very much concerned to get the message home, you have to come into a rather closer focus than Richard Taylor's production managed. Otherwise you end up, as this programme did, I fear, being tedious.

Dennis Hackett

Opera

The Marriage of
Figaro

Coliseum

It is rather more than two years since Jonathan Miller's then fairly new production of Mozart's *Figaro* was last given by English National Opera. For the current revival several roles have changed hands. It could be seen that the newcomers were less at ease than John Tomlinson's noisy, dolish, yet ultimately winning and well sung Figaro, or the comic roles so handsomely taken by Stuart Kale (a Robertson Hare Basilio), Edward Byles and Eric Shilling (whose perpetually sozzled Antonio owes a mite too much to the bizarre routines of the jailer Froesch).

Miller's production is chiefly concerned with real people, not strip-cartoon comics, the troubled, insecure principal characters. Lois McDonall catches the roguish, flirtatious, high-spirited nature of Countess Almaviva most interestingly, better than her wretchedness, more affecting vocalization. Neil Howlett's Almaviva, bel canto impressively on display in the last two acts, gives the effect of several conflicting male characters by turns, charming in public, tetchy before his wife and personal servants, an ambitious youngster prematurely falling into middle age, unless a pretty girl is to hand.



John Tomlinson: ultimately winning

The Susanna is Eileen Hannan, one of ENO's brightest assets: their duet "O why are you so cruel?" was the vocal zenith of the evening, perhaps equalled by his subsequent solo, and nearly by Susanna's last aria, charmingly sung yet just short of high expectation. I would guess that she has designs on the part of the mistress before having mastered the character and music of the maid: the latter must, traditionally, precede the former. Susanna's anxiety in the first scene, for example, made an unnatural, imposed effect. She and Miss

McDonall acted together with close sympathy. Miller's production will be remembered for the introduction of two young Almaviva offspring, at the start of the second act. I had forgotten the cretinous peasant at the wedding, and Bartolo's game of billiards with a walking stick and bunches of flowers. Janis Kelly is the lovely, discreetly Mummeret Barbara. James Judd conducted an uncomfortable reading, fated to find tempi that did not quite accommodate situation, orchestra and singers all at once.

William Mann

Development

Mixing business and leisure

On Thursday Robert Cogswell and Alan Lord, administrators of the Riverside Studios and the Lyric Theatre, Hammersmith, met for lunch at the Lyric. The former has just ceased being the recipient of an annual £200,000 from Hammersmith and Fulham Council while the latter continues to receive local-authority subsidy at the rate of £400,000 annually. To add further flavour to their food, the former receives an annual £65,000 from the Arts Council while the Lyric, in spite of repeated representations, is cold-shouldered by 105 Piccadilly.

The financial contrasts reflect aesthetic and historical dissimilarities. But lunch will not entirely have been in vain for the Lyric and Riverside both inhabit Hammersmith, a now-thriving enclave midway between the Barbican and Heathrow, and they will have been able to discuss the anomaly of running two major subsidised theatres within a few hundred yards of each other. It is an anomaly which has been made more pointed by the Riverside development which will probably be approved by the Greater London Council Planning Committee on Wednesday.

The development will be the salvation of Riverside, which has just emerged from a traumatic year. It began with an accumulated deficit of £52,000 which leapt to £76,000 by November after appalling months in June and September. Apart from the local authority and Arts Council money, Riverside also received £3,000 from the Greater London Arts Association and £25,000 from the GLC. It was the latter which

came to the rescue by giving two years' future subsidy in one go. This puts the GLC in the curious position of making a planning decision on a scheme to which the same authority has already committed itself for the medium term with a £50,000 advance. There is a quiet optimism in the air.

Such nuances aside, however, the Riverside development, which has already been approved by Hammersmith Council, should be passed for two reasons. First it represents an ingenious and original way of blending private capital and public subsidy for the arts. Secondly, the proposed buildings by Will Alsop, George Finch and John Llyall are architecturally refreshing in their post-modernist plurality of styles and references.

The £18m development involves spending £1.5m on the studios and creating 80,000 sq ft of offices, 20,000 sq ft of houses, some studios for sale, a headquarters for a touring ballet company, a wine bar, a restaurant and 77,000 sq ft of media centre, which, despite its name, is an entirely commercial proposition to be leased to television and film companies.

The pension fund consortium which will finance the scheme will subsidize the studios to the extent of £250,000 annually, index-linked from January 1 this year and, subject to negotiation, £825,000 to keep them in business over the three-year development period. From all this the Riverside will get two acoustically separate studios, so that they can be used simultaneously, as well as a variety of other improved facilities which should enhance both

their box-office income — running at £174,000 this year — and revenue from other areas — currently £100,000. The result will be a better earnings-to-subsidy ratio as well as independence from the local authority.

The carrot which is luring the investors into this improbable display of cultural altruism is the availability of prime development land with permission for relatively intensive office and residential development. The subsidy element amounts to no more than an effective ground rent on the site. Thus the Riverside's salvation has been engineered by the happy accident of a two-acre site next door becoming available as a result of the council's decision to centralize its depot. The borough will continue to have two major cultural centres, as well as the smaller Bush and Grove theatres.

The key to this development of a west London West End, which, unlike its central counterpart is so far relatively unsullied by discarded polystyrene fast food containers, appears to be the attitude of the local authority. Alan Lord of the Lyric comments: "We cannot sing the praises of Hammersmith Council too highly." Indeed the Lyric's £400,000 should more correctly be seen in the context of no bills for rent or rates which creates a subsidy package with an effective value of about £1m. Meanwhile the Riverside, which just happens to be in Hammersmith because that is where the disused BBC studios have been faithfully supported to the point where it looked certain that the development was likely to take over.

Dick Ollin, director of leisure and recreation, says: "Hammersmith a few years ago did not have a lot to recommend it, so we felt we had to put something back. And it does seem to have developed a distinct identity as a good place to live with the way property prices are moving all over the borough. We had quite an artistic community here anyway."

But will this policy, as well as the steady enrichment of the commercial centre as more than a place for the flyover to fly over, amount to enough to justify the existence of the two theatres in such close proximity? Stylistically they could not be more different — the Lyric its lovingly reproduced interior laden with fibrous plasterwork and soaring proscenium arch and Riverside with its flexible spaces. But, since the arrival of Peter James as artistic director of the Lyric, there is some overlap in their commitment to community theatre. In the case of the Lyric this may also be seen as a useful strategy for drawing in the Arts Council, which has so far refused to support the Lyric on the grounds that it is too close to the West End.

Finally, however, it is clear that Hammersmith with its big corporation headquarters, its geography, its "artistic community" and its property prices is providing the economic foundation for a cultural endowment which was accidental but is now to be claimed in the name of Planning. The theatres' half of the bargain will be to provide the kind of product and reputation which will sustain the momentum.

Bryan Appleyard



Cogswell (left) and the architect William Alsop with model of the proposed new complex

Concerts

Handel Opera
Society/Farncombe

Queen Elizabeth Hall

The Fireworks Music and coronation anthems apart, Handel's serenades to state occasions tend to be edged out of the repertoire. Sometimes they are forgotten altogether; one such, of which no complete score survives, is the *Anthem on the Birth of the Prince of Wales* (1749), the piece that provoked the fireworks, written for the Chapel Royal. Recently reconstructed by Donald Burrows, it had a hearing on Saturday. The music is not unfamiliar: Handel drew on *Messiah* and other works for the good reason that it is an agreeable occasional piece of some 15 minutes, beginning with a fine duet and chorus ingeniously and effectively made out of "How beautiful are the feet". We also had Handel sounding off in honour of the good triumph at Dettingen in 1743.

This *Te Deum* is something of a rarity, perhaps because it is patchy, much of the music is adapted from a setting by F.A. Urio, and the piece lacks the inspiration of Handel even at his second best: plenty of jubilant D major, but suspect-and-much to the English cause, but not many grand ideas, not much ring of conviction.

This kind of music, naturally enough, is apt to sound best from a modest-sized professional choir, boys and men, in a chapel. The Handel Opera Society, a fine, and a particularly Ian Caddy, who sang the bass solos, including a fiery trumpet aria and the touching "When thou tookest upon thee", where he showed distinguished legato phrasing.

Stanley Sadie

Singcircle

St John's

Fifty years have passed since Brecht was working with Weill, a century more since Beethoven wrote his ninth symphony. It is not easy to feel confident that music can change the world, or that a composer can accuse much with a song cycle culled from witnesses for the revolution. But this does not mean that political music is a dead issue, as Dominic Muldowney has shown in a quite remarkable astute, subtle and beautiful work introduced on Saturday by Gregory Rose's excellent group of singers and players, Singcircle and Circle.

In *Dark Times* uses poems by Brecht, but not the hectoring calls to arms or the savage accusations, for this is not a piece smugly content with wearing the right badge

Northern
Sinfonia/Vasary

Queen Elizabeth Hall

It is well known that any self-respecting violin, left to its own devices, will play the hectoring calls to arms or the savage accusations, for this is not a piece smugly content with wearing the right badge

This refreshing performance was especially welcome at the end of an unfocused concert that had begun with Haydn's E flat "Paris". Symphony, squarely done, and continued with two central European lost causes. Summer Evening, an idyll by Mr Vasary's teacher Kodaly, was piously endowed with colour and stamina but remained an unfortunate mix of Bartok and Delius, and Haba's first turned out to be the sort of piece that has decided on atonality and is determined to stick with it.

Appearing on the South Bank for the first time, Miss Milanova did not dominate by weight of tone or emotional exaggeration, for her sound

Dance

Sandra Ferri's engaging Red Riding Hood, and Stephen Sheriff soars crisply through his entries as Florestan. Gillian Kingsley's sharp attack and happy manner as one of Florestan's sisters made the Ashton choreography of her solo sparkle afresh.

Ravena Tucker, another newcomer as Princess Florine, showed confident promise, and the general liveliness spread right through to the supporting company too. Emanuel Young shaped the music with tempi that sounded fair to Tchaikovsky and helpful to the dancers, but the level of orchestral playing did not match that of the dancing in polish or spirit.

John Percival

Sketches

Trident, Greenwich

I admire Tamara McLorg's attempts to bring a theatrical quality into her solo dance programmes, but I cannot help wondering whether she has gone too far in that direction with her latest programme, premiered on Saturday evening at the Trident Hall Theatre, Greenwich. The dance seems to be getting submerged under the other trappings.

The title, *Sketches*, indicates the format: a series of separate pieces each suggesting a character or situation. McLorg can bring her dance skills to unlikely contexts,

of allegiance. Instead Muldowney chooses texts that are contemplative, doubtful and apologetic, and the manner of his music, hard-edged, strong and independent, is not to endorse them but to expose and by implication question verbal messages. The words are part of a fractured mélange of attitudes, involved in processes that have become ossified and redundant, entwined by vocal quartet and Pierrot quintet in mechanical, precise constructions.

This is a moving and disquieting essay on an individual's power to act in the political world, a kaleidoscope of sharply featured anxieties that has its heart in the right place but cannot decide where to put its mind. And, if it is also music of great accomplishment, that is only because it is far easier to solve musical than political problems.

Paul Griffiths

was light and bouncy, her expressive aim always fine, whether the result was blithe or touching. What kept her on top was her air, rhythm, huge lack of emphasis, strong beats, contrasting with Mr Vasary's decisive metre, so that she seemed often to be gliding on the accompaniment, directed by it but free as a bird.

This refreshing performance was especially welcome at the end of an unfocused concert that had begun with Haydn's E flat "Paris". Symphony, squarely done, and continued with two central European lost causes. Summer Evening, an idyll by Mr Vasary's teacher Kodaly, was piously endowed with colour and stamina but remained an unfortunate mix of Bartok and Delius, and Haba's first turned out to be the sort of piece that has decided on atonality and is determined to stick with it.

Paul Griffiths

Theatre

Real experience

Child's Play

Crucible Studio,
Sheffield

It could be seen as a morality play on the new morality, commissioned by Planned Parenthood as a graphic warning of the realities of child-bearing. Instead, it is personal and a little bit celebratory, clearly. Rony Robinson's private vision of parenthood as a long-running tragicomic serial.

In the second act of *Child's Play*, the adventure has reached the age of one and a quarter. The parents are enduring the second day of the Spock method of breaking a child's will to cry for feeding in the night, which consists of ignoring the incessant squalling for three nights. Their nerves are stretched by the experiment to the point at which they express animosity in baby talk, and batter each other with harsh accusations and bitter confessions.

Every outburst and gesture is the stuff of theatrical life, but it also rings with domestic truth. The writing demands that the actors mix the varieties of expression, ranging from psychological acting-out, with the father identifying with his son in a play group, to super-articulate realism and music-hall bravado. What gives it strength is that real experience is always on display, and the devastating dialogues

of mutual loathing lack the gentility of fiction, although there is a foundation of affection.

To get to that point in the serial, Mr Robinson offers a first act of detailed pre-natal chronology. He has stripped the fat from an earlier play, which appeared in London as *Holding the Baby*, and immediately confronts the audience with a question: How do you tell an unsuspecting partner you are going to have his baby? Deborah Findlay acts some ingenious charades in rehearsal, and then blunty tells Michael Irving: "I'm pregnant".

The rest of the act follows the usual biological progression, and Mr Robinson freezes the moments of rage and ecstasy with photographic precision. It engages interest, and amuses in its clinical detail and emotional revelation, and Clare Venables, in her first production as artistic director of the Crucible, provides exactly the right exhibitionist tone. The specifically private nature of the play, which could guarantee annual instalments of parental discovery, excuses the attitude of unique adventure. The couple are not so original as they believe, and being legally unmarried is barely relevant. The fine acting demonstrates the broader application: each child changes the world of its parents.

Ned Chaillet

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THE PRICE OF UNITY

Mr Benn has added his voice to those calling for peace within the Labour Party. But peace at what price? He urged a meeting on Saturday of a new far-left grouping, Labour Liaison 82, to work flat out for Labour victories at the general election, the Hillhead by-election and local government elections. All very much in the spirit of Bishop's Stortford. But he also declared: "after two years of debate and discussion, we have won all the policies for which we campaigned and have made significant advances of democracy within the party". In other words, the party is being invited to unite on territory captured by the left.

This was made explicit in the statement issued later by Labour Liaison 82's steering group: "If the party unites around its policies, accepts the democratic reforms won after much debate, and continues the tradition of tolerance in the party, the Labour Party can look forward to successful campaigns in the future". Those three ifs deserve some examination.

The reference to tolerance within the party is a coded warning to the National Executive Committee not to take any action against the Militant Tendency on the basis of the inquiry that the NEC has itself instituted. The far left will want extremist candidates, like Mr Peter Tatchell at Bermondsey, to be endorsed automatically by the NEC. This would mean that while unity prevailed at national level the left would be enabled to continue its campaign to extend its control of the party locally and

thereby progressively to change the complexion of the parliamentary party by selecting left-wing candidates.

This is a campaign that has been deliberately furthered in particular by one of the "democratic reforms" that have been won after much debate; the requirement that there should be a full reselection process before a sitting MP is reelected. This is designed both to make MPs more susceptible to pressure from their constituency parties and to make it easier to replace a sitting member.

But it is in terms of policy that the price demanded by the far left for party unity is so significant. One of the curiosities of Labour politics since the last election has been that the public furor, both inside the party and outside, should have concentrated on changes in the party constitution, while far-reaching shifts of policy were being pushed through at the same time. The constitutional changes matter because they affect the future disposition of power within the party. But the policy positions adopted by Labour in opposition are at least as important because they are intended to determine what a Labour government would be required to do in office. These decisions can be disregarded only if it is believed that Labour ministers would be able again to wriggle out of their commitments when they were once more equipped with the prerogatives of power.

But it is an oversimplification of history to believe that this is what Labour ministers have consistently done in the past, and it is even more

facile to assume that they would be able to do so in the future. The more responsible right-wing leaders have realized this well enough. They have been worried by the party conference votes in favour of unilateral nuclear disarmament, withdrawal from the EEC and an alternative economic strategy that would lead to much greater public ownership and control of industry.

Their objective was to stem the tide at Brighton last autumn by blocking any further constitutional changes, and by winning the battles over the deputy leadership and the NEC. These successes, they hoped, would change the psychological balance within the party, put new heart into the right, and enable them to begin at next year's conference the process of reversing the most dangerous policy decisions.

This strategy seemed to have begun well enough at Brighton, but it has subsequently been frustrated by two developments in particular. The balance on the NEC has not been swung back to the right after all because of the equivocal positions adopted by Mr Foot, and the Bishop's Stortford truce has been turned into an instrument of pressure on the right to accept the extremist policies adopted by previous conferences. The true test of the far left's attitude is not simply whether Mr Benn stands once again for the deputy leadership, but whether it exacts a price for unity that would prohibit the rational discussion of policy that is necessary for any party that is to be worthy of holding office.

A TURNING POINT FOR KOREA?

Ever since the war left Korea divided between a Russian-supported communist government in the north and an American-supported anti-communist one in the south both halves of the country have been passionately reunification. The war of 1950 did not bring about nor did the armistice of 1953 allow suspicion enough to encourage the two governments to talk frankly to each other. In the early seventies some moves were made but ran into the ground. At that time it was Mr Kim Il Sung, the confidently self-inflating dictator in the north, who made all the running while President Park Chung Hee's response was defensive and limited. Now it is President Chun Doo Hwan, securely in power in Seoul, who is pressing for a meeting. Last week he renewed an approach he had first made a year ago, and repeated in June of last year, with more detailed proposals for a summit.

Ten years ago it was Mr Kim who insisted on a summit meeting to reach provisional agreement on some supra-national body, pending discussions on the detail, while President Park, unwilling to face such a meeting, wanted only to discuss postal services or visits between divided families with appropriate officials. From the top downwards was opposed by from the bottom upwards. Now President Chun wants the summit, with a consultative

conference for reunification to draw up a draft constitution. Each side will come with their differing versions; but no matter, he seems confident that Korean nationalism will win the day.

President Chun's confidence does not simply rest on the power he has secured for himself in the south or in the undeniable economic superiority of the south over the north — that existed in President Park's day but was not enough to give him political stuffing. To understand the shift that is coming about one must read Korea in the Confucian terms which have ruled throughout its history and which survive strongly today: on which side in any conflict is the moral force perceived to exist or most convincingly proclaimed?

When Kim Il Sung seized power after the war he had grown up in an era when communist doctrine was eagerly embraced in East Asia. Mao Tse-tung and his conquering armies in 1949 added another ally to his Russian protectors. Though Kim's attempt to pull off reunification by force in 1950 failed, his confidence soon recovered in face of continuing political confusion and corruption in the south. Neither President Park's stolid rule, nor the economic growth that accompanied it, seemed outwardly to be undermining his hopes. But from today's standpoint are not the fires of Mr Kim's

doctrine being doused by events? Stalin's dethronement was the first blow. The enormous capitalist success of his neighbours — Japan, Taiwan, Hong Kong, as well as south Korea, could not be ignored. And now China, the country in whose shadow Korea has existed throughout its history, rejects the concept of continuing revolution as the status of Mao come thudding down. The world-conquering claims of communism and its high-minded ideals prove to be hollow.

By comparison with his predecessor in the south, President Chun Doo Hwan rules with more Confucian vigour. Past corruption has been ruthlessly demolished with no eminent names spared. Recent cabinet changes have substituted capable technocrats for the remaining placemen. While the western liberal has every reason to protest at his no less ruthless suppression of opposition, he must face the fact that a view of opposition to government so deeply entrenched will be slow to change. What, it must be asked, is the Korean perception of change in north and south? Failing in health, trying to instal his son in power, disappointed in all his expectations, is the moral force any longer at Mr Kim's disposal or does President Chun seem to earn the higher ratings? It would be surprising if Pyongyang was not now the more nervous capital.

parties have good reason to start clearing their thoughts about the conditions on which they could negotiate a coalition with the Alliance.

Below leadership level, however, there are a few Conservative and Labour MPs who would welcome a move towards some form of PR usually because it would keep their party leadership under constraint, and probably open up the choice of new leaders who carry the symbol of approval to be awarded by the Alliance. Mrs. Thatcher, say, would be blackballed; Mr Francis Pym, say, would be the darling of the day. Mr Wedgwood Benn would be out in the cold; Mr Healey or Mr Peter Shore would be in favour.

Disregard, though the morality of a coalition between parties that is to be justified neither by a profound national crisis nor by agreement on common ends. What, for example, is the point of 27 Labour MPs, probably with more still to follow, leaving their party after a total loss of faith and then blackmailing their way into a coalition that would make them bedfellows of colleagues they had forsworn?

The latest booklet out of the Conservative Political Centre examines the case for PR, and arrives, not surprisingly, at the conclusion reached privately by Conservative Party managers a few years ago: that the disadvantages of electoral change outweigh the advantages, theoretical or practical. Angus Maude and John Smeaton, as in the Central Office's own study, boiled down the hundreds of Heinz varieties of PR to seven basic types, and they gave warning against "a major constitutional and political upheaval."

Mrs Thatcher, as we know, took that warning to heart and there would have to be very exceptional circumstances before she agreed to any coalition to survive in office that depended on a shift to PR.

Students of politics, especially those who hold strong views one way or the other on PR, should ponder *Why Electoral Change?* on their reading list, not because it breaks new ground or is especially apocalyptic but rather because it puts the sceptic's case lucidly, practically and fairly. It should be reckoned compulsory reading for Britain's European MPs in Strasbourg who will soon have to decide the recommendation they must make to the Council of Ministers for 1994 direct elections on a uniform system throughout the Ten. The Political Affairs Committee, proposes the West German Bundestag system reloaded so that 75 per cent of MPs would be elected by PR for constituencies and 25 per cent from regional lists cooked up by party caucuses.

The proposal is likely to get through the European Parliament and be sent up to the Council of Ministers, but a shrewd gambler would put his money on the Ten agreeing to disagree and leaving well alone, no matter what the Rome Treaty orders. In France and two or three other EEC countries the party list system is valued as a perquisite of caucus patronage, and in Strasbourg today nothing smells democratically sweeter than the British devotion to "first past the post."

Why Electoral Change? by Sir Angus Maude and John Smeaton, Conservative Political Centre. (£2.00).

Protecting the public interest

From the Chairman of the Wider Share Ownership Council

Sir, You do well to criticise (even in such measured terms) the recent activities of the Monopolies Commission (leading article, January 21).

In free society the ownership of shares in a company manifestly confers the right to take decisions on the conduct of that company's business, including a decision on whether it should merge with another company. The interests of shareholders also require the maintenance of a free market, and it is in this capacity as well as in the capacity of consumers that they rightly support restrictions on the emergence of monopolies.

What shareholders cannot be expected to support is the exercise, by a body which they reasonably regard as concerned with the restriction of monopoly, of discretion to protect something called the "public interest," which seems to be quite irrelevant to their own interests as shareholders, or indeed as consumers.

As you correctly intimate, the interpretation and protection of the public interest is a matter for the elected representatives of the people and should not be delegated to a body appointed by the Secretary of State. It is no reflection on the members of the Monopolies Commission to say that the decisions of such a body will inevitably reflect their own political prejudices — and, perhaps more significantly, those of the bureaucrats who write their briefs.

The interests of the shareholders of some of the companies concerned in these recent decisions may well have been upheld. There is, for instance, a strong case for saying that takeover bids rarely benefit the bidding company's shareholders, who, ironically, are often unable in practice to influence their own directors in the matter, and it may indeed be partly for this reason that fashionable opinion has, as you say, become less sympathetic to mergers.

Neither the protection of these shareholders, however, nor the fortunes of the others involved should be dependent on what the Monopolies Commission conceive to be the public interest.

Yours faithfully,
EDGAR PALAMOUNTAIN,
Chairman,
Wider Share Ownership Council,
Juxon House,
94 St. Paul's Churchyard, EC4.
January 21.

Poland's story

From Mr Peter Calvo Coressi

Sir, Poland was conquered by the Red Army in 1944. The Western Allies could neither undo this fact at Yalta (1945) nor prevent it at Tehran (1943). They got Stalin to accept certain rules about administering and restoring occupied territories. This was the best they could do, but they knew, and presumably Stalin knew, that they could not enforce these rules if Stalin chose later to break them — as he did.

This is an unhappy and deplorable story, but it does not constitute a "betrayal." There is no agreement at Yalta or anywhere else to hand Poland over to Stalin. He already had it. Dredging up misinterpretations of history helps the Poles not one little bit.

Yours etc.,
PETER CALVO CORESSI,
Guise House,
Avery Guise,
Milton Keynes,
Buckinghamshire.
January 21.

Hippo hazard

From Mr J. M. G. Halsted

Sir, The problem of deacceleration facing Colonel Hill's parents playing golf in Tientsin (January 12) were, or still are, nothing to the hazards facing golfers at the Nyanza Club, Kisumu.

"If a ball, come from a dangerous proximity to a hippopotamus or crocodile another ball may be dropped, at a safe distance, no nearer the hole, without penalty." I am, Sir, etc.,
MICHAEL HALSTED,
4 Albert Road,
Cheltenham.
January 15.

Positive discrimination

From Mr Oscar Werdmuller

Sir, Professor Ronald Dworkin suggests (December 12) that one cannot morally justify the use of positive discrimination on the basis of righting past wrongs suffered by a racial group, because the individuals who benefit from special preference are not necessarily those who have suffered most, and because the individuals adversely affected by such measures should not be asked to assume the burden of society's past injustice. Instead he argues positive discrimination is justified because of the future benefit to the community as a whole.

The conflict which Professor Dworkin has confronted comes down to this: on the one hand we would all like to believe that we are judged on our individual merits; on the other hand the United States experience has shown that individual positive discrimination on the basis of race (and sex) is vital to any genuine progress towards racial (and sexual) equality.

It is not sufficient, however, to argue that only the future benefit to society as a whole justifies the use of positive discrimination. Racial discrimination as a social process involves a great deal

LETTERS TO THE EDITOR

The Japanese as war industrialists

From Professor Michio Morishima

Sir, Julian Amery, in your letters column of January 22, has suggested that Japan should provide massive finance in the shape of interest-free defence loans to the West. I believe that this idea would constitute a recommendation to Japan to become a war capitalist (or if Mr Amery would prefer, a defence capitalist).

If the Japanese were to receive such a recommendation, they would start to think along the lines of becoming either war capitalists or war industrialists. I would suggest that they would choose the latter course.

According to your paper (December 29, 1981) Nissan has started a new venture producing munitions. Many other big Japanese companies, such as Mitsubishi, etc., could follow suit. If this were to happen, sooner or later, they would say definitely within 10 years Japanese-made munitions would flood the world, and Western munitions manufacturers would suffer from this competition to exactly the same degree as Western car manufacturers are now suffering from Japanese competition. Therefore, Mr Amery's idea, which he puts forward as a remedy for trade imbalance, would aggravate the situation.

It seems to me that Mr Heath had a much more sensible idea in his message to Mr Suzuki, printed in your columns on June

16, 1981. He suggested that Japan could make substantial financial contributions to stabilising the international monetary market.

He also suggested that Japan should make available aid to the third world, and should collaborate in promoting investment and development of high technology.

For several years now I have been advocating in Japan that massive aid, or interest-free loans, be offered to the third world, and that support in the field of education be extended to the West. This idea can be extended by offering industrial help to economically suffering industrial countries in the West or in the East. By doing so, Japan could decrease the tension between East and West, which in turn would help the West to decrease their defence needs.

In any case, we should be careful to keep Japan out of the munitions industry. With her enormous production capacity, Japan is seriously involved in that business the balance of the world would greatly change, and a new military problem, Japan v the West, would again emerge. This the Japanese very much want to avoid.

Yours sincerely,
MICHIO MORISHIMA,
International Centre for Economics and Related Disciplines,
London School of Economics and Political Science,
10 Portugal Street, WC2.

Output in research

From Professor E. J. Hobsbawm, FBA

Sir, The following data, comparing the output of scientific research originating in France, Federal Germany, Britain and the USA, 1970 and 1980, will be of interest to those concerned about the future of British research. It is based on the content-analysis of 286 scientific periodicals by a French team.

In 1970 Britain was far ahead of the other three countries, with 10 per cent of the total in mathematics, 10.2 per cent in physics, 16.2 per cent in chemistry, 10.4 per cent in the earth and cosmic sciences and 16 per cent in the biological sciences. Only German mathematics and French physics were within reach of this order of magnitude.

In 1980 all the three other countries had improved their percentage in all the sciences, except for a slight drop in French

physics papers. The British percentage had fallen to 6.9 in mathematics, 6.7 in physics, 10.5 in chemistry, 9.3 in earth and cosmic sciences, and 12 per cent in biology. Britain had fallen to first in the last two, modestly first in chemistry, but had fallen to third in mathematics and physics.

These are percentages of the world output of research, of which about half originates in the USA. However, the joint share of the four countries in this global total increased modestly over the decade (except for physics). This makes the relative decline of British scientific output more striking.

The above data are summarized from *Le Monde* of January 13. They deserve very serious consideration.

Yours etc.,
E. J. HOBSBAWM,
Birkbeck College,
University of London,
Malet Street, WC1.

Changing society

From Dr D. M. Pallister

Sir, Professor Westergaard's social "facts" and "myths" are "radical" (January 15) is as silly as the claim that they are "left wing" which was so neatly demolished by Professor Gould (January 12). And his assertion that "piecemeal measures" rather than "piecemeal pragmatism" are necessary to change society is worse than silly, it is dangerous nonsense.

Popper has convincingly shown that piecemeal social engineering is the only sensible radical approach to social and political reform, since attempts to change society totally are logically impossible and lead, if pursued vigorously enough, to such horrors as were recently experienced in Kampuchea. The strength of British society has been precisely its readiness to incorporate change pragmatically and piecemeal.

Yours faithfully,
DAVID PALLISTER,
14 Verstone Croft,
Birmingham.
January 18.

Pay league tables

From Dr Geoffrey Marshall, FBA

Sir, Few university academics will have been surprised to find (*The Times* January 18) that they occupy one of the two top places in the pay league drawn up by Labour Research on the assumption that everyone else earning more than they do is excluded from the table (The survey did not include "the really big earners such as barristers, judges, Cabinet ministers and company directors" — and no doubt also senior civil servants, MEPs, town clerks, solicitors, dentists, divers, businessmen and so forth).

Research of this sort can be a great consolation in imagined adversity. Football supporters in

the Midlands cannot have failed to notice that all their teams are currently doing very well and that Stoke City and Notts County are occupying the two leading positions in the First Division table (excluding from the reckoning the really big points earners such as Manchester United, Ipswich, Liverpool, Nottingham Forest and Southampton).

Incidentally, has it occurred to Sir Keith Joseph that if the Social Science Research Council is abolished, the entire burden of carrying out this kind of highly relevant social inquiry will be thrust on to independent bodies such as Labour Research?

Yours faithfully,
GEOFFREY MARSHALL,
The Queen's College,
Oxford.
January 18.

Pensioners' passes

From Mr Joseph Samson

Sir, I see that the Government is to empower the GLC to spend £65m on pensioners' passes, but could we ratepayers be told how such cost is incurred?

A bus or train is a fixed unit and requires no extra staff, however many people it carries. London Transport Board therefore pays no additional wages, and cannot argue that free-riding passengers take up seats which paying passengers might fill. The concession operates at off-peak periods, and during these times buses and trains would otherwise run more than half empty. Certainly the issue of passes can cost only a fraction of the sum mentioned.

By the same token British Rail could introduce a similar concession for pensioners without incurring any extra cost. This would not only be good for trade, but would also attract additional fare-paying passengers.

Yours faithfully,
JOSEPH SAMSON,
23 Peabody Road,
Harrow, Middlesex.
January 18.

discriminatory practices were the strongest (wherever the ratio of wages of whites to those of non-whites was the greatest), the wage level for both whites and non-whites was likely to be lowest.

In any case we should ask: are not discriminatory practices, whether institutionalized or conscious, morally reprehensible in themselves? Surely, the resulting social good proves a strong, additional, but not necessarily a primary, moral incentive for eliminating discriminatory practices.

It is worth reminding ourselves that the principle of equal protection under the law derives its moral strength from its intention to prevent unfair de facto exclusion of individuals and groups from channels of opportunity. Positive discrimination aims at removing continuing de facto racial discrimination. Is it not ironic that many people, but not Professor Dworkin, now invoke this principle against attempts to remove existing obstacles to equal access to social and economic opportunities by racial minorities and women?

Yours truly,
OSCAR WERDMULLER,
3 Church Walk,
Oxford.
January 14.

Vatican 'muddle' in London link

From the Editor of *The Catholic Herald*

Sir, The upgrading of diplomatic relations between London and the Holy See is gratifying in many ways but worrying in others. It highlights the muddles into which the Vatican can get itself when trying to act as a "state" as well as being the headquarters of a Church.

It has been stressed that the new status of the former Apostolic Delegate in London involves unreserved Vatican recognition (at long last) of British sovereignty in Northern Ireland even though ecclesiastical matters in that province will be dealt with on the Pope's behalf by the Papal Nuncio in Dublin.

The latter, however, is still the Holy See's representative to "the Government of Ireland", which government claims sovereignty over all 32 counties of that country. The border, in other words, remains a matter of international dispute. It is nevertheless a cardinal axiom of Vatican diplomacy to withhold diplomatic recognition to any country whose borders have not been internationally agreed and definitively settled. This is given, for example, as the reason for the Vatican's refusal to extend diplomatic recognition to the State of Israel.

Everyone knows that the real reasons (in the case of Israel) are based on politics and theology, not to say prejudice. But as this cannot be admitted, the Vatican is driven to juggling about with papal nuncios, pro-nuncios, apostolic delegates and so forth. Surely it would be more honest to abandon all pretensions to secular "statehood" and return to its original status as a purely spiritual entity?

Yours faithfully,
GERARD NOFL,
The Catholic Herald,
Lamb's Passage,
Bunhill Row, EC1.
January 19.

Corruption in Nice

From Mr Graham Greene, CH

Sir, After the murder of a general on the streets of Rome around Christmas, 1980, I received a telephone call here in Antibes (though my number is not in the directory) from a man whose voice which spoke in English unacceptably I told the voice that I could not understand a word it said. It then asked me if I spoke French. I admitted that I could at least understand French. It then asked me in a foreign accent if I were ready to receive three members of the Red Brigades. I said, "No." He replied abruptly, "Pourquoi?" I answered: "Because I would have to leave France next day."

The Red Brigades were at that moment trying to gain press publicity, and a reporter from an Italian magazine was under arrest for publishing an interview with a member of the Brigades.

I reported the telephone call to a member of the Ministry of Justice, and he agreed with my impression in a voice which spoke as much as a hide-out for members of the Red Brigades as the Basque area of France for members of ETA. The criminal milieu of Nice, a city noted for its corruption, has an Italian connexion which has led to the closing of the casinos — La Méditerranée and the Ruhl, and the disappearance (and almost certainly the murder) of Mlle Roux, the owner of certain key shares in the Méditerranée.

Whether the man who spoke to me on the telephone (how did he obtain my number?) was really a member of the Red Brigades, or whether he was a member of the milieu of Nice — one of whose party members, who had been imprisoned in Italy for theft, I had to some extent exposed — I cannot be sure.

The corruption of Nice by the criminal milieu, of police officers, certain magistrates and some avocats, is a subject which has been well described in a novel by Monsieur Max Gallo. If old age permits I hope to deal with it too in a non-fiction book based on personal experience. As for the title I shall have to borrow from Zola, *L'Accuse*.

Yours truly,
GRAHAM GREENE,
Antibes, Alpes Maritimes, France.

Proper names

From Mr T. E. Hutton

Sir, I am a Clerk and Receiver and I have accepted letters addressed to me as
1. Sir Clarke Obe.
2. The Clerk and Redeemer.
3. The Old Horse.
4. Mr Old the Clerk.

Moreover, the Clerk occasionally protests at being coupled with the Deceiver and the Receiver has been known to free himself from an association with the Shark.

Yours faithfully,
T. E. HUTTON,
The Old House,
Mickleham,
Surrey.
January 19.

From Mr D. J. Oliver

Sir, I still treasure the letter I received some years ago addressed to "D. J. Oliver MacCantab Esq.", beginning: Dear Mr MacCantab.

Yours faithfully,
D. J. OLIVER,
Marlborough House,
Westbury,
Wiltshire.
January 19.

David Wood

Reviving the case for PR in Britain

The argument for reforming the electoral system of the United Kingdom is enjoying a mild revival here and there inside both the main political parties for an obvious reason. There could be circumstances after the next general election in which MPs of the SDF Liberal Alliance, not necessarily very numerous, would hold the balance of power in the House of Commons and be able to choose not merely which party should form a government, but also whom among that party's leaders they preferred as Prime Minister.

After that the Alliance, assuming its MPs could amicably work together for a few weeks, would proceed to claim a share of ministerial portfolios and to dictate legislative priorities. The Alliance insists must be the condition of any coalition, would be a change from direct election on the principle of first past the post to one of the innumerable systems of Proportional Representation.

Set down in its tactical political form, the Alliance's strategy smacks more of crudest blackmail than of piety about the fairness of the British electoral system. Nevertheless leaders and the rank and file of both main



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
January 23. The Prince and Princess of Wales this afternoon visited the Dick Sheppard School, Tulse Hill, London, SW2.
Mr. Francis Cornish and the Hon. Mrs. Vivian Baring were in attendance.
SANDRINGHAM, NORFOLK
January 24. Divine Service was held in Sandringham Church this morning.
The Bishop of Stepney preached the sermon.

Latest wills

Latest estates include (net before tax paid):
Carve, Sir Olaf Kruuse Kirkpatrick, of Steyning, West Sussex, last Governor of the North-West Frontier Province. £109,630.
Whitstone, Cornwall. £208,574.
Newstead, Mrs. Amy Florence, of Edgaston, Birmingham. £252,244.
Thoburn, Mr. Hugh Forsyth, of Bexley, Kent. £1,293,316.
Weale, Mr. Wallace Henry, of Ludlow Shropshire. £264,380.

Forthcoming marriages

Mr. A. L. Garber
and **The Hon. Fiona Spring Rice**
The engagement is announced between Andrew, youngest son of Mr. and Mrs. S. Garber, of St. John's Wood, London, and Fiona, youngest daughter of Lord and Lady Montagu of Brandon, of Fulham Road, London.

Mr. C. G. T. E. Bishop
and **Miss S. E. Sanders**
The engagement is announced between Christopher, son of the late Mr. T. M. Bishop and Mrs. Bishop, of Horsted Keynes, Sussex, and Sally, daughter of Colonel D. H. W. Sanders, of Lindfield, Sussex, and the late Mrs. Sanders.

Mr. S. J. Brereton
and **Miss C. Murray**
The engagement is announced between Stephen, elder son of Mr. and Mrs. R. L. Brereton, of Toronto, Canada, and Carolyn, daughter of Mr. and Mrs. J. L. Murray, of Haslemere, Surrey.

Mr. O. Corderoy
and **Miss S. E. Somerville**
The engagement is announced between Oliver, youngest son of the late Mr. and Mrs. George Corderoy, and Sonia, eldest daughter of Dr. and Mrs. George Somerville, of Newton Green, Suffolk.

The Duke of Gloucester as president, Institute of Advanced Motorists, will launch BP Oil Company "Young Driver of the Year National Competition" at BP House, Victoria, on February 23. His Royal Highness will later attend a court luncheon of the Pattenmakers' Company at Talbot Chancellors' Hall, London.

A memorial service for Lord Cornwallis will be held today at St. Margaret's, Westminster, at noon.

A memorial service for Colonel Sir Douglas Glover will be held at St. Margaret's, Westminster, on Friday, February 26, at noon.

Dinners

Primrose League
The West Sussex branch of the Primrose League held its annual dinner at the Royal Norfolk Hotel, Bognor Regis, on Saturday. The guest speaker was Mr. Michael Marshall, MP.

Women's Society of the Institute of Chartered Secretaries and Administrators
The annual dinner of the Women's Society of the Institute of Chartered Secretaries and Administrators was held on Saturday at the Cafe Royal.

Mr. J. M. Landale
and **Miss C. A. Smith**
The engagement is announced between Mark, eldest son of the late Mr. J. M. Landale and Mrs. Landale, of Mullens Pond, Weyhill, Hampshire, and the late Mrs. Alison Landale, and Carolyn, only daughter of Mr. D. E. Smith, of Adders Moss Farm, Over Alderley, Cheshire, and the late Mrs. Ida Smith.

Mr. F. O. Stowell
and **Miss C. M. Wedderburn**
The engagement is announced between Oliver, elder son of the late Mr. F. O. Stowell and Mrs. Stowell, of Ealing, London, and Corinna, eldest daughter of Dr. and Mrs. R. C. M. Wedderburn, of Kowloon, Hong Kong.

Mr. N. de N. Winer
and **Miss S. Wesley-Smith**
The engagement is announced between Nigel, only son of Mr. and Mrs. R. S. Winer, of Hidden Cottage, Hungerford, Berkshire, and Shane, eldest daughter of Mr. A. J. Wesley-Smith and Mrs. J. I. Crosswhite, of 8 Pembroke Gardens, London, W8.

Seeking a solution on blasphemy issue

By Clifford Longley, Religious Affairs Correspondent

In the nature of the case the public at large was unable to pass judgment on the *Gay News* blasphemy trial, the consequence of which is the present Law Commission inquiry. Those few people who were able to read the offending poem, which described Jesus engaged in homosexual acts, were no sort of cross-section: they differed along party lines, so to speak.

Yet the real question to which the Law Commission is addressing itself, and which various people and groups are attempting to answer in their evidence, is whether the law as it stands drew the line in that particular case where most people would want it drawn, or whether the line should be redrawn to allow that and similar items free circulation.

It is the only case in point: all the other examples being argued to and fro are hypothetical. Thus the Archbishop of Canterbury, Dr. Robert Runcie, is urging a new law which would clearly catch the *Gay News* poem; the British Humanist Association asks for amended law which would allow it.

The archbishop has proposed a form of words for a new definition of blasphemy: "Publishing matter which vilifies, ridicules, or insults the fundamental beliefs of Christianity or the fundamental beliefs of any religious group, that this is likely to insult or outrage their feelings, to provoke a breach of the peace, or to disturb public order and tranquility." About the only common ground between the pro and anti-blasphemy law lobbyists is the proposition that conduct likely to cause a breach of the peace should still be criminal, and the "anti" group points to a perfectly good public order statute which could deal with blasphemy, as it were, on its merits.

The peculiar difficulty faced by those wanting a modern definition of blasphemy is that of including too much, by relying on words (similar to words used in proposed new definitions of obscenity) like "outrage" and "insult".

Even this correspondent has from time to time been accused of outrageous or insulting references to fundamental religious beliefs held by some religious people or especially sensitive to insult, on occasion. And it is their sense of injury which is relevant, if a blasphemy law is to make sense, rather than the vulnerabilities of the average agnostic on the

Clapham omnibus. Perhaps even more than obscenity, it is a subjective judgment.

There is, even in such an area of uncertainty, a case for giving special protection to religious belief. It is not religion in general whose assault by words causes intense spiritual pain, but a limited range of sacred symbols and sacred persons.

The more abstract and general the target, the less case there is for the law to step in. "Christianity is a lie" is one thing; "Christ was a liar" is quite another. And for all the evidence from Christianity to the Law Commission urging that protection should be extended to non-Christian religions, it is not easy to imagine a blasphemy against, say, Buddhism. The problem is, in fact, limited to the two religious systems in which a human person is central, Islam and Christianity, and to insults to those persons.

Though in a different sense, to Muslims and to Christians Muhammad and Jesus are living beings, vivid in the religious imagination of their followers, uniquely precious representatives of God. In almost every case conceivable, a serious blasphemy would have to be directed at them, insulting their memory and reputation.

That is the line that in fact is already drawn. Cartoonists and lampoonists have already brought religious objects and creeds into their subject matter, and society finds the result tolerable if not always tasteful. But not those two names. They are not fair game, and the public appears to perceive that it is so.

If the Law Commission, and Parliament in due course, are to insist on formulating a definition of blasphemy in abstract terms it may well be found that the problems of definition are beyond solution. And it may not appeal to worldly lawmakers to include in a sacred list the two religious figures whose identity is so sacred that any insult to it is an act of mental cruelty to believers. But it would be a simple solution, giving the law a greater degree of certainty than any other proposal so far heard. And the tests of offensiveness could be broadly those accepted in the law of defamation: hatred, ridicule, and contempt.

In effect, they would be treated by the law as living people, but whose good name was the possession not of themselves but of their followers.

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OBITUARY

DR EDUARDO FREI

Former President of Chile

Dr. Eduardo Frei Montalva, who was president of Chile from 1964 to 1970, died on January 22 at the age of 71.

Frei was born in Santiago on January 16, 1911, the son of a Spanish immigrant. The family was not prosperous but they had a respect for hard work and for learning and Frei soon made his mark academically, passing into the Law School at the Catholic University. It was here that he came into contact with students of similar political views as his own, such as Bernardo Leighton who was to become his vice-president, and Radomiro Tomic who was to become the presidential candidate of the Christian Democrats in 1970.

After graduation, Frei became the manager of *El Tarapaco*, a newspaper in Iquique which was owned by nitrate interests, and started campaigning for the Falange, the new party he and his friends had formed. They were against extreme capitalism, the inhumanity and atheism of Marxism and the weakness of liberalism — they wanted a Christian, democratic revolution that would bring the classes together.

From 1940 to 1945 Frei was a professor of law at the Catholic University and was elected president of the Falange in 1941, 1943 and 1945. He was elected senator for Tarapaco and Coquimbo in 1949 and senator for Santiago in 1957. It was that year that the party amalgamated with a similar party, the Social Christian party, and changed its name to the Christian Democrats. (The name Falange was under suspension since 1937 when it was fixed on the 1970 election, they were not prepared to cooperate.)

In 1958 Frei stood as the presidential candidate and came third behind the conservative Jorge Alessandri and Salvador Allende who represented the Socialists and Communists.

During Alessandri's presidency, Frei continued campaigning. He began to be favoured by outside observers, those who believed that the Latin American republic could be governed by democratic, progressive reformers, by men of conscience who could get rid of social injustices while avoiding a Castro-type revolution.

The 1964 election caused enormous interest abroad as it raised the possibility that Allende might become the first freely-elected Marxist leader in the world. With his slogan "Revolution in Liberty", Frei however won a huge 56 per cent of the vote. For the first three years enthusiasm for the Christian Democrats was tremendous. Their supporters talked confidently of staying in power for at least 30 years. One declared that their goal was to turn Chile into a modern, socially-progressive state like Denmark or Sweden.

It looked at first, because the party was in a minority in the Congress, that many of Frei's measures "agrarian reform, the 'Chilization' of copper, would not become law. But in the 1965 congressional elections, Chileans gave the new politicians a vote of confidence, giving them a majority in the Chamber of Deputies, although the opposition still controlled the Senate.

In foreign affairs, Frei followed a pro-American line, although he showed his

independence in opposing United States intervention in the Dominican Republic and by believing that Europe and Chile both economically and politically. He toured Europe in 1965, conferring with heads of state and becoming the first South American president to be invited to pay a state visit to Britain. One British newspaper called him the "most significant political figure in Latin America". His policies made him "the prototype of the radical non-communist" leader.

What Frei called the "Chilization" of the copper industry was an attempt to create a partnership between the state and the, mostly US-owned, companies. An agreement whereby the state was to own 51 per cent of the shares in El Teniente, the largest mine. But Frei had to keep in check a large section of his party who, like the Socialists and Communists, were demanding outright nationalization. He was, however, more successful in his education policy, expanding primary, secondary and technical education, while an agrarian reform law was enacted which allowed for the expropriation of some of the large estates.

In 1967 the country began to be disillusioned. The unions had won large pay rises and inflation was getting out of control. An agrarian reform programme was brought in, the right to strike was suspended for a year, the political weakness of the Christian Democrats was shown up — they needed the support of the left-wing parties who were fixed on the 1970 election, they were not prepared to cooperate.

By the time the election came, Chile had become polarized between the left-wing parties and the resurgent right-wing Nationalists. The Christian Democrats' candidate, Radomiro Tomic, came a poor third, and Frei handed over his presidential sash to Salvador Allende.

During the next three years of "the Marxist experiment", the Christian Democrats' world was divided over whether to help Allende or to oppose him. When the coup d'état came in September 1973 Frei gave it his approval while the left-wing of the party, including Leighton and Tomic, condemned it. Later he became a first freely-elected Marxist leader in the world. With his slogan "Revolution in Liberty", Frei however won a huge 56 per cent of the vote. For the first three years enthusiasm for the Christian Democrats was tremendous. Their supporters talked confidently of staying in power for at least 30 years. One declared that their goal was to turn Chile into a modern, socially-progressive state like Denmark or Sweden.

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PROFESSOR H. D. F. KITTO

Professor H.D.F. Kitto, FBA, FRSL, who was professor of Greek in the University of Bristol from 1944 to 1962, died on January 21 at the age of 84.

Kitto wrote a number of books on Greek literature and thought as well as one on the country itself. All were informed by an intellectual integrity, wit and a vigorous prose style. But he will be particularly remembered for *The Greeks*, his remarkable introduction to Classical Greece, a volume which has had and continues to have, a persuasive influence on students approaching Classical Greek studies for the first time.

H.D.F. Kitto was born in 1897, in Stroud, Gloucestershire, the son of H.D. Kitto. He attended the Crypt Grammar School where, as he always said, he was cajoled by a determined headmaster into doing Classics, and afterwards went to St John's College, Cambridge.

From 1921 he was Assistant to the Professor of Greek and then Lecturer in Greek in the University of Glasgow, a post he held until 1944 when he was appointed to the chair at Bristol. While at Bristol he had travelled extensively in Greece, travels which gave rise to *In the Mountains of Greece*, which was the first of his several books on various aspects of Greek drama, appeared in 1939 and was immediately recognized as an important contribution to criticism. A third edition appeared in 1961.

In 1951 *The Greeks* appeared in paperback and was swiftly established itself as a study of the character, history and modes of thought of the ancient Greeks of immense accessibility and enduring importance. Since it

first came out as a Pelican Book *The Greeks* has been reprinted over 30 times and translated into half a dozen foreign languages.

In *Form and Meaning in Drama* (1956) Kitto continued the preoccupations of *The Greeks* in a study of six Greek tragedies and Shakespeare's *Hamlet*. The book devoted a chapter to a comparison of Greek and Elizabethan dramatic forms, and its long chapter on *Hamlet* was an astute, knowledgeable piece of erudite scholarship and of freshness, objectivity and clear sightedness to recommend itself to students in the English schools.

Sophocles: Dramatist and Philosopher appeared in 1958, and in 1962 Kitto published translations into English verse of the dramatist's *Antigone*, *Electra* and *Oedipus Rex*. *Poetis* (1968) was a series of leisurely and entertaining chapters in which Kitto ranged over Aeschylus, Homer's *Odyssey*, Sophocles, Pindar and Plato, as well as Shakespeare's *Coriolanus*. Kitto was elected a Fellow of the British Academy in 1955 and a Fellow of the Royal Society of Literature in 1957. He was visiting Professor at Cornell University in 1954 and at Brandeis University in 1959. He was also Sather Professor at the University of California in 1960-61 and returned to Brandeis University as Ziskind Professor in 1962-63. In the following year he was Regent's Professor in the University of California at Santa Barbara.

Kitto was an Hon. D.Litt. at the University of Glasgow. He was married in 1928, Ann Kraft. They had one son and one daughter.

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The Royal Association for the Deaf (RADAR) is looking for a Senior Fund Raising Assistant to join its team of volunteers. The successful candidate will be responsible for the acquisition of new donors and the maintenance of existing ones. The position offers a competitive salary and excellent career prospects. For details, please contact: Call 01-437 0922, Prime Advertisements.

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Project and development experience essential. The successful candidate will be responsible for the acquisition of new donors and the maintenance of existing ones. The position offers a competitive salary and excellent career prospects. For details, please contact: Call 01-437 0922, Prime Advertisements.

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Birthdays today

Mr David Nicholas, editor and chief executive of ITN, who is 52.

Mr Raymond Baxter 60; Vice-Admiral Sir David Clutterbuck, 60; Admiral Sir Frank Clutterbuck, 60; the Hon. Michael Hare, 60; Ian Harvey, 60; Sir John Moore, 60; Lord Morris of Gressingham, 60; Sir John Musker, 60; Sir John Smith, 60; Sir Edward Ullendorff, 60; Viscount Watkinson, 60; 72, Admiral Sir Peter White, 63.

University news

Essex
Social Science Research Council: The survey archive and £10,000 for the acquisition of 1981 census data.

25 Years Ago

From the Times of Wednesday January 23 1957
Nicosia, Jan. 22. — The tragic deterioration of relations between Turkey and Greece in Cyprus which have been together in amity for nearly 80 years is progressing rapidly and is causing the gravest concern to all

Morever... Miles Kington

To a sheep's stomach, containing permitted amounts of oats, onions, heart, lights, liver, dear dog, I hope the sheep is dead, for its sake.

Very thorough, night wharf says Bruno. "Now, here are the first two lines, in that order."

I love your face, I love your style, so warmly intestinal your casing once was made of skin but now it's made of vinyl.

"Ja, wohl, I felt this was a bit too satirical," admits Mac-Schneider, "so we have reprogrammed it to be a little more lyrical. Like Wilhelm Blake, you know?"

Haggis, haggis, bursting forth in the forests of the north, what immortal hand or eye could frame thy fine rotundity?

and what shoulder and what hip could bear those mighty knots apart, till, flowing like a Highland river, come forth onion, heart,

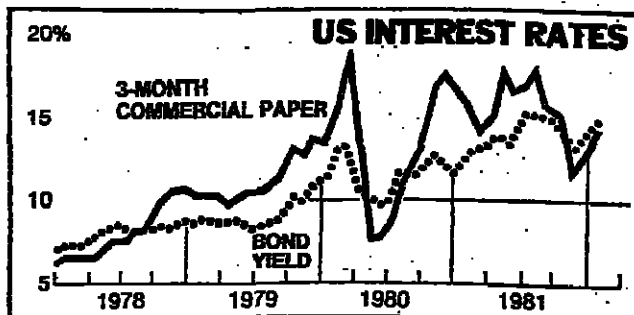
"Sonsie, isn't it?" comments Bruno. "It has just the right feel for a drinking song — already can I see the

The main piece to be programmed by ummings is naturally, To A Haggis, with its rousing opening couplet: "Fair honest, sonsie face, Great Chieftain of the Pudding race!" To my uninitiated mind, ummings made slightly heavy weather of the first two lines. To be quite honest, he seemed to make heavy weather of the title too:

The Times Classified Advertising Ring 01-837 3311

مكتبة الانصاف

BUSINESS NEWS



Europe looks to US

The extent to which European countries can lower their interest rates this spring will depend on what happens to United States rates. Presently bond markets hope for lower inflation but are worried about the prospective weight of federal funding. Short term, rates reflect uncertainty over the Fed's policy. Another disappointing set of money supply figures last Friday seems unlikely to ease nervousness.

ACC in court today

Associated Communications Corporations will be the subject of two court actions today. The first is the continuing High Court hearing instigated by Mr Gerald Ronson's Heron Corporation to prevent the Australian financier, Mr Robert Holmes a Court, gaining victory over ACC. The other is the attempt by the Post Office Pension Fund, leading ten institutional shareholders, to stop ACC paying cash, or selling property to Mr Jack Gill, the former managing director.

Budget plea to Chancellor

The effect of financial targets in the public sector has not been to increase efficiency but to increase it, thereby increasing private sector costs, the Council of Mechanical and Metal Trades Associations argues in its Budget representations to the Chancellor.

The association, which represents employers in mechanical engineering and metal goods, uses Government statistics to show that the public sector has not been subject to effective incentives to improve its efficiency. Instead, it claims repeated price rises have put further strain on the private sector and it urges the Chancellor to do something to repair the damage.

Sweet and sour

Oil-rich Arabs are spending some of their wealth on two British-made delicacies: Swiss rolls and pickled onions. More than 72,000 of the jam-filled rolls are being exported to Saudi Arabia every month by Adams Biscuits of Uttoxeter. Pickled onions are being exported by Shaws of Budeffield.

Quieter tractor

The Perkins diesel engine company is to spend £6m on the development of a quieter tractor engine. Perkins will set up advanced automatic machinery and assembly facilities at Peterborough, where the first of the new four-cylinder engines will be ready for worldwide sale by November.

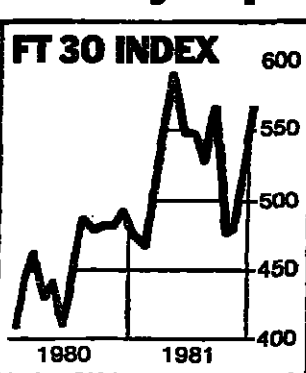
Efficiency up

The challenge of the recession has brought a new efficiency to many companies in the West Midlands, according to a Confederation of British Industry study. The survey of 200 companies showed that in the past two years 50 per cent developed entirely new products, 75 per cent expanded their product ranges, 49 per cent expanded exports, and 67 per cent reshuffled management systems. Significantly, only 13 per cent invested abroad to pull through the recession. A The budget offers the Government one of its last opportunities to adopt a more expansionary policy before the next election, according to stockbrokers Simon & Coates.

Business Editor, Page 13

THE WEEK AHEAD

Davy expands overseas



LONDON EXCHANGE
FT Index 567.2
FT 100 64.15
FT All-share 323.39
Bargains 23,611
(Friday's close)

Two very different pictures will emerge this week when two of the country's main engineering firms - Davy Corporation and John Brown are due to produce half year figures. Davy will emphasize its position as Britain's largest engineering contractor with a healthy increase in profits, largely from major overseas contracts. But at John Brown problems in the machine tool division led to a Stock Exchange inquiry when five months shares were bought by the firm's chairman, Mr John Mayhew-Saunders, chairman, said profits for the year would be lower. This

ECONOMIC VIEW

Perhaps the most significant economic feature of 1981 may be what has happened to underlying trends in productivity and international competitiveness. There are hopeful signs of improvement in both. Wednesday sees publication in the Department of Employment's "Gazette" of new figures on labour costs per unit of output for the third quarter of 1981. Keeping the rise in these costs below that of our international rivals is crucial to achieving lasting improvements in competitiveness. Last week the Department of Employment released figures showing that unit wage costs in manufacturing rose by 2 per cent in the year to October, down from 25 per cent rise in the third quarter of 1980. By comparison labour costs per unit of output in other leading industrialized countries are rising at an annual rate of roughly 3 to 4 per cent on average. The combination of a negligible rise in unit wage costs and falling exchange rate - down more than 10 per cent over 1981 - has enabled Britain to claw back perhaps 10 to 15 per cent of manufacturing competitiveness lost between the end of 1978 and early 1981. But this still leaves us 35 to 40 per cent less competitive than we were then. Wednesday's figures will reveal how far the gains in manufacturing are reflected in the rest of the economy. In the first half of 1981 the other sectors were performing significantly worse after a better showing in 1980. The third quarter figures may see the gap narrowing again.

BOARD MEETINGS

TODAY: Interim: Mercantile Bank, Palmerston Trust, David S. Smith, Wm. Somerville.
Final: Alexander's Discount, Allied Textile, A. Kershaw, Messit Holdings, Rank Organisation.
TOMORROW: Interim: Sidney C. Banks, Davy Corporation, Ferguson Industrial (9 months), Hambro Trust, Macarty's Pharmaceuticals, Benjamin Priest, Somportex.
Final: Ashdown Investment Trust, Dunbar Group, Vantage Securities, R. Kelvin Watson.
WEDNESDAY: Interim: Associated Dairies, City of London Trust, Daejan Holdings, Fashion and General Investment, R. and J. Pullman, Stewart Plaza.
Final: Bullough, Edinburgh Assurance, Eurochem International, Scottish American Investment, Union Discount of London.
THURSDAY: Interim: Fitch Lovell, Garford-Lilly Industries.
FRIDAY: Interim: John Brown, Longdon Industrial, Neepsend.

DIARY

Today: New vehicle registrations (December). British Aerospace roll out new Jetstream 31. Tomorrow: Unemployment and unfilled vacancies (January provisional). Wednesday: Unemployment and unfilled vacancies (December final). Employment in production industry (November). Thursday: Energy trends. Sales and orders in the engineering industry. Car and commercial vehicle production (December).

Labour considers new controls on planning

By Donald Macintyre, Labour Correspondent

Wide-ranging 'development contracts' which would give a Labour Government substantial new influence over private industry are envisaged in a policy paper to be discussed by union and party leaders today.

The proposed contracts would replace and extend the scope of planning agreements which remained a part of the last Labour administration but failed to have any real impact.

The contracts would be made with a wide range of companies including nationalized industries, the largest British firms, and the United Kingdom subsidiaries of multinationals, by a new state industrial planning authority.

The proposals going before today's meeting of the TUC Labour Party Liaison Committee suggest that, with other statutory powers, discretionary price controls could be used as a "crucial lever" to influence company policies by a Labour Government.

The confidential paper going before the committee, entitled "Planning negotiations - The link between

industrial democracy and national planning" says: "The ability to allow or refuse a price increase on planning grounds could provide planners with a very powerful lever over cash flow."

The Government would use agreements signed by the new authority - the shadow of which is still to be discussed by Labour and TUC leaders and could take the form of a new Ministry or a separate body - to implement the central objective, of which is said to be "to influence corporate decision-making in a number of key strategic areas."

These would include purchasing policy; import penetration; investment plans; pricing strategy; product development; industrial relations and training policy.

The paper, in a series of proposals which take into account the experience of the last Labour Government and that of the national plan under Lord George-Brown in the 1960s, says that the Government would want to negotiate agreements on both the "level and composition of corporate import spending."

The document in this context points out that "bargaining position" of the new planning authority would be greatly strengthened if it had the power "to offer a measure of protection for the corporation's products."

On investment the paper says the authority could want to negotiate with companies over the "timing, size, location, sources of finance, and the occupational implications of the corporate investment plan."

Although it says that Labour's emphasis has hitherto been on the need to reach agreements with larger companies there is no reason why the principle should not be extended to smaller companies "depending on their importance to our objectives."

The need to influence the purchasing policy of some large companies is stated in a passage arguing that industrial purchasing is a "key determinant to the distribution of output and employment." BL, as the paper points out, spends £2,000m a year with 7,000 companies.

£8,400m reflation urged

By Our Labour Correspondent

The TUC is to call for a £8,400 m reflationary boost to the economy in the Chancellor's budget, followed by a sustained 4 per cent growth rate between now and 1986.

The proposal for capital investment worth £2,100 m, an increase of £4,300 m in current spending and a 2½ per cent reduction in VAT costing £2,000 m, will form a central demand in the TUC Economic Review.

A draft of the review, due to go before the TUC General Council on Wednesday, will argue that an unprecedented rate of sustained growth is required to bring unemployment down to one million by the mid-1980s.

Proposals broadly approved by the TUC economic committee on that Chancellor to make a start on a five-year £24,000 m programme of major public

sector investment, already outlined by the TUC.

The review will argue that last year's call for a £6,000 m stimulus to the economy, while derided as over-ambitious at the time of its publication, has now found favour among a wide spectrum of opposition to the Government.

The confidential draft, however, says that since last year employment has fallen steeply and there has been a further reduction in the gross domestic product of between 2½ per cent and 3 per cent with little prospect of a significant increase during 1982.

Senior union leaders know that there is no realistic prospect of a Chancellor unveiling a package anything remotely as ambitious as that which the TUC is seeking. They are nevertheless

bringing publication of the review forward in anticipation of an early Budget and will seek to maximize the degree of public debate about the economy beforehand.

The real impact, however, is likely to be on medium-term Labour Party policy in the formative stage in the run-up to the next General Election.

The TUC's emergence as potentially the main architect of Labour's economic and industrial policy in the wake of the internal conflict within the party is underlined by references throughout the review to issues already discussed by the TUC Labour Party Liaison Committee.

The review will take the line that the expansion which would be created by the TUC's budget plans for 1982 "needs to be sustained over five years".



Mr John Abel outside the Harrogate Conference Centre yesterday

ETB puts a £50m sparkle into resorts

By Derek Harris, Commercial Editor

The English Tourist Board has put together a £7m investment package for a Yorkshire tourism development which is the first of a planned series of initiatives to put a sparkle back into English resorts, both coastal and inland. Overall investment could be geared up to £50m or more annually.

Leisure complexes that beat the problem of the English weather by putting a wide range of attractions, from night clubs to swimming pools, under one roof are likely to figure in the new initiative. The key elements will be putting together low-interest loans from the European Investment Bank and backing from City of London institutions

The Yorkshire scheme is at Harrogate where the near-£30m conference centre, just opened, needs a back-up of modern four-star accommodation. Construction of a 230-bedroom hotel adjacent to the conference centre will start in April, given Department of Trade approval of a £2.5m loan.

Mr John Abel, managing director of the local George Hotel company which will run the new conference centre hotel, expects to conclude negotiations for a lease on the hotel site soon with Harrogate Borough Council. A city institution has offered backing for the plan with cash also going in from the George Hotel company.

US drive for small firms' exports

From Bailey Morris, Washington, Jan 24

The Reagan Administration is planning a new campaign to boost exports of small and medium-size companies by sending a series of trade missions abroad, led by cabinet ministers and bankers. Mr Baldrige, the Secretary of Commerce, said the results of the first mission, to Africa, which produced about a dozen multi-million dollar contracts for American companies, have convinced him to proceed with the programme.

The 14-day mission to Cameroon, the Ivory Coast, Nigeria and Morocco was described by the White House as a "follow up" to President Reagan's pledge at the Cancun economic summit for more direct American investment in developing countries.

The administration hopes to accomplish two goals with the new missions.

By emphasizing exports of smaller companies, it hopes to create more jobs in recession-hit communities and by sending high-ranking ministers, it hopes to improve political relations with developing countries.

Mr Baldrige said yesterday the Reagan Administration has long believed that its export emphasis should be on smaller companies which do not trade overseas.

Dr Francisco Hernandez, president of Agro-Tech International, based in Miami, Florida, who appeared at a briefing with Mr Baldrige and who went on the African trip, said the mission had been a big success for his medium-size company which has annual revenues of \$60m.

He said that in 14 days, he was able to bid successfully on five projects in three countries which produced business of several million dollars for his company. It would have cost the company more than \$200,000 and up to a year's work to win the same amount of business on its own, Dr Hernandez said.

Part of the success of the first mission, and presumably those to follow, resulted from the high-level rank of participants and the carefully selected list of 26 companies.

EEC policy on industry urged

By George Clark

The European Economic Community will lose its credibility if it does not take urgent action on a common industrial policy, Sir David Nicolson, MEP for central London and chairman of BTR and Rothmans International, told a conference of American and European industrialists in Strasbourg.

"With 10 million unemployed in the Community, it is vital that Europe should win its share of new jobs in the new growth industries", he said.

"The answer to unemployment is not a shorter working week for the same pay, which some unions advocate. It is in retraining, higher productivity, retraining and flexibility."

Progress would be helped enormously if the Community had a proper policy for industry, which recognized that employment prospects could be improved only by making industry as important as agriculture in Community affairs.

"Industry provides by far the greater part of output for the Community's income and its employment, yet there is no proper industry council of ministers, no industry committee in the European Parliament and no industrial development in the budget", he said.

Without action on this, the community would not only lose credibility but it could also be the failure on which the whole European enterprise foundered, he said.

Report suppressed, wool group says

By Ronald Kershaw

Britain's wool textile and clothing industries have accused the government of dragging its feet over the publication of a damaging report of the Wool Textile and Clothing Industry Action Committee, which highlights the sorry plight of both industries as a result of Government policies.

The report is said to call for the reintroduction of some kind of industry support scheme. Heaviest criticism, comes from Wooltac, the Wool Textile and Clothing Industry Action Committee, comprising industry representatives, trade unions, and local authorities. Milder observations come from the Confederation of British Wool Textiles, the industry's national body, whose leaders are to meet Mr Kenneth Baker, Minister of State for Industry on March 8.

The criticism is contained in the Werner report commissioned by the Department of Industry in 1979 to examine the growing trade deficit in wool textiles and garment making between Britain and France, Germany and Italy. The six-volume report which costs £50 was submitted to the Government last April. Wooltac claims it has been sat on by the Department of Industry since then.

Only pressure from interested MPs made the report available in the House of Commons library just before Christmas. Wooltac adds that the Werner report also criticizes the protocol of the Multi-Fibre Arrangement No 3 due to be discussed by the

European Council of Ministers in Brussels today and tomorrow.

The Werner report compiled by the Brussels-based management consultants, Werner International, lists quite a few problems on top of MFA No 3. It finds that while the United Kingdom industry at the time of the survey was competitive in primary textiles with France, Germany and Italy, an analysis of component costs showed that "the Continental were paying nearly double the combined United Kingdom labour rate, and social charges, but there is no proportionate advantage visible in the United Kingdom costings".

The report also shows that United Kingdom manufacturers faced considerable problems as a result of the changes in the sterling.

It suggested that a deficit in the balance of trade between the United Kingdom and France, Germany and Italy, resulted because Britain stuck to the bulk volume end of the market whereas the Continentals, notably the Italians and West Germans were looking at the high-quality end.

A Wooltac spokesman said: "While they (France, Germany and Italy) were sucking in low cost imports, they were increasing exports of high value. We were sucking in low cost imports, as also high quality imports from Germany and Italy, and we were not pursuing high quality production".

Brussels test for new MFA

By Rupert Morris

The new Multi-Fibre Arrangement for restricting European imports of textiles and clothing will face its biggest test so far when the European Economic Community's foreign ministers meet in Brussels today and tomorrow.

British industry sources are afraid the protocol, agreed last month in Geneva, will lead to overall limits on import of shirts, jerseys, blouses and trousers being fixed too high to protect domestic producers.

They have repeatedly complained that negotiations are on the basis of the latest quota levels when most have not been fulfilled because of recession. They say new quotas will allow a much higher actual rise in imports.

The ministers will be trying to agree overall limits to establish the framework within which countries will negotiate bilaterally the quantities of imports each should take.

There is considerable disillusionment with the Multi-Fibre Arrangement. Ministers feel it goes against their free-trading instincts, but must be kept alive for the sake of marginal seats in the North-West.

Industry, on the other hand, complains that it does not provide enough protection. Employment in textiles and clothing in Britain has fallen by more than 150,000 over the past two years to about 600,000.

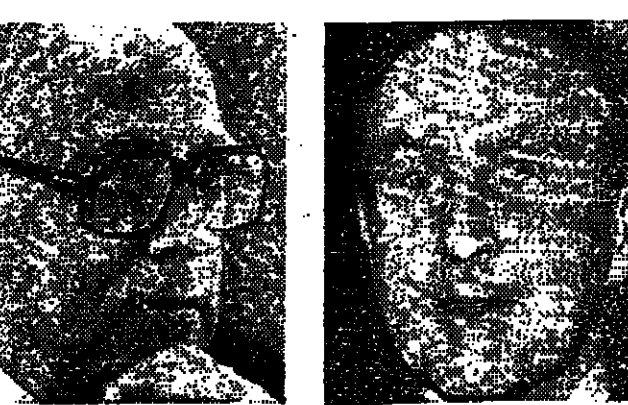
Plessey may build Japanese terminal

By Bill Johnstone, Electronics Correspondent

Plessey has concluded a deal with the Japanese electronics company Nissoku which could result in a Japanese designed computer terminal being produced in the United Kingdom being it into direct competition with the world's computer manufacturers.

The venture is the latest of a number of technical collaborative agreements struck between British and foreign companies wishing to exploit the opportunities presented by the liberal telecommunications market in the United Kingdom.

But the Government is seriously concerned that some areas of the telecommunications market have not been liberalized as quickly as possible. After accusations levelled at British Telecom regarding approval of equipment, like telephone handsets, temporary approval machinery was set up by the



Under pressure to agree: Mr Eric Sharp, chairman of Cable & Wireless, and Sir George Jefferson, of British Telecom.

Department of Industry. Six handset designs have been approved out of 106 applications. They will now be tested by British Telecom. Of immediate concern to the Government is the lack of any agreement between British Telecom and Cable & Wireless. Both companies have been negotiating the

terms under which C&W could link into the British Telecom with its own telecommunications network. Executives of C&W are scheduled this week to meet Mr Kenneth Baker, Minister for Information Technology, to explain why they have been unable to reach an agreement.

It is expected that Harris Corporation of the United States which has won a contract to supply microwave equipment to British Telecom and has had its PABX design approved by the Department of Industry will soon make plans to manufacture on a large scale in the United Kingdom, possibly in Slough.

GTE/Ferranti, NEC/Redifon and ICL/Mitel are the recent examples of the partnerships.

Japanese company Iwatsu and American companies TIE and Stromberg Carlson are among those companies, including American Telephone & Telegraph (at AT) which have been seeking soundings of the new market.

Northern Telecom of Canada which has been linked with GEC in the past through a collaboration on the manufacture of Private Automatic Branch Exchanges (PABXs) is also investigating the potential in the British market.

THE HONGKONG BANK GROUP

announces that on and after

25th January, 1982

the following annual rates will apply

Base Rate . . . 14%
(Previously 14½%)

Deposit Rate (basic) 12%
(Previously 12½%)

The Hongkong and Shanghai Banking Corporation
The British Bank of the Middle East
Mercantile Bank Limited
Antony Gibbs & Sons, Ltd.

Standard Chartered announce that on and after 25th January, 1982 its Base Rate for lending is being decreased from 14½% to 14% p.a.

The interest rate payable on deposit accounts subject to seven days notice of withdrawal will be decreased from 12½% to 12% p.a.
The interest rate payable on High Interest deposit accounts subject to twenty one days notice of withdrawal will be decreased from 13½% to 13% p.a.

Standard Chartered Bank Limited

BUSINESS NEWS

DE LOREAN

Rocky road for US car suppliers

Much of the De Lorean motor company's difficulties are due to the depressed United States auto market.

Total new car sales in the United States last year reached only 8.5m units, including imports. The De Lorean sports cars were just beginning on any real scale, many United States economists were still predicting a market upturn with a total annual sales value of something over 9m units.

The upturn did not materialize. Instead, sales in the first 10-day selling period of January dropped to an annualized rate of under 8m units. The record sales year in the United States markets was 1973, when 11.4m new domestic and imported cars were sold.

A few days ago, Mr Michael Evans, president of Evans Economics and a noted United States economist, told the Economic Club of Detroit that he believed there would be a car sales upturn, but not until later this year. Evans said total car sales will total about 8.7m units this year, only slightly better than the 1980 total.

While the De Lorean sports car is aimed at the luxury end of the United States market, which has not been as depressed as the lower end, affluent car buyers have stayed away from sports models.

"Affluent car buyers are still out there buying cars," said a noted Wall Street automotive analyst. "However, they are not buying the toys, the two-seaters. They are buying more practical cars, like Mercedes."

According to the trade paper *Automotive News*, direct competitors of the De Lorean sports cars are having an equal amount of difficulty.

It said that sales of the Chevrolet Corvette sports car dropped by 20 per cent last year to 29,039 sales. Alfa Romeo sales fell 23.3 per cent to just 2,301 deliveries.

Retail sales of the De Lorean sports cars to customers totalled 3,009 last year, with 644 units delivered in December. That month's sales total equaled a seasonally-adjusted annual selling rate of about 8,000 units, less than half the planned annual rate of 20,000 cars.

The prolonged US car market depression has caused a build-up in the company's unsold inventory. The company's Dunmurry assembly plant completed about 7,500 units last week.

Of those, 6,900 were shipped to the US as of December 31. 3,000 were sold to US customers, 1,400 cars or an average of four units per dealer, were at retail outlets waiting to be sold. The company said that about 1,000 units were calculated to be on ships sailing for the US ports of entry. Another 500 units were calculated to be in the US but waiting to clear customs.

That left about 1,000 units at the company's three US quality assurance centres where the cars are prepared for delivery to dealers. Based on this information supplied by the company, *Automotive News* calculated that using the December sales rates, it would take the company 92 days to deplete the inventory.

That number is not unusually high for a small-value importer, according to the trade paper. The De Lorean inventory also compares favourably with other competitive US models. *Automotive News* said there was a 133 days' supply of Corvettes on January 1, compared with 79 days' supply one year earlier.

The trade paper also reported that all of the US domestic manufacturers had 100 days' supply with an industry average of 107 days' supply. Some General Motors models had as much as a 338 days' supply.

Sales of all imports, particularly sports models, are normally lower in the winter but generally recover in the warmer months.

According to DMC's US dealers, that pattern has held true for De Lorean cars. Although some dealers have been forced to discount De Lorean sports cars, that is to sell them for less than the \$25,000 (about £13,000) suggested price, there is not a panic developing.

Mr De Lorean and his sales and marketing lieutenants had originally expected the trendy southern Californian market and the north-eastern United States to be its main markets. However, in recent months the central area of the country, the region

hardest hit by the US economic recession, has actually been doing relatively better in De Lorean sales than either southern California or the north-east.

One large dealer from southern California said the sales job is tougher than he had expected, but said sales should pick up when the economy improves.

The dealer said that there are too many DMC dealers in his area, a common complaint among United States car dealers of all makes in some regions of the United States.

A large mid-western dealer, who said he has had no problem selling every De Lorean allocated to him, said he does not believe there is a problem with the car's value or market potential. "We are looking forward to a good spring selling season," he said. "Even in this slushy winter weather, we have been selling a few. I think the car is a good buy."

Even if this dealer's optimism is well-founded, and De Lorean sports cars sales do accelerate in the spring, the company must still finance all the cars it holds in inventory until then. That is why the company has approached the Export Credit Guarantee Department for \$70m for its financing.



John De Lorean: Selling in a depressed market.

ACCOUNTING

New round of standard setting

With the furor over Statement of Standard Accounting Practice (SSAP) 16 on current cost accounting having all but subsided, Britain's accountants are set to embark on a new round of standard setting.

Current cost accounting infuriated many company chairmen and even some accountants, but recent figures, which show that around 90 per cent of listed companies complied with the standard, have been interpreted by the profession as firm evidence of the standard's general acceptance.

And today, a discussion paper has been released on how to show corresponding amounts and five and 10-year summaries of results on an inflation-adjusted basis.

According to the Accounting Standards Committee, whose role is to oversee accounting developments, new rules for preparing inflation-adjusted summaries will stop companies giving their shareholders and the public a misleading idea about their performance.

Sales figures which show substantial increased every year when prepared under historical cost for example, can actually show a sales volume decline when prepared under the current cost convention. ASC also plans to introduce the requirement for CCA figures in half-yearly results. SSAP 16 is up for review in about two years and was introduced only for

a three-year trial period. A grass-roots movement to overthrow the standard led by two Sussex-based chartered accountants has failed to gather support, mainly because most accountants want to let SSAP 16 run for its trial period.

A major part of ASC's work in 1982 will be to resolve the various conflicts between accounting standards and the 1981 Companies Act.

Chief among these is the last-in, first-out technique for valuing stock included in the law and the quite contrary first-in, first-out method embodied in SSAP 9.

Another problem is the increasingly wide limits companies have been using to define an extraordinary item. In SSAP 6, extraordinary items should be included in the profit and loss account below the line of pretax profits. But companies have been defining charges in their accounts which should correctly be included above the line as extraordinary and so have made comparisons between companies more difficult.

ASC also thinks 1982 will be the year of the pension. Two closely related projects, on accounting for pension costs in company accounts and on accounting for pension funds, will dominate part of the year since both are highly complex. Unfortunately the accountants and actuaries who

control pension fund accounting are separated by a substantial gulf of understanding.

Where accountants want to treat pensions as part of an employee's wage and accrue it month by month and year by year until it becomes payable, actuaries maintain that as long as there are enough funds available to pay pensions as they fall due, that is all that is necessary. A big educational effort to bring the two sides closer to each other is likely to get under way in the spring.

Other issues include accounting for foreign currency translation, accounting for leasing and accounting for segmental reporting.

Others include a standard on accounting for acquisitions and mergers and charities. A work is also due on accounting for business closures and depreciation.

The often imperceptible trend towards international convergence in accounting will be demonstrated in the spring when British, American and Dutch accountants meet under the chairmanship of a French accountant to discuss deferred tax.

The motivation here has been the introduction of investment incentives in the United States and the growing feeling that a tax provision should be made for them.

Drew Johnston

FINDHORN COMMUNITY

'Theory Z' from a caravan site

If you can imagine the most incongruous place in the world to come across an advanced mutant of the very latest American management technique, it could be a caravan site on what used to be a rubbish dump near Inverness.

The technique concerned is very similar to one adapted from the Japanese by far-sighted managements. It has been labelled "Theory Z" by Professor William Ouchi, who has analysed how many leading American and Japanese companies have used it to build successful consultative relationships between every level of management and the shop floor — in other words an open system, where threat and confrontation are replaced by trust and consultation.

The caravan park is the home of the Findhorn Community, where they live an "alternative" life. It might be thought by most British executives to be very different from the life of their own dear managing director. However, when inspected more closely, it is evident that something interesting is going on here. This something is in fact highly relevant to British business — now based so frequently on a hierarchical system that not only divides white collar from blue but also divides work itself into little boxes, self-contained but rarely self-fulfilling.

Findhorn was started by a single family, the Caddys, as something of a spiritual experiment in self-sufficiency. After 20 years, it has now developed into a group of some 200 people who are developing a distinct philosophy of their own and at the same time running an extremely successful business.

The community's main purpose is educational, and it runs courses on horticulture, the arts, personal growth and management.

However, a number of associate entrepreneurs have recently set up separate organizations — such as an award-winning greeting card business and a home insulation company. Others have joined the community but maintained their businesses as separate entities.

The group of those who have been drawn into this network is Mr Alan Jacobsen, who is starting regular management courses for chief executives and others where this Findhorn principle of growth through cooperation, rather than conflict, will be taught. Mr Jacobsen himself was retained by the NEDC and worked successfully to improve productivity in the footwear industry along these lines.

The active principle is based not so much on worker participation as on the co-creation of success, with the

whole workforce being actively engaged towards this aim. The course explores different styles of management and teaches the effective channelling of human energies at work, by a combination of lectures, discussion groups and role-plays.

In a nutshell, what is happening in Findhorn is a very decentralized and democratic process, based on a communal consensus. Each group and department has to stand on its own feet — spiritually, financially and administratively — though with support always available from the centre, a small core group of ten which is the main executive body. Core group decisions have to be backed by a representative body of the whole community which determines and monitors the common will.

Francis Kinsman

CAPITAL MARKETS

Rise and rise of the zero coupon

It is two decades since the Euromarkets leapt to prominence, but their ingenuity never ceases to amaze.

The latest offering in these difficult times is zero-coupon bonds. The holiday festivities were barely over when borrowers rushed to market with this new instrument.

There are now a dozen zero-coupon bonds on offer, and more are expected. When pricing ordinary coupon is very hard and the market is nervously watching the Federal Reserve's titanic struggle with its money supply and interest rates, such bonds are attractive. The logic of high and volatile interest rates is to turn to capital gains.

That American corporations should have dominated the market so far is therefore significant. Household names such as Dupont, Caterpillar, Sears Roebuck, Citicorp, J. C. Penney, Zerox and Bear Stearns are among the borrowers. But other nationalities, especially Canadians, being the most likely, are expected to follow soon.

The attraction of these so-called "deep discount" bonds is obviously greater for high-income tax payers. In most cases the paper is offered at less than half par value.

Japanese and Swiss institutions, both parties accustomed to low domestic interest rates, are said by dealers to have been major customers. But other institutional and private investors are benefiting from an international trend towards favouring capital gains against income.

There are advantages for borrowers as well. A crucial element in the art of successful Euromarket placing is fine-tuning the issue to accord with interest rates and investor sentiment at the moment of placing.

Zero-coupon bonds do not eliminate the problem altogether because a discount still has to be set. But some bankers argue this is easier than guessing interest rates.

The borrower may also be tempted by the completeness of a zero-coupon issue. Once it is made all he had to do is spend the proceeds until redemption time comes around. There is no interest to pay, and by the same token no continuing need for foreign exchange.

But that does not explain why the market has to date been exclusively American. One possible explanation is that many American corporations have borrowed heavily from the short-term market because it was hoped that long-term interest rates would fall.

They have not, and so these companies are trying to balance their borrowings by turning to the Euromarkets. Zero-coupon bonds in present conditions are the cheapest way of making the adjustment.

Wall Street investment bankers were quicker to spot the opportunity than many of their European counterparts. Though it is true that Credit Suisse First Boston was the pioneer, bringing Pepsi Cola to market last October, it was Morgan Guaranty, Morgan Stanley and above all Salomon who exploited the market.

Despite being as much as 100 basis points cheaper than straight Eurobonds, zero-coupons do have their drawbacks.

First, as Beneficial Finance discovered with its \$150m offering, extra incentives may be necessary. Beneficial added a bondholder's option to redeem the eight-year bonds in five years at 67.20 against an issue price of 32.70.

Second, even though the issues are selling well, dealers are reluctant to quote less than 50 basis points between bid and offer prices.

The difference this can make to yields is considerable. At one stage Dupont's \$300m issue was being quoted at 32.25 bid and 33 offered, giving yields of 15.19 per cent and 14.86 per cent respectively.

Michael Prest

INTERNATIONAL



WEST GERMANY

Mr Herr Heinz Ruhnau has been named Lufthansa's next chief executive from the middle of this year after a bitter struggle for power between the Bonn government, as represented on the company's supervisory board, and the airline's management in Cologne. Herr H. Ruhnau, until now state secretary in the Bonn transport ministry, was appointed at the weekend to the company's managing board with a view to becoming chief executive at the beginning of July in succession to Herr Herbert Culmann, who has held the job 10 years. His appointment was approved on Friday by the necessary two-thirds of the 20-strong supervisory board, but only because he cast his vote for himself. Four board members worked for him and two others abstained.

West German officials dismissed as unrealistic a Soviet minister's pledge that the Siberian gas pipeline will be built ahead of schedule despite United States sanctions. But other nationalities, especially Canadians, being the most likely, are expected to follow soon.

The attraction of these so-called "deep discount" bonds is obviously greater for high-income tax payers. In most cases the paper is offered at less than half par value.

Japanese and Swiss institutions, both parties accustomed to low domestic interest rates, are said by dealers to have been major customers. But other institutional and private investors are benefiting from an international trend towards favouring capital gains against income.

There are advantages for borrowers as well. A crucial element in the art of successful Euromarket placing is fine-tuning the issue to accord with interest rates and investor sentiment at the moment of placing.

Zero-coupon bonds do not eliminate the problem altogether because a discount still has to be set. But some bankers argue this is easier than guessing interest rates.

The borrower may also be tempted by the completeness of a zero-coupon issue. Once it is made all he had to do is spend the proceeds until redemption time comes around. There is no interest to pay, and by the same token no continuing need for foreign exchange.

But that does not explain why the market has to date been exclusively American. One possible explanation is that many American corporations have borrowed heavily from the short-term market because it was hoped that long-term interest rates would fall.

They have not, and so these companies are trying to balance their borrowings by turning to the Euromarkets. Zero-coupon bonds in present conditions are the cheapest way of making the adjustment.

Wall Street investment bankers were quicker to spot the opportunity than many of their European counterparts. Though it is true that Credit Suisse First Boston was the pioneer, bringing Pepsi Cola to market last October, it was Morgan Guaranty, Morgan Stanley and above all Salomon who exploited the market.

Despite being as much as 100 basis points cheaper than straight Eurobonds, zero-coupons do have their drawbacks.

First, as Beneficial Finance discovered with its \$150m offering, extra incentives may be necessary. Beneficial added a bondholder's option to redeem the eight-year bonds in five years at 67.20 against an issue price of 32.70.

Second, even though the issues are selling well, dealers are reluctant to quote less than 50 basis points between bid and offer prices.

The difference this can make to yields is considerable. At one stage Dupont's \$300m issue was being quoted at 32.25 bid and 33 offered, giving yields of 15.19 per cent and 14.86 per cent respectively.

Chrysler Corporation has announced that its St Louis assembly plant will shut this week and about 2,200 workers will be laid off temporarily.

The United States is inviting officials of the European Economic Community to Washington for consultations on complaints of unfair trade filed by United States steel-makers.

Spain is seeking a large Eurocredit of about \$400m — \$500m from international bankers banking \$5,770 from London. The loan will probably carry an eight-year maturity, with an interest rate spread of 1/2 per cent above London Interbank Offered Rates.

Spanish car production fell in November, to 78,030 from 98,790 in the same 1980 month and 94,970 in October, the Spanish Car Manufacturers' said in Madrid. Domestic sales fell to 35,770 from 45,670 and 37,160 respectively, while exports dropped to 30,650 from 42,930 and 41,040.

The 136-nation International Fund for Agricultural Development has chosen Rome as its permanent headquarters in preference to Istanbul. Contributions promised at a meeting in Rome of its governing council will enable it to resume funding its operations after resources ran out four months ago.

New South Wales, one of Australia's main industrial states, is facing renewed power restrictions because of the effects of the continuing strike by coal miners.

Mr A W Clausen, World Bank president, has praised India's economic development, especially its agricultural growth, and assured the Indian Government in New Delhi that the bank's total assistance to the country would continue at almost the present level. There were some earlier rumours of the aid being cut.

The Sheraton Hotel group is to build a 27-floor \$50m hotel in Nairobi. The hotel will become the African headquarters of the Sheraton Organization, which already has eight hotels in Egypt, six in West Africa two in Tunisia, and one in Djibouti. It also has plans for hotels in Tanzania, Zambia, Zimbabwe, Swaziland and Kenya's coast province.

Williams & Glyn's

Interest Rate Changes

Williams & Glyn's Bank announces that with effect from 25th January 1982 its Base Rate for advances is reduced from 14½% to 14% per annum

Interest on deposits at 7 days' notice is reduced from 12½% to 11½% per annum.

WILLIAMS & GLYN'S BANK LTD

Midland Bank Interest Rates

Effective from 25th January 1982.

Base Rate

Reduces by ½% to 14% per annum.

Deposit Accounts

Interest paid quarterly on 7 day deposit accounts reduces by ¾% to 11½% p.a. APR 12.0%.

Abatement Allowance

On ledger credit balances of current accounts which are subject to the standard personal current account tariff and do not qualify for free terms reduces by ½% to 7½% p.a.

Midland Bank
Midland Bank Limited

KELSEY INDUSTRIES LTD.

Statistics from the Report of the Chairman, Mr J. G. Moss, and the accounts for the 12 months to 30 September, 1981.

	1980/81	1979/80
Turnover	£000 22,132	£000 24,771
Direct exports	7,013	8,258
Profit before tax	1,402	2,842
Profit after tax	828	1,524
Ordinary dividends	307	307
(32%)	(32%)	(32%)
Total funds retained	1,091	2,651
Net assets	11,066	9,928
Earnings per share	17.6p	35.7p



BANK OF SCOTLAND

Base Rate

The Bank of Scotland intimates that, as from 25th January 1982, and until further notice, its Base Rate will be decreased from 14½% PER ANNUM to 14% PER ANNUM.

LONDON, BIRMINGHAM & BRISTOL OFFICES — DEPOSITS

The rate of interest on sums lodged for a minimum period of seven days or subject to seven days notice of withdrawal will be 12% PER ANNUM, also with effect from 25th January, 1982.

BUSINESS NEWS/FOCUS AND COMMENT

PEOPLE

Don't touch a lock of her hair



Locksmith Marie Ann Banham, 66

Reader Mr Joseph Samson of Harrow, north London, just had to write a letter to People, so pleased was he with Banham Patent Locks Ltd.

"In 1949", Mr Samson wrote, "I had the firm's locks fitted in my house. When, this year, he ran low on keys, he wrote off to the company in the 'forlorn hope' of being able to order some more."

Although the locks were obsolete, Banham made new blanks and within two weeks he had a fresh set, free. "How many firms today, crowded Mr Samson, can offer such a free service 33 years after the original order was placed?"

Mr Samson does not know the half of it. They keep time in its place at Banham's Kensington headquarters. The managing director, for instance, is a mere child of 86, Mrs Marie Ann Banham.

"Mrs B" to the staff, she opened her first business, a gown shop in Brixton, when she was 17. "I always ran my shops differently to anybody else. I had outdoor tailors and dressmakers because every time you got a good number and it was selling well, you'd ring the wholesaler and they'd say 'Oh, we're on our spring collection now' — and this might be in November."

By the 20s she was married to Mr William Banham, publisher of a racing guide. They now had a gownshop in the West End, in Shaftesbury Avenue.

After a break-in Mr Banham set to thinking how much safer the gownshop would be if there were a lock that enabled them to bolt the door inside as they turned the key from the outside on their way home.

He got talking with his sister's brother Leon, who was good at clocks. They came up with what, much modified, is today called Banham's No Bolt Security Lock and Door.

In 1928 Mr Banham began the lock business on the top floor, with Mrs B continuing to sell gowns on the ground floor. In 1945 the Germans scored a direct hit on their one lunchtime and they were buried for nine hours.

When he died in 1951 Mrs B hung up her tape measure and took over the lock business.

That she is still there is not for lack of heirs. Three of the seven children are in the business, Mr Peter, Mr John and Mr Gerry as well as grandson Mr Charles.

"I just can't live without work," says Mrs B. "I'm a workaholic, really. I have a sister, Margaret, that worked in the business as well, and she was always threatening to retire because we're so shocking lot to work with. . . she retired two years ago (at 89) and she's never left off moaning 'Oh, don't retire, you don't know how terrible it is. She doesn't even have to tell me. Do you know I don't even go on holiday'."

As with the gownshops, so with the security business, service is the key — only this time it is 24 hours a day, 365 days a year. The firm never advertises, winning customers by word-of-mouth, and claims never to lose one, for as Mr Peter says: "We will put ourselves out where other people won't."

Banham today is a business with 350 staff, a turnover of £2m, a big factory in Nine Elms, and in Fulham, a four-storey "central station" sleeplessly monitoring customers' alarms.

And this morning Mrs B will be at work. She lives just up the road from the Kingston shop. "I get in about ten, but on the way I always get a lot of grub for the staff in case they get hungry. I think if you feed them they keep on working."

Ross Davies

NEW APPOINTMENTS

Mr C. P. Fowler will succeed Mr John Haggis as managing director of Newmarket Microsystems, a member of the Cambridge Electronic Industries Group. Mr Fowler joins CEI from the British Technology Group where he was assistant director of the computer and electronics division.

Mr Roger Barracough has been appointed administrative director of the Delson Companies. Mr Peter Withers has been appointed a director of Unifile Assurance Services.

Will 1982 be the year when the Government brings back credit controls? The idea is right out of line with the changes made in the running of monetary policy in recent years.

But its plausibility is increased by two powerful facts. The first is that the Government is faced with an increasing conflict between its hopes of economic recovery and its commitment to tight control of sterling M3.

The second is that it wants to get out of this problem without recourse to the obvious solution available to it under the current regime, the use of sharply higher interest rates.

If price cannot be used as a way of sharing out the scarce resource of money, then maybe rationing will be needed.

One argument in favour of the return of controls is the action of the Bank of England when presented with the big increase of bank lending for house mortgages. Last week it stepped in to warn the High Street clearers to take much greater care to ensure that lending ostensibly for this purpose was actually used to buy houses and not to finance general consumption.

The gains from ending a situation where industry cannot afford to borrow to invest because private consumers are borrowing to buy Japanese imports are obvious.

As the year goes on, we might see a greater use of the Bank's powers of guidance to channel funds by its traditional system of nods and winks. The problem for the authorities is obvious.

Bank lending to the private sector is running at about £100m a month. This is roughly twice as much as is consistent with the money supply growth in line with the government's target.

What happens if interest rates fall? As we have discovered over the past two years, the demand for money is a more complex phenomenon than for most goods. As interest rates rise, there can actually be a short-term

increase in the money which many companies need to borrow. This is because the borrowing figures include interest rate bills in many cases. Lots of firms just add on their interest charges to the amount they have borrowed from the bank.

But this is just one factor in the total amount which is borrowed. Companies also need money to finance stocks and to fund expansion. So although a drop in interest rates will reduce one component of bank lending, other aspects of demand for money by companies will be boosted if interest rates fall. In particular, it would be sensible to expect that companies will be more willing to borrow to hold stocks if interest rates fall.

Consumers are simpler in their behaviour. When interest rates rise they borrow less and when they fall they borrow more.

The problem is that governments quite often would like to see the company sector borrowing more to finance investment and sustainable expansion, but are not keen on consumers borrowing to buy goods which are quite likely to be imports. Yet if interest rates are used to choke off consumer demand, companies find themselves saddled with higher interest rate bills which reduce their competitiveness.

In the past the authorities used their power to limit some kinds of consumer credit as a direct means of dealing with this problem. Credit squeezes in the 1960s were not about double-digit interest rates. They were sharp increases in the severity of restrictions on both bank lending and hire purchase arrangements.

This use of the stick was backed up with positive guidance by the Bank of England. They instructed banks that they ought to give preference to lending to industrial companies. That

different measures of the money supply, but most of the important ones have had to be defined and redefined in the last two years to keep up with financial innovations. The monetarist policy which has let interest rates rise swiftly on unregulated savings instruments, has for example also led to a blurring of the distinction between current and deposit accounts, and to a spectacular rise in new forms of saving which escape the interest rate limits on conventional bank and savings and loan deposit accounts.

Monetarism is apparently not as easy in practice as in theory on this side of the Atlantic either.

In America, as in Britain, the monetary authorities are trying to fight inflation through restricting the money supply. So far they have been more successful in hitting their annual targets for money supply growth than has the Bank of England. But from week to week and quarter to quarter there have been large fluctuations in the money supply which the Federal Reserve Board has been unable to predict, explain or control.

Last year, for example, the money supply first expanded at an annual rate of more than 100 per cent for a few months, then grew by less than 2 per cent at an annual rate from the beginning of April to the end of October, and finally jumped ahead in November and December at an annual rate of more than 12 per cent. The pattern in 1980 was just as erratic.

Since the Federal Reserve switched its policy in October 1979 from one of controlling interest rates, to controlling the money supply directly, there have been wide swings in the money supply. This volatility may be an important reason for the generally high level of American interest rates, according to research from the private economic forecasting group Data Resources Inc.

Some monetarists in the Administration still believe that the Fed could make the money supply grow more smoothly if it only wanted to. But most economists disagree.

The Federal Reserve has targets for a whole variety of money measures, although it concentrates on the narrower measure, which includes cash and all current accounts and banks and other financial institutions. But the different measures sometimes send different signals. In 1981, while this narrow M1-B measure was shrinking, M2, which also includes deposit and savings accounts, was growing above its target rate.

Not only are there several

Credit controls: will the Government bring them back?

David Blake

There has been a standing instruction from the authorities over the years. The difficulty is that 'giving preference' does not mean anything when there are no queues.

One argument in favour of introducing limits on the amount of credit which banks can provide for specific purposes would be that it would enable the idea of 'giving preference' to have meaning again. Instead of being forced to pay a very high interest rate set to deter consumer borrowing, industry could have what would amount to a protected source of funds.

There are obvious attractions and dangers in this. The attractions are that any recovery can be concentrated in rebuilding industry, rather than being focused on consumption, much of which goes on imports. The gains from ending a situation, where industry cannot afford to borrow to invest because private consumers are borrowing to buy Japanese imports are obvious.

It is noticeable that many other countries, including France under President Giscard d'Estaing, have tried to protect industry in this way.

It is no wonder that there are so many anecdotal accounts of people asking builders for inflated bills for work to justify big mortgages.

There are, however, equally obvious costs. Some of these are political. The change would involve greater intervention by the authorities to decide just what categories of lending ought to be favoured, something

which is out of line with Government thinking. There are economic drawbacks as well. Any system of control automatically breeds avoidance. With more than 600 banks in the United Kingdom, the scope for this is immense. The big increase in house mortgage lending gives us a taste of just how difficult it can sometimes be to know the exact use for which borrowed money is intended. Throughout 1981 we saw strong competition in the mortgage lending field, which was one of the main growth areas for the banks. Yet the fall in house prices shows us clearly that the cash was not being used to fund a house price boom.

What seems to have happened is that the property price increases expected in the spring did not happen. Some people moved house but paid less for their new residence than they expected; others did not move at all but borrowed money for home improvements.

Either way, they found themselves able to borrow more money from the bank than they needed to finance their home purchase. This was very convenient at a time when living standards were falling, but it was not a good way of achieving those targets.

The problems come because there is a fundamental incompatibility between the allowed growth in sterling M3 and the hope for recovery.

There is no way of cutting down consumer borrowing without cutting down consumption also. If consumption falls, output will not go on rising. There are perfectly respectable reasons for looking again at using credit controls to help manage monetary policy. These arguments are likely to attract increasing attention over the year ahead as the Government tries to reconcile a pick up in output with monetary restraint. But no one should be deluded into thinking they provide a free solution to the problems facing the economy.

by economists outside the Administration. The clash between a growing economy — stimulated by midsummer tax cuts and the start of Mr Reagan's defence build-up — and slow money growth made this a virtual certainty.

However, even the pessimists did not expect rates to start climbing again from such a high level, and while the economy is still in the depths of recession. Although the prime interest rate has come down quite substantially from a peak of 15.75 per cent, long term rates are now back to close to last year's peaks, new Treasury bills are 12.5 per cent, up 2 percentage points from their December lows, while mortgage rates are still over 17 per cent. If there is no further decline, particularly in mortgage rates, then the hoped-for recovery may not even materialize, let alone be vigorous enough to reduce unemployment.

Senior Fed officials think that the fall in short term rates could well be over already. They are believed to be puzzled by the acceleration in the money supply late last year. When the economy is weakening, as it was in November and December, money expansion usually slows as loan demand falls off. But unless the next few weeks bring a quick reversal of the trend, the Federal Reserve is set to tighten up again on the supply of credit to the markets.

Even without the incentive of apparently surging money growth, the Fed was thinking of putting on the brakes.

Senior officials apparently were wary of letting rates fall too sharply and thus risking a repeat of 1980. In that year there was a steep drop in the economy, accompanied by such a sharp decline in interest rates that the economy bounced back sharply, and rates soon started to climb again. The money supply also accelerated rapidly in the recovery.

The Fed did not relish the thought of a very rapid recovery spurred by lower interest rates running into a severe money constraint and sharp rises in interest rates just before the congressional elections in November of this year. Officials preferred the prospect of a slow and gentle recovery, perhaps accompanied by still-declining long term interest rates, and improving inflation.

Some observers believe that this may still be possible. Long term interest rates do not yet reflect the slowdown in inflation in the last year, they say, and so could fall substantially when the market finally recognizes that underlying inflation is only about 8 per cent to 9 per cent.

But a gentle recovery would not do much to bring down unemployment from its present rate of nearly 9 per cent.

There seems little doubt that the Federal Reserve Board under its present chairman Mr Paul Volcker will try very hard to hit its target range of 2½ per cent to 5½ per cent for M1 growth this year, even if it means another round of high interest rates and further rises in unemployment, so any bulge in money is likely to be reversed.

The Fed's commitment to this policy, officially backed by the Reagan Administration too, seems to have created an effective floor for interest rates. This makes for a gloomy interest rate outlook this year.

A rise in rates later this year has long been expected

increase in the money which many companies need to borrow. This is because the borrowing figures include interest rate bills in many cases. Lots of firms just add on their interest charges to the amount they have borrowed from the bank.

But this is just one factor in the total amount which is borrowed. Companies also need money to finance stocks and to fund expansion. So although a drop in interest rates will reduce one component of bank lending, other aspects of demand for money by companies will be boosted if interest rates fall. In particular, it would be sensible to expect that companies will be more willing to borrow to hold stocks if interest rates fall.

Consumers are simpler in their behaviour. When interest rates rise they borrow less and when they fall they borrow more.

The problem is that governments quite often would like to see the company sector borrowing more to finance investment and sustainable expansion, but are not keen on consumers borrowing to buy goods which are quite likely to be imports. Yet if interest rates are used to choke off consumer demand, companies find themselves saddled with higher interest rate bills which reduce their competitiveness.

In the past the authorities used their power to limit some kinds of consumer credit as a direct means of dealing with this problem. Credit squeezes in the 1960s were not about double-digit interest rates. They were sharp increases in the severity of restrictions on both bank lending and hire purchase arrangements.

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Monetarism is apparently not as easy in practice as in theory on this side of the Atlantic either.

In America, as in Britain, the monetary authorities are trying to fight inflation through restricting the money supply. So far they have been more successful in hitting their annual targets for money supply growth than has the Bank of England. But from week to week and quarter to quarter there have been large fluctuations in the money supply which the Federal Reserve Board has been unable to predict, explain or control.

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Not only are there several

those sectors which are not regulated. The key question here is whether the leakages are great enough wholly to undo the gains. There is no reason why they should be in the sense that controls could ensure that a higher proportion of funds went into industrial lending and that consumer lending were kept in some kind of check.

Specific measures to restrict lending for consumption look the most likely form of action if the authorities decide to do something. Prospects for general controls on the total of bank lending rely on a different calculation than the split between the various kinds of lending. They depend on the view that if the Government wants to choke the total level of bank lending down to that required by its medium-term financial strategy it really has no choice but to go down the controls path.

On most calculations, controls look the only way in which the government could hope to achieve its targets.

The monetary targets leave so little room for bank lending growth that it would require interest rates far higher than anything we have experienced to choke it off. On most calculations, controls look the only way in which the Government could hope to meet its targets.

One mistake which no one ought to make is to assume that they represent a painless way of achieving those targets. The problems come because there is a fundamental incompatibility between the allowed growth in sterling M3 and the hope for recovery.

There is no way of cutting down consumer borrowing without cutting down consumption also. If consumption falls, output will not go on rising. There are perfectly respectable reasons for looking again at using credit controls to help manage monetary policy. These arguments are likely to attract increasing attention over the year ahead as the Government tries to reconcile a pick up in output with monetary restraint. But no one should be deluded into thinking they provide a free solution to the problems facing the economy.

Certainly, there can be no question of a further tightening of policy in an unrealistic attempt to speed up the process of reducing inflation. That would merely abort the present fragile recovery and risk inducing a potentially more dangerous second leg to the recession (not to mention of course a fresh round of potentially crippling inflation fighting within the Tory party).

In that sense, the Government is going to have to accept that the process of reducing inflation without a general incomes policy cannot be hurried — and that if it is running out of time, the blame in part

attaches to its own budgetary mistakes when it first came into office. But the risks involved in anything more than a modest reflation will almost certainly be deemed to be just as great. One of the key arguments put in support of more significant reflation this year is that it would not make a great deal of difference to inflation prospects.

On the domestic front, it is argued, the high level of unemployment and the continuing international pressures on some sectors of industry significantly reduce the possibility of a fresh upsurge in wage costs.

The danger of imported inflation is allegedly reduced by the greater attention being paid to exchange rate policy and the greater readiness to use the reserves to support the pound.

I doubt that the Government will swallow either argument. On the first point, it probably considers that the improvement in corporate profitability already envisaged poses potential problems on the pay front next winter. On the second count, its view of exchange rate policy and the use of reserves may not be quite as dominant as some may suppose.

There is much greater emphasis being placed on exchange rate considerations, and there is indeed a much greater willingness to use the reserves for medium as opposed to short-term smoothing. But those responsible for managing the exchange rate would not advocate the use of reserves in support of an exchange rate target they felt to be inconsistent with domestic policy.

On those grounds alone, there can be little prospect of the Government considering significant reflation.

The bottom line of the matter would seem to be that while the Prime Minister and the Chancellor have become more flexible in their tactical approach, they remain determined to stick to their basic strategy of running a tight ship. In that sense the forthcoming Budget is not perhaps quite so critical as it might appear.

The emphasis this year, then, looks likely to remain on keeping the prospective PSBR to a size that the Chancellor feels will allow a progressive downward movement in interest rates — overseas developments permitting. He may even be in a rather more realistic position now to fulfil his 1980 hopes of seeing the long-term corporate debt market reopened and the fundamental monetary situation correspondingly improved.

by Mr Volcker may not share the monetarist conviction that controlling the money supply is the one and only way to lower inflation, nor believe that this way of fighting inflation is painless. But he does appear to be convinced that his tight control of money will help in the inflation fight, and that this fight should not be abandoned because of its cost in lost output and employment.

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those sectors which are not regulated. The key question here is whether the leakages are great enough wholly to undo the gains. There is no reason why they should be in the sense that controls could ensure that a higher proportion of funds went into industrial lending and that consumer lending were kept in some kind of check.

Specific measures to restrict lending for consumption look the most likely form of action if the authorities decide to do something. Prospects for general controls on the total of bank lending rely on a different calculation than the split between the various kinds of lending. They depend on the view that if the Government wants to choke the total level of bank lending down to that required by its medium-term financial strategy it really has no choice but to go down the controls path.

On most calculations, controls look the only way in which the government could hope to achieve its targets.

The monetary targets leave so little room for bank lending growth that it would require interest rates far higher than anything we have experienced to choke it off. On most calculations, controls look the only way in which the Government could hope to meet its targets.

One mistake which no one ought to make is to assume that they represent a painless way of achieving those targets. The problems come because there is a fundamental incompatibility between the allowed growth in sterling M3 and the hope for recovery.

There is no way of cutting down consumer borrowing without cutting down consumption also. If consumption falls, output will not go on rising. There are perfectly respectable reasons for looking again at using credit controls to help manage monetary policy. These arguments are likely to attract increasing attention over the year ahead as the Government tries to reconcile a pick up in output with monetary restraint. But no one should be deluded into thinking they provide a free solution to the problems facing the economy.

Certainly, there can be no question of a further tightening of policy in an unrealistic attempt to speed up the process of reducing inflation. That would merely abort the present fragile recovery and risk inducing a potentially more dangerous second leg to the recession (not to mention of course a fresh round of potentially crippling inflation fighting within the Tory party).

In that sense, the Government is going to have to accept that the process of reducing inflation without a general incomes policy cannot be hurried — and that if it is running out of time, the blame in part

attaches to its own budgetary mistakes when it first came into office. But the risks involved in anything more than a modest reflation will almost certainly be deemed to be just as great. One of the key arguments put in support of more significant reflation this year is that it would not make a great deal of difference to inflation prospects.

On the domestic front, it is argued, the high level of unemployment and the continuing international pressures on some sectors of industry significantly reduce the possibility of a fresh upsurge in wage costs.

The danger of imported inflation is allegedly reduced by the greater attention being paid to exchange rate policy and the greater readiness to use the reserves to support the pound.

I doubt that the Government will swallow either argument. On the first point, it probably considers that the improvement in corporate profitability already envisaged poses potential problems on the pay front next winter. On the second count, its view of exchange rate policy and the use of reserves may not be quite as dominant as some may suppose.

There is much greater emphasis being placed on exchange rate considerations, and there is indeed a much greater willingness to use the reserves for medium as opposed to short-term smoothing. But those responsible for managing the exchange rate would not advocate the use of reserves in support of an exchange rate target they felt to be inconsistent with domestic policy.

On those grounds alone, there can be little prospect of the Government considering significant reflation.

The bottom line of the matter would seem to be that while the Prime Minister and the Chancellor have become more flexible in their tactical approach, they remain determined to stick to their basic strategy of running a tight ship. In that sense the forthcoming Budget is not perhaps quite so critical as it might appear.

The emphasis this year, then, looks likely to remain on keeping the prospective PSBR to a size that the Chancellor feels will allow a progressive downward movement in interest rates — overseas developments permitting. He may even be in a rather more realistic position now to fulfil his 1980 hopes of seeing the long-term corporate debt market reopened and the fundamental monetary situation correspondingly improved.

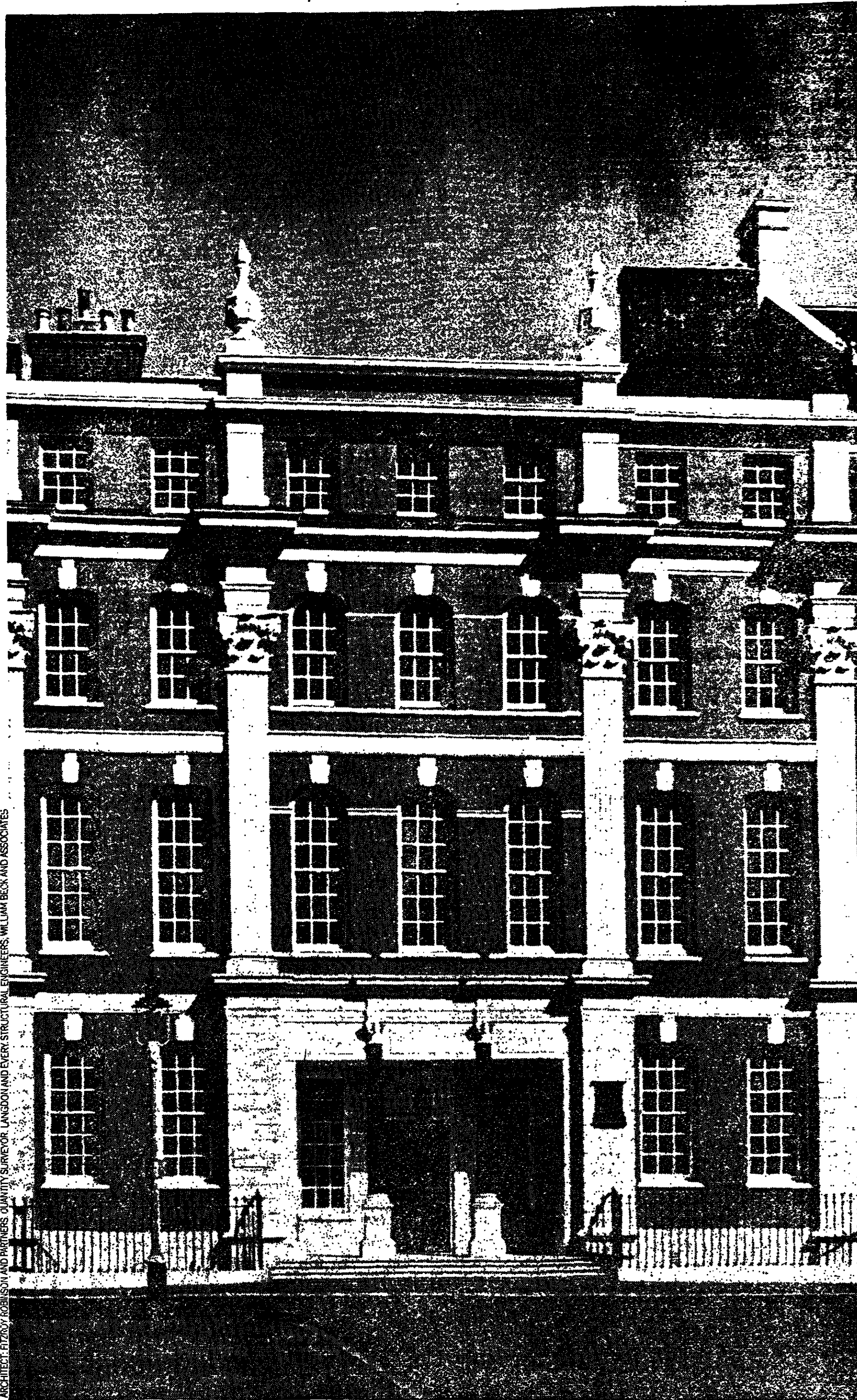
by Mr Volcker may not share the monetarist conviction that controlling the money supply is the one and only way to lower inflation, nor believe that this way of fighting inflation is painless. But he does appear to be convinced that his tight control of money will help in the inflation fight, and that this fight should not be abandoned because of its cost in lost output and employment.

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Cliff-hanging is over with toppling of Dutch

anxious. Even when he played the rally he often found it difficult to put the ball away because Wilborts was so close to him. The referee, who was a Dutchman, also felt his backhand cross-court or down the line with a confidence Feaver could not match.

In the second set Wilborts had five break points, Feaver two. Serving at 4-3, Feaver won his first match point, but Wilborts put a backhand in the net. That game ended with a blowout rally that demanded rapid improvisations in the defense. Feaver, who was named, and suddenly felt a bigger and better player. At 5-5 he saved another match point with a forehand passing down the line.

In the tie-break it was evident that some of the panache he had drained out of the erratic Wilborts was gone. Feaver kept in his tie-break rallies and in the third set his services were sought by their targets and he was charged with the task of saving his own set points. Poor Wilborts was no longer in the fight. After two second match point he was too exhausted to continue.

That result affected the morale of the next men on court. The left-handed Lewis, somewhat younger than Wilborts, and the right-handed, veterans Louk Sanders, seemed relatively frail. Sanders, though, is an experienced player and he was the first to take a rather disgruntled start he gave Lewis more than an hour and a half to get his bearings.

Lewis beat him 7-6, 6-4. Sanders ruined his challenge for a second set by losing the first. In the second set he had two break points for 4-2, but, lost one and the next and never had another chance.

Feaver and Lewis thus knocked the competitive stuffing out of the Dutchmen. Older and more featured a player familiar from many more distinguished occasions, Sanders was not so sure still as edgely and almost as frisky as he used to be. The busy, risky, adventurous Louk Sanders, who has won his tennis life. The normal spring processes should be suspended for players

16 and under and at 14 and under had to retire from their matches against respectively. Aftunel and Goff and Sharkey and Sharkey. Both British girls had been comfortably ahead at the time, but the Dutch will ponder on what might have been.

Against the 16 and under boys Peter Moore, the British No. 1, played with great spirit to win two of his three singles. He took the first set 6-3 against the Netherlands' No. 1, Rob Simons, and then the "concentration" of both players was disturbed by the girls coming on to the adjacent courts to knock up. Moore took longer to recover and his morale was down. His opponent took the second set 6-4 and the match was expunged.

next season. "He intends to play in 13 or 14 tournaments on the tour," White says. His 13-year-old wife, Melanie, the 24-year-old Wellesley professional who holds the record for a PGA title, is attempting to win "her" tour. She and Vivienne died 15 years ago and break through on the U.S. tour.

Peter Onorichius, 72, and Brian Waine, 73, both fallen to quality by two strokes in the first round of the 41-year-old Nottingham professional, was particularly distressed. "I was the first American to ever be gained card for the tournament's exemption," to miss qualifying after three birdies in the first round, says Onorichius, "and I was around."

Today's rain-delayed round saw Larry Nelson, whose second round 70 seemed inept because his first round 63, leading Morris Haskins, Sam Rife and Fred Couples, of Seattle, by one stroke.

LEADING SCORES: 133: L. Nottoli, 132: J. C. Smith, 131: J. C. Smith, 130: Haskins, 67: J. C. Smith, 66: J. C. Smith, 65: J. C. Smith, 64: J. C. Smith, 63: J. C. Smith, 62: J. C. Smith, 61: J. C. Smith, 60: J. C. Smith, 59: J. C. Smith, 58: J. C. Smith, 57: J. C. Smith, 56: J. C. Smith, 55: J. C. Smith, 54: J. C. Smith, 53: J. C. Smith, 52: J. C. Smith, 51: J. C. Smith, 50: J. C. Smith, 49: J. C. Smith, 48: J. C. Smith, 47: J. C. Smith, 46: J. C. Smith, 45: J. C. Smith, 44: J. C. Smith, 43: J. C. Smith, 42: J. C. Smith, 41: J. C. Smith, 40: J. C. Smith, 39: J. C. Smith, 38: J. C. Smith, 37: J. C. Smith, 36: J. C. Smith, 35: J. C. Smith, 34: J. C. Smith, 33: J. C. Smith, 32: J. C. Smith, 31: J. C. Smith, 30: J. C. Smith, 29: J. C. Smith, 28: J. C. Smith, 27: J. C. Smith, 26: J. C. Smith, 25: J. C. Smith, 24: J. C. Smith, 23: J. C. Smith, 22: J. C. Smith, 21: J. C. Smith, 20: J. C. Smith, 19: J. C. Smith, 18: J. C. Smith, 17: J. C. Smith, 16: J. C. Smith, 15: J. C. Smith, 14: J. C. Smith, 13: J. C. Smith, 12: J. C. Smith, 11: J. C. Smith, 10: J. C. Smith, 9: J. C. Smith, 8: J. C. Smith, 7: J. C. Smith, 6: J. C. Smith, 5: J. C. Smith, 4: J. C. Smith, 3: J. C. Smith, 2: J. C. Smith, 1: J. C. Smith.

[illegible]

By a Special Correspondent

Asst. Director, the Czechoslovak Olympic Committee, Prague, and Dr. Anke Sook, the South Korean, who was a world semi-champion, won the singles title at Kiel, while the German won the Open Championships.

Desmond Douglas and Jim Macintosh, England's national champions, were the victors in the second round, suffered disappointing defeats. Douglas, who had been in such splendid form in demolishing the world champion Allan Olafsson in the European Superleague against Czechoslovakia, just before Christmas, was beaten 17-21, 21-15, 21-15, 10-21 in the quarter-finals. Dvorak later had a strange game, won over his countryman, J. S. J. Mrs. Hammerstein, 15-12, 12-21, 12-21 in the second round, to Shin Kyeun, South Korean, who was beaten in the men's doubles, which provided a first big title for Douglas and Macintosh. They beat the formidable Yugoslav, S. S. Kaimiro, in five games in the second round, the Japanese Abe Kiyoshi, in the quarter-finals in the semi-finals, and the winning young Swede, Appelgren, and Lindh, in four games, in the final.

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Well's best of 6.68 seconds.

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Law Report January 25 1982

Tax avoidance scheme fails

Pilkington Brothers Ltd v Inland Revenue Commissioners
Before Lord Wilberforce, Lord Fraser of Tullybelton, Lord Russell of Killowen, Lord Bridge of Oakbrook and Lord Brandon of Oakbrook.
[Speeches delivered January 21.]

A tax avoidance scheme designed to provide Pilkington Brothers Ltd with group relief from corporation tax by purchasing shares in the company from a shipowner's company in the Furness Group did not achieve its object. The scheme was not a bona fide commercial arrangement, and the company was not entitled to the relief provided by the Finance Act 1973.

The House of Lords so held in *Pilkington Brothers Ltd v Inland Revenue Commissioners*, a decision of the House of Lords delivered on January 21, 1982. The case concerned a group relief claim under the Finance Act 1973. The company claimed relief for losses incurred by its subsidiary, Pilkington Brothers (Shipbuilding) Ltd, which had been acquired by the company in 1971. The company argued that the acquisition was a bona fide commercial arrangement, and that the subsidiary's losses were incurred in the ordinary course of business.

The company's argument was based on the fact that the subsidiary's losses were incurred in the ordinary course of business, and that the acquisition was a bona fide commercial arrangement. The company argued that the subsidiary's losses were incurred in the ordinary course of business, and that the acquisition was a bona fide commercial arrangement. The company argued that the subsidiary's losses were incurred in the ordinary course of business, and that the acquisition was a bona fide commercial arrangement.

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Hearing leave to appeal

For Line A/B v Alltrans Group of Canada

Before Mr Justice Bingham

[Judgment delivered January 20]

Mr Justice Bingham in the Commercial Court of the Queen's Bench Division said that in general the court would strongly discourage attempts to convert applications for leave to appeal into full appeals, and that it was very undesirable that there should have been any doubt over the correct practice in the matter.

Mr David Johnson, QC and Mr Michael Tugendhat for Mr Line; Mr Stephen Tomlinson for Alltrans.

FIS LORDSHIP said that in the instant case there should be an application for leave.

When that application was heard the grounds of challenge to the arbitrator's award should have been specified.

The hearing of the application was not intended to be a full hearing, and the court was not to be asked to make a final decision on the merits of the case. The court was to be asked to grant leave to appeal, and the grounds of challenge to the arbitrator's award should have been specified.

For that purpose full argument and citation of authority was not called for. It made nonsense of the authoritative guidelines of full dress hearings took place at the stage of leave to appeal, and the business of the court would become seriously overburdened.

Solicitors: Clyde & Co; Inglewood, Brown, Benson & Garret.

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RECRUITMENT CONSULTANTS
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Telephone 01-499 2921

AUDIO SEC
£7,500
As Secretary to a Director of a Multimedia Property Company you will be responsible for the company's audio activities, including the preparation and distribution of audio recordings, the organization of audio conferences, and the maintenance of good relations with the audio community. You will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. You will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

SECRETARY/P.A.
In the M.D. of Public Relations. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the public relations field. She will be responsible for the company's public relations activities, including the preparation and distribution of press releases, the organization of press conferences, and the maintenance of good relations with the press and the public. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

Personal Assistant
Executive P.A. for a well known firm of solicitors. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

CURZON BUREAU
Staff Consultants
01-629 3238

KENSINGTON
Secretary for a well known firm of solicitors. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

LA CREME DE LA CREME
ARE YOU READY TO MEET A CHALLENGE?
Our Clients are looking for a successful Secretary. You will need to be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

LEADING CITY
MERCHANT BANK
requires
£6,500-£8,500. High powered Sec/Sec with excellent skills to help 2 dynamic young execs set up a new international dept. 20s ideal.
Plus mortgage and other perks.
c. £7,000. Well educated bilingual French/English Sec/Sec to work with small team involved in international business development. Lots of admin, but good skills essential. Plus mortgage and other perks.
Please contact
Claire or Amanda
588 3448
Wrights Banking Personnel
18th Floor
St. Albans House
Forsyth St., London E.C.2

PERSONNEL ASST
Non-Sec career with quality leading fashion group in W1 for Admin/Personnel with 50 w.p.m. typing (an asset) and 6 months exp. Salary £2,500 + clothes allowance + discounts.
FILM CO
Outstanding opportunity for Sec (100/50) with experience in presentation, good education and about 2 years exp. to join well known film company. Salary £5,000-£7,000.
Apply to: [Company Name], [Address], [City], [Postcode].

Plenty of Leisure
But not for You!
Audio to £8,500
The Boss of this thriving company is looking for a highly motivated, energetic, and experienced public relations officer. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the public relations field. She will be responsible for the company's public relations activities, including the preparation and distribution of press releases, the organization of press conferences, and the maintenance of good relations with the press and the public. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

Banking Audio E.C.3
Career position for young Sec/Sec. 25-35. 50 w.p.m. typing. Good education. Excellent salary.
Finance £8,500 E.C.4
£7,000 net. Well educated bilingual French/English Sec/Sec to work with small team involved in international business development. Lots of admin, but good skills essential. Plus mortgage and other perks.
Please contact
Claire or Amanda
588 3448
Wrights Banking Personnel
18th Floor
St. Albans House
Forsyth St., London E.C.2

SECRETARY/NO SHORTHAND
WEST END
Busy Recruitment Agency needs Secretary to assist in day to day running of a well known firm of solicitors. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

PERSONNEL SECRETARY
Large established Advertising Agency needs Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the advertising field. She will be responsible for the company's advertising activities, including the preparation and distribution of advertising materials, the organization of advertising conferences, and the maintenance of good relations with the advertising community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

GRADUATE SECRETARY/ASSISTANT
£5,500-£6,500
A well known firm of solicitors seeks a Graduate Secretary/Assistant. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

CONFIDENTIAL SECRETARY/ASSISTANT
£5,500-£6,500
A well known firm of solicitors seeks a Confidential Secretary/Assistant. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

ADMINISTRATOR/SEC
£5,500
A well known firm of solicitors seeks an Administrator/Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

SLIMLINE SQUARE
£5,500
A well known firm of solicitors seeks a Slimline Square Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

PERSONAL FRIDAY
£5,500
A well known firm of solicitors seeks a Personal Friday Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

RECEPTIONIST/SECRETARY
£5,500
A well known firm of solicitors seeks a Receptionist/Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

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LA CREME DE LA CREME
£7,500 + 10% a staff restaurant and music receptionist require energetic person with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

FOUR DAY WEEK
c. £6,500
The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

SECRETARIAL
£7,500-£8,500
A well known firm of solicitors seeks a Secretarial. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

THE ADVERTISING
AGENCY VACANCIES
Creative sec. + ad. for charming, energetic, and experienced person. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the advertising field. She will be responsible for the company's advertising activities, including the preparation and distribution of advertising materials, the organization of advertising conferences, and the maintenance of good relations with the advertising community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

MOORE'S SECRETARIAL
EMPLOYMENT BUREAU
01-495 3362
21-22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

PRODUCTION
SECRETARY
£6,500-£7,500
A well known firm of solicitors seeks a Production Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

AMERICAN BANK
EXEC SEC
£6,500
A well known firm of solicitors seeks an American Bank Executive Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

ORGANISING ABILITIES
£6,500-£7,500
A well known firm of solicitors seeks an Organising Abilities Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

ADVERTISING
FILMS AND PR SEC
TO EXEC
£6,500
A well known firm of solicitors seeks an Advertising Films and PR Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

PERSON FRIDAY
£6,500
A well known firm of solicitors seeks a Personal Friday Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with the legal community. She will also be responsible for the company's internal communications, including the preparation and distribution of newsletters and the organization of staff meetings. She will be required to travel frequently and to work long hours. The successful candidate will receive a competitive salary and benefits package. Applications should be sent to: The PRO, [Company Name], [Address], [City], [Postcode].

RECEPTIONIST/SECRETARY
£6,500
A well known firm of solicitors seeks a Receptionist/Secretary. The ideal candidate will be a woman with a minimum of 5 years' experience in a similar position, preferably in the legal field. She will be responsible for the company's legal activities, including the preparation and distribution of legal documents, the organization of legal conferences, and the maintenance of good relations with

